

Newsletter Circulation Statement | All Brands 200317

IEN Today Featuring Finishing World - Daily Newsletter (Link)

Circulation: 12,000 daily average | Frequency: Daily
Focus: Daily Industry News, New Products & Industry Trends
Titles: 35% Corporate and Executive Mgmt, 32% Operations/Plant/Facility Mgmt, 27% Engineering, R&D,
Design & Technical Mgmt, 6% Purchasing & Other
Industries: Transportation, Automotive, Aerospace, Machinery Mfg, Fabricated Metals Prod., Electrical
Machinery, Printing, Measuring Instrumentation, Medical Equipment, Food & Beverage Machines,
Rubber & Plastic Prod., Primary Metal Prod., Chemicals, Pharmaceuticals & Petroleum

Engineering News Today - Daily Newsletter (Link)

Circulation: 12,000 daily average | Frequency: Daily
Focus: Daily Industry News, New Products & Industry Trends
Titles: 21% Corporate and Executive Mgmt, 9% Operations/Plant/Facility Mgmt, 64% Engineering, R&D,
Design & Technical Mgmt, 6% Purchasing & Other
Industries: Transportation, Automotive, Aerospace, Machinery Mfg, Fabricated Metals Prod., Electrical
Machinery, Printing, Measuring Instrumentation, Medical Equipment, Food & Beverage Machines,
Rubber & Plastic Prod., Primary Metal Prod., Chemicals, Pharmaceuticals & Petroleum

Industrial Technology Today - Daily Newsletter (Link)

Circulation: 12,000 daily average | Frequency: Daily
Focus: Daily Industry News, New Products & Industry Trends
Titles: 38% Corporate and Executive Mgmt, 36% Operations/Plant/Facility Mgmt, 20% Engineering, R&D,
Design & Technical Mgmt, 6% Purchasing & Other
Industries: Transportation, Automotive, Aerospace, Machinery Mfg, Fabricated Metals Prod., Electrical
Machinery, Printing, Measuring Instrumentation, Medical Equipment, Food & Beverage Machines,
Rubber & Plastic Prod., Primary Metal Prod., Chemicals, Pharmaceuticals & Petroleum

IEN Update - Daily Newsletter (Link)

Circulation: 12,000 daily average | **Frequency**: Daily

Focus: Daily Industry News, New Products & Industry Trends

Titles: 35% Corporate and Executive Mgmt, 32% Operations/Plant/Facility Mgmt, 27% Engineering, R&D, Design & Technical Mgmt, 6% Purchasing & Other

Industries: Transportation, Automotive, Aerospace, Machinery Mfg, Fabricated Metals Prod., Electrical Machinery, Printing, Measuring Instrumentation, Medical Equipment, Food & Beverage Machines, Rubber & Plastic Prod., Primary Metal Prod., Chemicals, Pharmaceuticals & Petroleum



Industrial Management - Daily Newsletter (Link)

Circulation: 12,000 daily average | Frequency: Daily
Focus: Daily Industry News, New Products & Industry Trends
Titles: 38% Corporate and Executive Mgmt, 36% Operations/Plant/Facility Mgmt, 20% Engineering, R&D,
Design & Technical Mgmt, 6% Purchasing & Other
Industries: Transportation, Automotive, Aerospace, Machinery Mfg, Fabricated Metals Prod., Electrical
Machinery, Printing, Measuring Instrumentation, Medical Equipment, Food & Beverage Machines,
Rubber & Plastic Prod., Primary Metal Prod., Chemicals, Pharmaceuticals & Petroleum

IEN Weekly (Saturday Edition) - Weekly Newsletter (Link)

Circulation: 12,000 daily average | Frequency: Weekly
Focus: Industry News, New Products & Industry Trends
Titles: 35% Corporate and Executive Mgmt, 32% Operations/Plant/Facility Mgmt, 27% Engineering, R&D, Design & Technical Mgmt, 6% Purchasing & Other
Industries: Transportation, Automotive, Aerospace, Machinery Mfg, Fabricated Metals Prod., Electrical Machinery, Printing, Measuring Instrumentation, Medical Equipment, Food & Beverage Machines, Rubber & Plastic Prod., Primary Metal Prod., Chemicals, Pharmaceuticals & Petroleum

IEN TV Video Showcase - Monthly Newsletter (Link)

Circulation: 12,000 daily average | Frequency: Weekly

Focus: Industry News, New Products & Industry Trends

Titles: 47% C-Level/Plant Management, 49% Engineering, Engineering Management and 4% Purchasing **Industries**: Transportation, Automotive, Aerospace, Machinery Mfg, Fabricated Metals Prod., Electrical Machinery, Printing, Measuring Instrumentation, Medical Equipment, Food & Beverage Machines, Rubber & Plastic Prod., Primary Metal Prod., Chemicals, Pharmaceuticals & Petroleum

Today In Food Manufacturing - Daily Newsletter (Link)

