

DISTRIBUTION CENTER

CLIENT NEED

THIS GLOBAL FAST-FOOD CHAIN NEEDED RELIABLE BACKUP POWER AT ALL TIMES FOR CRITICAL TEMPERATURE CONTROL AND SENSITIVE PREPARED FOOD LINE EQUIPMENT.

THEY DID NOT WANT TO OWN OR SUPPORT THE RELIABILITY ASSET AND WERE SEEKING A LOW CAPEX OPTION

THE CLIENT WAS LOOKING FOR A PARTNER WHO COULD SEAMLESSLY INTEGRATE WITH THEIR SELECTED GENERAL CONTRACTOR AND HAD EXTENSIVE EXPERIENCE INTERCONNECTING WITH UTILITIES, SPECIFICALLY ONCOR.

PROJECT OVERVIEW:

Tentative deal close: Q2 2022

Project size: 6MW - 8MW

COD: TBD, estimated Summer 2023

LOOKING AHEAD:

Over the next 5 years, Enchanted Rock expects there to be 50MW of incremental opportunity backing up the client's industrial facilities.



ENCHANTED ROCK
The Power is On.

PROJECT DESCRIPTION

- Enchanted Rock submitted a response to the client's RFP solicitation in December 2021 for a ~6MW resiliency microgrid at their facility
- Enchanted Rock initially proposed a two-phased medium voltage system of 8 gens in phase 1 and 20 gens in phase two for the DC4 and Bay Center Foods facilities
- Enchanted Rock was down-selected from 7 to 3 participants and asked to present at the client's headquarters to all the stakeholders in Atlanta. The same day of the presentation, Enchanted Rock was down-selected into the final two participants
- Enchanted Rock was awarded the DC4 site totaling 15 gens, which could potentially become 20 gens as the client finishes their load estimations for the site.
- Enchanted Rock won based on price, teamwork/chemistry, responsiveness, and flexibility



Operational Microgrid Sites

242



of MW Commissioned

536



of MW Under Construction

252



Hours of Outages Covered

10,606



Outage Avoidance Value

\$212MM



Unit Run hours

534,485



\$ Deployed in Microgrids

\$550MM



Combined Reliability

99.999%