



**IMPO - DIGITAL DATABASE INFORMATION PUBLISHER'S
OWN DATA SEPTEMBER 2023**

Industrial Media, LLC
199 East Badger Road #100
Madison, WI 53713
Phone: (608) 628-8718

SIC	Business / Industry	Total	PCT	ADMIN (A)	OPS (B)	ENGR (C)	PURCH (D)	OTHER
20 -21	Food, Tobacco and Related Kindred Product	1,901	30.15%	494	684	380	285	57
22, 23, 25	Textiles, Apparel and Furniture	502	7.96%	131	181	100	75	15
24, 26,27	Wood and Paper Products	499	7.91%	130	180	100	75	15
28	Chemicals / Pharm / Allied Products	1,841	29.20%	479	663	368	276	55
29	Oil and Gas Refining	1,105	17.53%	287	398	221	166	33
30	Rubber / Plastic Products	355	5.63%	92	128	71	53	11
31,32	Leather, Stone, Glass, Clay Products	102	1.62%	27	37	20	15	3
	SUBTOTAL: PROCESSING	6,305	13.06%	1,639	2,270	1,261	946	189
33, 34	Primary and Fabricated Metal Products/Services	8,800	21.79%	968	3,344	3,080	1,144	264
35	Industrial and Commercial Machinery	12,166	30.13%	1,338	4,623	4,258	1,582	365
36	Electrical Equipment and Components	3,990	9.88%	439	1,516	1,397	519	120
37	Transportation - Automotive, Aerospace, Off-Road	10,105	25.02%	1,112	3,840	3,537	1,314	303
38	Instrumentation - Industrial and Medical	3,966	9.82%	436	1,507	1,388	516	119
39	Other Manufacturing	1,355	3.36%	149	515	474	176	41
	SUB-TOTAL: MANUFACTURING	40,382	83.62%	4,442	15,345	14,134	5,250	1,211
91-97	Government and Utilities	1,104	2.29%	121	232	486	243	22
	All Others	504	1.04%	55	106	222	111	10
	SUBT-TOTAL: NON-MANUFACTURING	1,608	3.33%	177	338	708	354	32
	GRAND TOTAL	48,295	100.00%	6,258	17,953	16,102	6,549	1,433

(A) Chairman of the Board, President, Vice President, Secretary, Treasurer/Finance, General Manager, Owner, Business Manager, Director Marketing, Director, IT Managers

(B)VP MFG/Operations/Production, Plant Manager/, Dir. of Plant, Manager, Supervisor, Superintendent, Foreman, Master Mechanic, Chief Machinist, Safety Dir., Maint. Manager

(C)VJ Engineering, Engineer, Design Engineer, Dir. of Engineering, Automation Engineer, Controls Engineer, Maintenance Engineer, Plant Engineer, Chief Engineer, Process Engineer, Production Engineer, Mfg Engineer

(D) Vice President Purchasing, Buyer, Manager of Procurement, Director of Purchasing, Purchaser