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# August 2018



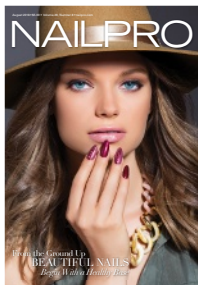
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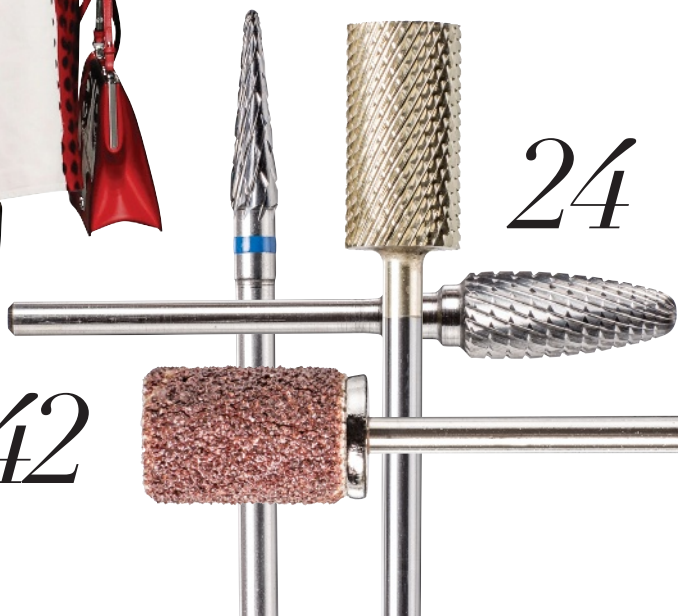
Nails: Danny Haile & Vu Nguyen, Gelish; Photography: Armando Sanchez, armando-sanchez.com; Makeup: Garret Gervais, MCH Global; Hair: Sara Denman, Celestine Agency; Model: Lucyna Amszej, Hollywood Model Management; Digital Imaging: Art Vasquez, RP Digital.

Check out the behind-the-scenes video of our cover shoot at [nailpro.com/videos/behind-the-cover](http://nailpro.com/videos/behind-the-cover).



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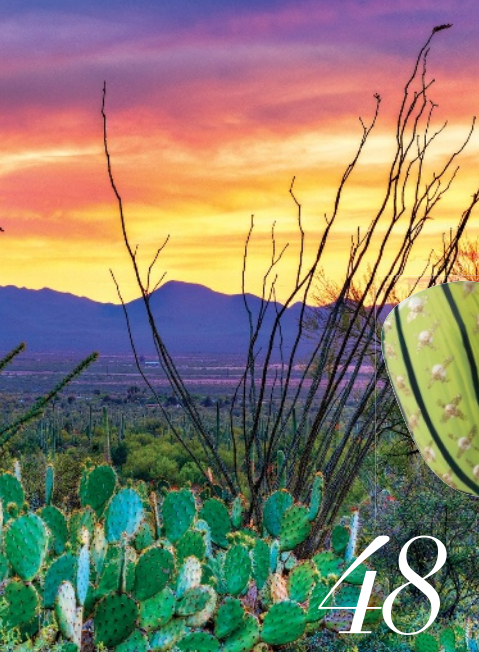


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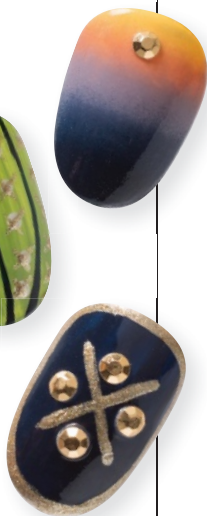
# O·P·I

#1 SALON BRAND WORLDWIDE





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# NAILING DIGITAL

CHECK OUT THIS MONTH ON NAILPRO.COM

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Give clients flawless nail extensions with the new Artistic Nail Design Putty System, and create beach-ready nail art with the new Light Elegance Surf City collection. BY DINA CICCARELLI

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#### ALL ABOUT THE BENJAMINS

