



DIGITAL DATABASE INFORMATION PUBLISHER'S OWN
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PUBLISHED SINCE 1933

SIC	Business / Industry	Total	PCT	EXEC (A)	OPS (B)	ENGR (C)	PURCH (D)	OTHER
20 -21	Food, Tobacco and Related Kindred Product	29,212	40.20%	7,595	10,808	4,382	5,258	1,168
22, 23, 25	Textiles, Apparel and Furniture	6,441	8.86%	1,675	2,383	966	1,159	258
24, 26,27	Wood and Paper Products	5,504	7.57%	1,431	2,036	826	991	220
28	Chemicals / Pharm / Allied Products	16,425	22.60%	4,271	6,077	2,464	2,957	657
29	Oil and Gas Refining	5,544	7.63%	1,441	2,051	832	998	222
30	Rubber / Plastic Products	8,502	11.70%	2,211	3,146	1,275	1,530	340
31,32	Leather, Stone, Glass, Clay Products	1,045	1.44%	272	387	157	188	42
	SUBTOTAL: PROCESSING	72,673	20.88%	18,895	26,889	10,901	13,081	2,907
33, 34	Primary and Fabricated Metal Products/Services	17,875	8.50%	2,145	6,614	6,078	2,503	536
35	Industrial and Commercial Machinery	57,888	27.52%	6,947	21,419	19,682	8,104	1,737
36	Electrical Equipment and Components	44,546	21.18%	5,346	16,482	15,146	6,236	1,336
37	Transportation - Automotive, Aerospace, Off-Road	43,195	20.53%	5,183	15,982	14,686	6,047	1,296
38	Instrumentation - Industrial and Medical	38,710	18.40%	4,645	14,323	13,161	5,419	1,161
39	Other Manufacturing	8,150	3.87%	978	3,016	2,771	1,141	245
	SUB-TOTAL: MANUFACTURING	210,364	60.44%	25,244	77,835	71,524	29,451	6,311
10-14	Mining	845	1.30%	161	321	186	144	34
15-17	Construction	1,488	2.29%	283	565	327	253	60
40-48	Transportation, Warehousing and Logistics	7,506	11.54%	1,426	2,852	1,651	1,276	300
50,51	Wholesales and Distributors	15,891	24.44%	3,019	6,039	3,496	2,701	636
73	Business Services, including Software	14,412	22.16%	2,738	5,477	3,171	2,450	576
82	Educational Services	3,912	6.02%	743	1,487	861	665	156
87	Miscellaneous Services	6,527	10.04%	1,240	2,480	1,436	1,110	261
91-97	Government and Utilities	7,855	12.08%	1,492	2,985	1,728	1,335	314
	All Others	6,589	10.13%	1,252	2,504	1,450	1,120	264
	SUBT-TOTAL: NON-MANUFACTURING	65,025	18.68%	12,355	24,710	14,306	11,054	2,601
	GRAND TOTAL	348,062	100.00%	56,493	129,433	96,730	53,586	11,819

- (A) Chairman of the Board, President, Vice President, Secretary, Treasurer/Finance, General Manager, Owner, Business Manager, Director Marketing, Direct
 (B)VP MFG/Operations/Production, Plant Manager/, Dir. of Plant, Manager, Supervisor, Superintendent, Foreman, Master Mechanic, Chief Machinist, Safet
 (C)VP Engineering, Engineer, Design Engineer, Dir. of Engineering, Automation Engineer, Controls Engineer, Maintenance Engineer,
 Plant Engineer, Chief Engineer, Process Engineer, Production Engineer, Mfg Engineer
 (D) Vice President Purchasing, Buyer, Manager of Procurement, Director of Purchasing, Purchaser