

AAO-HNS/F Combined Budgets

	Proposed Budget FY24	Approved Budget FY23
Revenue		
Membership Dues	\$6,925,000	\$6,925,000
Annual Meeting Revenues	6,759,000	5,965,000
Education and Other Product Sales	853,000	1,198,000
Publication Revenues	1,038,000	1,087,000
Other Revenues	816,000	803,000
Use of Donor Restricted Net Assets	236,000	215,000
Operating Revenue	16,627,000	16,193,000
Use of Board Designated Net Assets	3,486,000	3,480,000
Total Revenue	\$20,113,000	\$19,673,000
Expenses		
Salaries & Benefits	\$9,535,000	\$9,525,000
Consultants & Professional Fees	2,118,000	2,026,000
Annual Meeting Costs	4,608,000	4,275,000
Other Expenses	2,450,000	2,438,000
Occupancy	952,000	959,000
Contingencies	450,000	450,000
Total Expenses	\$20,113,000	\$19,673,000