

MBT - DIGITAL DATABASE INFORMATION PUBLISHER'S OWN DATA SEPTEMBER 2024

Industrial Media, LLC 199 East Badger Road #100 Madison, WI 53713 Phone: (608) 628-8718

Business / Industry	Total	PCT	ADMIN (A)	OPS (B)	ENGR (C)	PURCH (D)	OTHER
Food, Textiles and Related Kindred Products	685	19.03%	178	247	130	110	21
Chemicals / Pharm / Allied Products	1,245	34.58%	324	448	237	199	37
Oil and Gas Refining	1,248	34.67%	324	449	237	200	37
Rubber / Plastic Products	422	11.72%	110	152	80	68	13
SUBTOTAL: PROCESSING	3,600	10.40%	936	1,296	684	576	108
Primary and Fabricated Metal Products/Services	2,106	11.78%	232	716	758	358	42
Industrial and Commercial Machinery	4,589	25.67%	505	1,560	1,652	780	92
Electrical Equipment and Components	3,511	19.64%	386	1,194	1,264	597	70
Transportation - Automotive, Aerospace, Off-Road	4,960	27.75%	546	1,686	1,786	843	99
Instrumentation - Industrial and Medical	2,404	13.45%	524	887	570	269	154
Other Manufacturing	306	1.71%	34	104	110	52	6
SUB-TOTAL: MANUFACTURING	17,876	51.63%	2,227	6,147	6,140	2,899	463
Transportation, Warehousing and Logistics	2,918	22.20%	321	1,109	1,021	379	88
Wholesales and Distributors	685	5.21%	75	260	240	89	21
Business Services, Including Software	8,562	65.14%	942	3,254	2,997	1,113	257
Educational Services	350	2.66%	39	133	123	46	11
Government and Utilities	350	2.66%	39	133	123	46	11
All Others	279	2.12%	31	106	98	36	8
SUBT-TOTAL: NON-MANUFACTURING	13,144	37.97%	1,446	4,995	4,600	1,709	394
GRAND TOTAL	34,620	100.00%	4,609	12,438	11,424	5,184	965
	Food, Textiles and Related Kindred Products Chemicals / Pharm / Allied Products Oil and Gas Refining Rubber / Plastic Products SUBTOTAL: PROCESSING Primary and Fabricated Metal Products/Services Industrial and Commercial Machinery Electrical Equipment and Components Transportation - Automotive, Aerospace, Off-Road Instrumentation - Industrial and Medical Other Manufacturing SUB-TOTAL: MANUFACTURING Transportation, Warehousing and Logistics Wholesales and Distributors Business Services, Including Software Educational Services Government and Utilities All Others SUBT-TOTAL: NON-MANUFACTURING	Food, Textiles and Related Kindred Products Chemicals / Pharm / Allied Products 1,245 Oil and Gas Refining 1,248 Rubber / Plastic Products 422 SUBTOTAL: PROCESSING 7,060 Primary and Fabricated Metal Products/Services 1,106 Industrial and Commercial Machinery 4,589 Electrical Equipment and Components 3,511 Transportation - Automotive, Aerospace, Off-Road Instrumentation - Industrial and Medical 2,404 Other Manufacturing 306 SUB-TOTAL: MANUFACTURING 17,876 Transportation, Warehousing and Logistics 2,918 Wholesales and Distributors 685 Business Services, Including Software 8,562 Educational Services Government and Utilities 350 All Others SUBT-TOTAL: NON-MANUFACTURING 13,144	Food, Textiles and Related Kindred Products 685 19.03% Chemicals / Pharm / Allied Products 1,245 34.58% Oil and Gas Refining 1,248 34.67% Rubber / Plastic Products 422 11.72% SUBTOTAL: PROCESSING 3,600 10.40% Primary and Fabricated Metal Products/Services 2,106 11.78% Industrial and Commercial Machinery 4,589 25.67% Electrical Equipment and Components 3,511 19.64% Transportation - Automotive, Aerospace, Off-Road 4,960 27.75% Instrumentation - Industrial and Medical 2,404 13.45% Other Manufacturing 306 1.71% SUB-TOTAL: MANUFACTURING 17,876 51.63% Transportation, Warehousing and Logistics 2,918 22.20% Wholesales and Distributors 685 5.21% Business Services, Including Software 8,562 65.14% Educational Services 350 2.66% Government and Utilities 350 2.66% All Others 279 2.12%	Food, Textiles and Related Kindred Products 685 19.03% 178 Chemicals / Pharm / Allied Products 1,245 34.58% 324 Oil and Gas Refining 1,248 34.67% 324 Rubber / Plastic Products 422 11.72% 110 SUBTOTAL: