



**IMPO - DIGITAL DATABASE INFORMATION
PUBLISHER'S OWN DATA JANUARY 2020**

Industrial Media, LLC
199 East Badger Road #100
Madison, WI 53713

PHONE: (608) 628-8718
PUBLISHED SINCE 1933

SIC	Business / Industry	Total	PCT	ADMIN (A)	OPS (B)	ENGR (C)	PURCH (D)	OTHER
20 -21	Food, Tobacco and Related Kindred Product	1,509		564	759	65	105	16
22, 23, 25	Textiles, Apparel and Furniture	422		183	175	22	29	13
24, 26,27	Wood and Paper Products	582		208	196	67	95	16
28	Chemicals / Pharm / Allied Products	2,051		433	1,189	257	159	13
29	Oil and Gas Refining	1,096		124	743	152	64	13
30	Rubber / Plastic Products	496		142	298	39	11	6
31,32	Leather, Stone, Glass, Clay Products	186		75	90	9	10	2
	SUBTOTAL: PROCESSING	6,342						
33, 34	Primary and Fabricated Metal Products/Services	9,516		1,217	6,985	336	895	83
35	Industrial and Commercial Machinery	10,056		993	7,852	1,082	122	7
36	Electrical Equipment and Components	4,996		504	2,521	1,520	412	39
37	Transportation - Automotive, Aerospace, Off-Road	13,156		991	8,393	2,952	791	29
38	Instrumentation - Industrial and Medical	4,482		497	2,985	651	336	13
39	Other Manufacturing	1,153		279	596	156	99	23
	SUB-TOTAL: MANUFACTURING	43,359						
91-97	Government and Utilities	1,371		251	855	78	114	73
	All Others	944		112	672	122	33	5
	SUBT-TOTAL: NON-MANUFACTURING	2,315						
	GRAND TOTAL	52,016		6,573	34,309	7,508	3,275	351

(A) Chairman of the Board, President, Vice President, Secretary, Treasurer/Finance, General Manager, Owner, Business Manager, Director Marketing, Director, IT Managers

(B)VP MFG/Operations/Production, Plant Manager/, Dir. of Plant, Manager, Supervisor, Superintendent, Foreman, Master Mechanic, Chief Machinist, Safety Dir., Maint. Manager

(C)VP Engineering, Engineer, Design Engineer, Dir. of Engineering, Automation Engineer, Controls Engineer, Maintenance Engineer, Plant Engineer, Chief Engineer, Process Engineer, Production Engineer, Mfg Engineer

(D) Vice President Purchasing, Buyer, Manager of Procurement, Director of Purchasing, Purchaser