



**DIGITAL DATABASE INFORMATION PUBLISHER'S OWN
DATA SEPTEMBER 2025**

Industrial Media, LLC
 199 East Badger Road #100
 Madison, WI 53713
 Phone: (608) 628-8718

SIC	Business / Industry	Total	PCT	Exec (A)	General Management (B)	Sales (C)	OTHER
40-48	Transportation, Warehousing and Logistics	2,869	8.78%	605	1,450	665	149
50,51	Wholesales and Distributors	23,659	72.41%	7,865	9,281	5,521	992
73	Business Services, including Software	2,197	6.72%	528	1,105	454	110
82	Educational Services	485	1.48%	131	210	109	35
87	Miscellaneous Services	769	2.35%	205	325	216	23
91-97	Government and Utilities	1,238	3.79%	395	555	209	79
	All Others	1,455	4.45%	246	380	775	54
	GRAND TOTAL	32,672	100.00%	9,975	13,306	7,949	1,442

- (A) Chairman of the Board, President, Vice President, CEO, Secretary, Treasurer, Owner
- (B) General Manager, Warehouse Manager, Operations Manager, IT Manager
- (C) Sales Manager, Regional Sales Manager, Director of Sales