PROCESSING 3,600 10.40% 936 Primary and Fabricated Metal Products/Services 2,106 11.78% 232 Industrial and Commercial Machinery 4,589 25.67% 505 Electrical Equipment and Components 3,511 19.64% 386 Transportation - Automotive, Aerospace, Off-Road 4,960 27.75% 546 Instrumentation - Industrial and Medical 2,404 13.45% 524 Other Manufacturing 306 1.71% 34 SUB-TOTAL: MANUFACTURING 17,876 51.63% 2,227 Transportation, Warehousing and Logistics 2,918 22.20% 321 Wholesales and Distributors 685 5.21% 75 Business Services, Including Software 8,562 65.14% 94	Food, Textiles and Related Kindred Products 685 19.03% 178 247 Chemicals / Pharm / Allied Products 1,245 34.58% 324 448 Oil and Gas Refining 1,248 34.67% 324 449 Rubber / Plastic Products 422 11.72% 110 152 SUBTOTAL: PROCESSING 3,600 10.40% 936 1,296 Primary and Fabricated Metal Products/Services 2,106 11.78% 232 716 Industrial and Commercial Machinery 4,589 25.67% 505 1,560 Electrical Equipment and Components 3,511 19.64% 386 1,194 Transportation - Automotive, Aerospace, Off-Road 4,960 27.75% 546 1,686 Instrumentation - Industrial and Medical 2,404 13.45% 524 887 Other Manufacturing 306 1,71% 34 104 SUB-TOTAL: MANUFACTURING 17,876 51.63% 2,2227 6,147 Transportation, Warehousing and Logistics 2,918 22.20% 321	Food, Textiles and Related Kindred Products 685 19.03% 178 247 130 Chemicals / Pharm / Allied Products 1,245 34.58% 324 448 237 Oil and Gas Refining 1,248 34.67% 324 449 237 Rubber / Plastic Products 422 11.72% 110 152 80 SUBTOTAL: PROCESSING 3,600 10.40% 936 1,296 684 Primary and Fabricated Metal Products/Services 2,106 11.78% 232 716 758 Industrial and Commercial Machinery 4,589 25.67% 505 1,560 1,652 Electrical Equipment and Components 3,511 19.64% 386 1,194 1,264 Transportation - Automotive, Aerospace, Off-Road 4,960 27.75% 546 1,686 1,786 Instrumentation - Industrial and Medical 2,404 13.45% 524 887 570 Other Manufacturing 306 1,71% 34 104 110 SUB-TOTAL: MANUFACTURING	Food, Textiles and Related Kindred Products 685 19.03% 178 247 130 110 Chemicals / Pharm / Allied Products 1,245 34.58% 324 448 237 199 Oil and Gas Refining 1,248 34.67% 324 449 237 200 Rubber / Plastic Products 422 11.72% 110 152 80 68 SUBTOTAL: PROCESSING 3,600 10.40% 936 1,296 684 576 Primary and Fabricated Metal Products/Services 2,106 11.78% 232 716 758 358 Industrial and Commercial Machinery 4,589 25.67% 505 1,560 1,652 780 Electrical Equipment and Components 3,511 19.64% 386 1,194 1,264 597 Transportation - Automotive, Aerospace, Off-Road 4,960 27.75% 546 1,686 1,786 843 Instrumentation - Industrial and Medical 2,404 13.45% 524 887 570 269 Other Manufacturing 306 1,71% 34 104 110 52 SUB-TOTAL: MANUFACTURING 17,876 51.63% 2,227 6,147 6,140 2,899 Transportation, Warehousing and Logistics 2,918 22.20% 321 1,109 1,021 379 Wholesales and Distributors 685 5.21% 75 260 240 89 Business Services, Including Software 8,562 65.14% 942 3,254 2,997 1,113 Educational Services 350 2.66% 39 133 123 46 Government and Utilities 350 2.66% 39 133 123 46 All Others 279 2.12% 31 106 98 36 SUBT-TOTAL: NON-MANUFACTURING 13,144 37.97% 1,446 4,995 4,600 1,709

⁽A) Chairman of the Board, President, Vice President, Secretary, Treasurer/Finance, General Manager, Owner, Business Manager, Director Marketing, Director, IT Managers

⁽B)VP MFG/Operations/Production, Plant Manager/, Dir. of Plant, Manager, Supervisor, Superintendent, Foreman, Master Mechanic, Chief Machinist, Safety Dir., Maint. Manager

⁽C)VP Engineering, Engineer, Design Engineer, Dir. of Engineering, Automation Engineer, Controls Engineer, Maintenance Engineer, Plant Engineer, Chief Engineer, Process Engineer, Production Engineer, Mfg Engineer

⁽D) Vice President Purchasing, Buyer, Manager of Procurement, Director of Purchasing, Purchaser