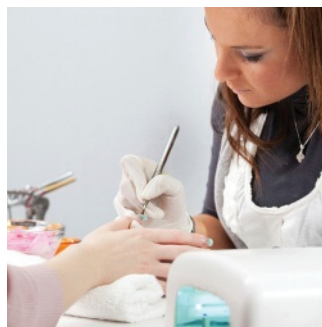
OPI's Tom Bachik shares the inspiration and technique behind Jennifer Lopez's cash-money manicure at the 2018 Billboard Music Awards. BY LOTUS ABRAMS

**Correction:** The Instagram handle for nail artist Mary Wolf featured in the June 2018 Nailspiration column was incorrect; follow her at @nail\_wolf. NAILPRO sincerely regrets this error and any confusion it may have caused.

## AT YOUR SERVICE

[nailpro.com/how-to-add-new-services-to-salon-menu](http://nailpro.com/how-to-add-new-services-to-salon-menu)

From attracting new clients to boosting your profits, there are plenty of reasons to start offering beauty services beyond the mani/pedi menu.



## GOING SOLO

[nailpro.com/pros-and-cons-going-solo-nail-tech](http://nailpro.com/pros-and-cons-going-solo-nail-tech)

Whether you're thinking about working solo as a necessity or because it sounds like your dream job—here are the real-world pros and cons and things you should consider before going it alone.

## MASTERING SOFT SKILLS

[nailpro.com/important-skills-ensure-successful-nail-career](http://nailpro.com/important-skills-ensure-successful-nail-career)

You may have all the talent in the world, but to excel in the nail industry, you need to master these eight important soft skills.



## LEAF NAIL ART

[nailpro.com/video/detailed-leaf-nail-art-perfect-fall](http://nailpro.com/video/detailed-leaf-nail-art-perfect-fall)

World-renowned nail artist and the cover tech for the November 2017 issue, Pisut Masanong (@masanong), shows how to hand paint detailed leaves.

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**1 BEACH BODY**  
I'll be prancing in my swimsuit this summer thanks to this revolutionary formulation, boasting 11 key ingredients to improve the appearance of cellulite. «Jan Marini Cellulite Cream, janmarini.com»



**2 SEA BREEZE**  
Smells like island lime and ocean breeze; feels like walking on warm sand. «Jonathan Adler Sea Salt Candle, jonathanadler.com»



## ON MY RADAR

NP EXECUTIVE EDITOR STEPHANIE YAGGY LAVERY FINDS INSPO IN TROPICAL LOCALES.

Hawaii is my happy place: sun, sand and sparkling water—what's not to love? For me, meandering through Maui requires little effort and carefree beauty. That being said, it's all about the prep, so once I'm island hopping there's nothing to worry about but relaxing. Whether you're jetting off for a beach escape or helping your clients prepare for one, make sure you have all the tools at the ready, from a perfect nail base (see "Strength Training" on page 74) to lash extensions—yes, lashes!—a great add-on salon service ("Cashing In on Lashes," page 60). Aloha!

slavery@creativeage.com  
Stephanie Yaggy Lavery  
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**7 SUN-KISSED**  
Cinema Secrets partnered with the Baywatch movie for an adorable collection of beach-approved cosmetics that never gets old. «Cinema Secrets Baywatch Bronzer in Seashell Pink Glow, cinemasecrets.com»



**5 ISLAND GLOW**  
An artfully placed (not sweaty) glow gives the illusion of being footloose and fancy-free! «Morphe High Impact Highlighter in Extra, morphebrushes.com»



**4 BACK STAGE**  
There no shortage of artistry with Gelish dean of education and this month's cover artist Vu Nguyen, whether he's creating something crazy complex or beautifully simple. «Creating the Cover, p. 22»



**3 MY MANICURE**  
Island vibes are calling with this hand-painted yellow and gold mani created by none other than Yvett Garcia (@yvynails).





