



*Atlas Copco*

## Which Service is Right For You?







The secret to getting ahead is getting started.

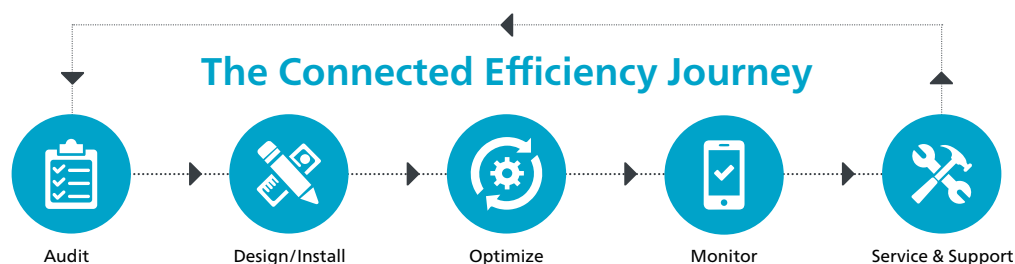
# Your Options Explained



We know there is no such thing as one size fits all. We also know that every efficiency journey has to have a clear starting point, which then serves as the baseline or benchmark from which the rest of the journey is calculated. We know that every customer's needs are different.

Any equipment upgrade should always come with a clear benefits payback. If we can't show one — then don't upgrade. That's our simple rule of purchasing!

	Visual Inspection	AIRchitect Survey	Full-Service Audit
			
What happens? 	One of our air experts from field-sales comes to your facility and walks through the compressor room, and your facility, to analyze your air, gas or vacuum system – both the demand and supply side.	This non-intrusive service consists of adding a data-logging box to your equipment and monitoring and measuring the output. We log the machine's data over a week's period, and then create a comprehensive report illustrating your compressor, blower, or vacuum pump's electrical usage.	As the name suggests, this audit is all about data. We offer a customizable range of audits which differ in terms of the length of time to conduct, the cost, and the commitment needed from you. This involves the latest test equipment and ultra-sonic detectors to really get to the heart of what's going on.
What do we measure? 	We will inspect all your equipment and complete a thorough check-list, which includes valve, piping, and component inspections, as well as looking at how air is used in your facility. In simple terms, this is to identify some of the 'low-hanging fruit' and suggest some instant improvements.	We suggest a range of improvements, including suggestions on instead of like how to improve the demand side and information on upgrade & add-on options for the supply side. If you are an existing Atlas Copco customer with a SmartLink installation, this can be done remotely at any time – in fact, this is even done proactively!	You will get a full report of the entire air installation and our experts will walk you through every aspect of the system inside your facility. This is essentially the ultimate physical exam for your compressed air system; no square inch of your facility is left unchecked.
What's the cost? 	This service is conducted completely free of charge and can be performed on any brand of equipment.	A limited amount of these audits are offered for free, subject to availability and eligibility. Normally this audit will cost ~\$200 depending on location.	This can be performed on any brand of equipment. The cost of this service depends on which options you choose, and is conducted by our dedicated auditing team whose ultimate goal is to work with customers on improving their efficiency and savings.



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