



**DIGITAL DATABASE INFORMATION PUBLISHER'S OWN
DATA SEPTEMBER 2023**

Industrial Media, LLC
 199 East Badger Road #100
 Madison, WI 53713
 Phone: (608) 628-8718

SIC	Business / Industry	Total	PCT	C-Level (A)	General Management (B)	Sales (C)	OTHER
40-48	Transportation, Warehousing and Logistics	2,683	8.21%	805	994	685	199
50,51	Wholesales and Distributors	23,979	73.39%	7,965	9,400	5,608	1,006
73	Business Services, including Software	1,980	6.06%	578	788	504	110
82	Educational Services	515	1.58%	141	210	129	35
87	Miscellaneous Services	1,059	3.24%	299	425	256	79
91-97	Government and Utilities	1,348	4.13%	395	575	299	79
	All Others	1,108	3.39%	299	480	275	54
	GRAND TOTAL	32,672	100.00%	10,482	12,872	7,756	1,562

(A) Chairman of the Board, President, Vice President, CEO, Secretary, Treasurer, Owner

(B) General Manager, Warehouse Manager, Operations Manager, IT Manager

(C) Sales Manager, Regional Sales Manager, Director of Sales