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CCPL1214

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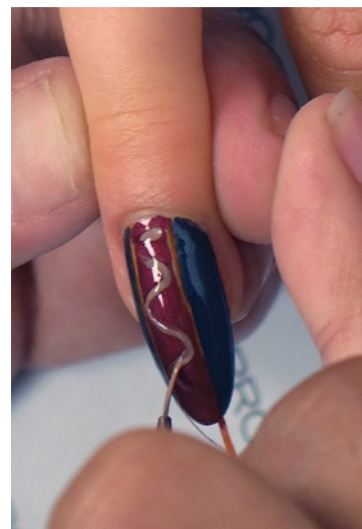
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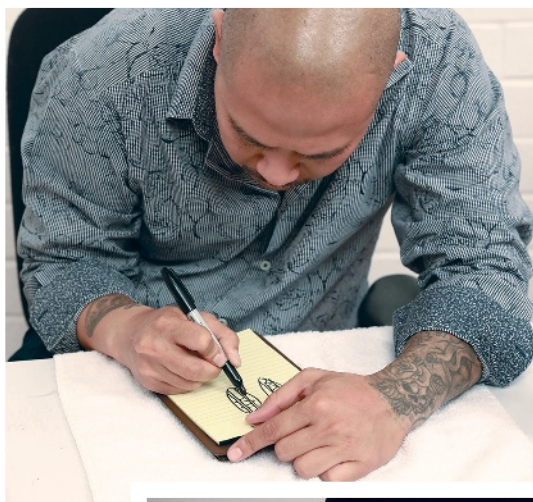


## City Safari

Lions, tigers and bears, oh my! Gelish CEO Danny Haile and dean of education Vu Nguyen returned to NAILPRO's studio to take us on an urban safari. Inspired by an education trip to South Africa, the newest collection from Gelish and Morgan Taylor brings the Serengeti to the city with a palette that practically begs to be swatched. Think: dusty mauve, metallic pewter and midnight blue. This month, the dynamic duo was at it again, with Haile prepping the model's already gorgeous nails with an ultrathin (for camera only) tip-and-overlay using Hand & Nail Harmony ProHesion Liquid + Powder. Then, Nguyen stepped up to the plate to create a very wearable and sophisticated tribal-inspired design on a few accent nails. The rest were polished to perfection with multidimensional mulberry Wanna Share a Tent? from the African Safari collection. But the best part of the day was watching the pair in action: The witty banter, the ability to work in tandem with ease and the respect they share for each other's skill and experience make it clear that they truly enjoy working together—and it shows in the final result!

— A portion of the proceeds from the African Safari collection will help support the welfare of endangered species and the protection of animal habitats.





Wanna Share  
a Tent?



**DOUBLE TAKE** For every client, for every look, African Safari is available in both Gelish gel polish and Morgan Taylor lacquer!



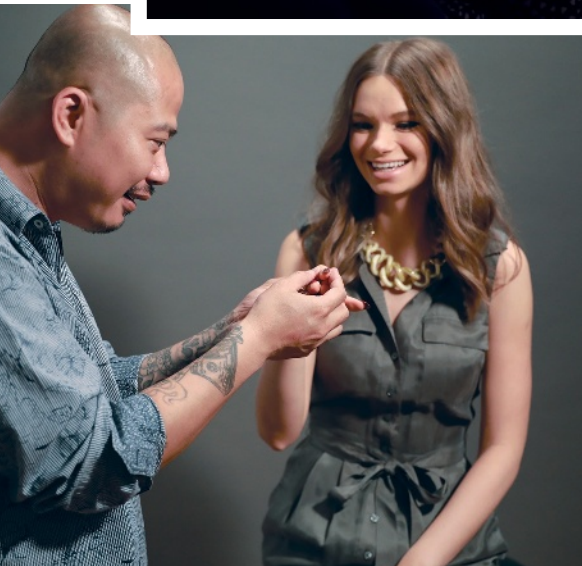
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- Gelish African Safari Fall Collection
- Striping Tape
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# TIP OFF

BUSINESS | TRENDS | NEWS | PRODUCTS | BY LOTUS ABRAMS



## FASHION

### PRETTY AS A PICTURE

To showcase their fall 2018 collection, Rodarte designers Laura and Kate Mulleavy eschewed the usual runway show in favor of releasing a portrait portfolio featuring a star-studded cast of inspirational women. Photographed against a painted backdrop, Ava Phillippe, Chloe and Halle Bailey, Gia Coppola, Grimes, Kim Gordon, Kirsten Dunst, Miranda July and Rowan Blanchard were among the powerhouse women wearing Rodarte's designs—an ultrafeminine array of ruffled lace blouses, flamenco skirts and sheer dresses.