Circulation: 12,000 daily average | Frequency: Daily

Focus: Daily Food Industry News, New Products & Industry Trends

Titles: 36% Plant Operations, 28% Plant Management, 12% Purchasing, 10% IT & Software, 9% R&D and 5% C-Level

Industries: 24% Baked Good and Bakery Ingredients, 18% Beverages, 18% Meat, Poultry & Proteins, 15% Dairy, 12% Produce, 10% Candy and Confections, 10% Prepared Foods and 6% Sauces and Condiments



Today In Industrial Distribution - Daily Newsletter (Link)

Circulation: 12,000 daily average | Frequency: Daily

Focus: Daily news focused on distribution, supply chain, technology, new products and trends **Titles**: 32% Executive Management, 32% General Management, 18% Sales Management, 16% Sales and 2% Other

Industries: 48% General Line Distributors, 25% Specialist Distributor, 5% Independent Manufacturers Rep, 14% Manufacturer and 8% Other

Today In Manufacturing Business Technology - Daily Newsletter (Link)

Circulation: 12,000 daily average | Frequency: Daily

Focus: News focused on Technology, Automation, Software Industry, New Products & Industry Trends Titles: 16% C-Level, 24% Operations, 18% Engineering, 28% IT and 14% Purchasing Industries: 5% Food, Textiles and Related Kindred Products, 7% Chemicals/Pharm/Allied Products, 9% Oil and Related Products, 18% Metal Fabrication, 16% Industrial and Commercial Machinery, 8% Electrical Equipment and Components, 21% Transportation - Automotive, Aerospace, Off-Road, 6% Instrumentation (Industrial and Medical), 4% Wholesalers and Distributors and 6% Others

IMPO Insider - Daily Newsletter (Link)

Circulation: 12,000 daily average | Frequency: Daily

Focus: Daily Industry News, New Products & Industry Trends

Titles: 8% C-Level, 36% Plant Management/Operations, 40% Maintenance and 16% Purchasing **Industries:** 4% Food, Textiles and Related Kindred Products, 6% Chemicals/Pharm/Allied Products, 9% Oil and Related Products, 16% Metal Fabrication, 17% Industrial and Commercial Machinery, 6% Electrical Equipment and Components, 21% Transportation/Automotive/Aerospace/Off-Road, 6% Instrumentation/Industrial/Medical, 9% Wholesalers/Distributors and 6% Others

Mnet Today In Manufacturing - Daily Newsletter (Link)

Circulation: 12,000 daily average | Frequency: Daily

Focus: Daily Industry News, New Products & Industry Trends

Titles: 33% C-Level, 21% Design Engineering, 16% Operations, 14% Purchasing and 16% Supply Chain **Industries**: 4% Food/Textiles/Related Kindred Products, 6% Chemicals/Pharm/Allied Products, 8% Oil/Related Products, 14% Metal Fabrication, 19% Industrial/Commercial Machinery, 14% Electrical Equipment/Components, 22% Transportation/Automotive/Aerospace/Off-Road, 5% Instrumentation/ Industrial and Medical, 5% Wholesalers/Distributors and 3% Others



Mnet Newswire - Daily Newsletter (Link)

Circulation: 12,000 daily average | Frequency: Daily Focus: Daily Industry News, New Products & Industry Trends Titles: 28% C-Level, 27% Design Engineering, 14% Operations, 18% Purchasing and 13% Supply Chain Industries: 6% Food/Textiles/Related Kindred Products, 6% Chemicals/Pharm/Allied Products, 9% Oil/Related Products, 12% Metal Fabrication, 20% Industrial/Commercial Machinery, 18% Electrical Equipment/Components, 18% Transportation/Automotive/Aerospace/Off-Road, 5% Instrumentation/Industrial/Medical, 3% Wholesalers/Distributors and 3% Others

DDT Today - Daily Newsletter (Link)

Circulation: 12,000 daily average | Frequency: Daily
Focus: Daily Engineering News, New Products & Industry Trends
Titles: 38% Design Engineer, 29% Mechanical Engineer, 24% Electrical Engineer and 9% Software
Engineer. By Function: 32% System Design, 30% Product Design, 22% R&D and 16% Engineering
Management. Industry: 22% Industrial Machinery/Equipment, 20% Electronic Equipment/Components
Instrumentation/Controls/Measuring/Inspection Components/Devices: 19% Transportation Related
Equipment/Vehicles/Components, 8% Medical Equipment, 6% Software and 6% Engineering Services

DDT Update - Daily Newsletter (Link)

Circulation: 12,000 daily average | Frequency: Daily

Focus: Daily Engineering News, New Products & Industry Trends

Titles: 38% Design Engineer, 29% Mechanical Engineer, 24% Electrical Engineer and 9% Software Engineer. **By Function:** 32% System Design, 30% Product Design, 22% R&D and 16% Engineering Management. **Industry:** 22% Industrial Machinery/Equipment, 20% Electronic Equipment/Components Instrumentation/Controls/Measuring/Inspection Components/Devices: 19% Transportation Related Equipment/Vehicles/Components, 8% Medical Equipment, 6% Software and 6% Engineering Services