To create the glittery nail looks that perfectly complemented the whimsical fashions, the designers partnered with Morgan Taylor. “Kate and Laura pay tremendous attention to the beauty details,” says lead nail artist Kimmie Kyees. “They had a color in mind for each look based on the clothing.” Kyees created some of the manis with Morgan Taylor glitter shades, while for others, she used a Morgan Taylor color as a base and topped it with loose glitter. “I would make samples of each look using a few different glitters, and the team would choose their favorite,” she says. “It was a really fun, collaborative day working with both Rodarte and Morgan Taylor!” See some of the standout manis here. >>

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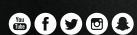
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# TIP OFF

## WELLNESS

### Tea Time

Amy Sbarra has been serving clients complimentary iced and hot tea at her Sanibel, Florida-based salon and spa, Spatinel Teabar, since it opened in 2009. "At this point, I have more than 40 different teas here," says Sbarra, who also sells tea in her retail area. "The ones that we go through a lot are a pineapple coconut black tea and a cinnamon black tea that's absolutely delicious." Lauded for its many health benefits, tea is a natural fit to serve salon and spa guests, especially at wellness-oriented businesses like Sbarra's, which offers nail, hair and skincare services, along with massage, using many organic products and nontoxic polishes.

All types of tea are derived from the *Camellia sinensis* plant and are packed with healthy nutrients. "Tea leaves contain protein, fluoride and vitamins A, B, C, D and E," says Lisa Boalt Richardson, assistant manager of education at the World Tea Academy and author of *Modern Tea*. "But what fascinates the researchers most are the compounds found in tea, the polyphenols (antioxidants), amino acids and methylxanthines." (Caffeine is one methylxanthine, for example.)

So, what makes green tea different from black tea? "The difference is the post-manufacturing process—basically, what's done after the leaf is picked in the field," Richardson says. "All tea has antioxidants in it; [the post-manufacturing process] changes it from one antioxidant to a different type of antioxidant. Drinking different classes of tea throughout your day is probably the best way to get the health benefits of all of the different types of antioxidants." Considering serving tea at your salon? Learn more about World Tea Academy's online classes on everything from the health benefits of tea to tea terroir—open to all—at [worldteaacademy.com](http://worldteaacademy.com), and check out our handy primer on common tea types below.



#### White Tea

The lightest and least processed of tea types, white tea is produced by simply allowing the plucked *Camellia sinensis* leaves to wither and dry.



#### Oolong Tea

Considered the most complicated tea to produce, oolong is partially oxidized. The process requires gently rolling the plucked, withered tea leaves and then heating them a bit to stop the oxidation. This process may be repeated several times (taking up to 24 hours!), allowing oxidation to happen slowly over time, developing deep flavors and aromas in the tea.



To produce green tea, the plucked tea leaves are allowed to wither a bit and then rolled, which breaks open the cell wall to allow oxidation to occur. Then, heat is applied using one of two methods that makes the leaves stay green: steaming (the Japanese style) or pan-firing in a wok or heated drum (the Chinese style). Afterward, the tea leaves are dried.



#### Black Tea

Described as fully oxidized tea, black tea is produced by rolling withered tea leaves and then allowing them to sit and fully oxidize before heat is applied at the end.



#### Pu-erh, or Dark Tea

Pu-erh is a fermented tea that's produced using a similar process to Chinese green tea, but the leaves are then allowed to go through a microbial fermentation and further oxidation.



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The Republic of Tea Coconut  
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# TIP OFF

## PRODUCTS

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#### 2. LIGHT ELEGANCE

Preppy Z-Bit

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[lightelegance.com](http://lightelegance.com)

#### 3. WILDFLOWERS

Brushy Bit

**Best for:** Removing loose dust, glitter and pigment from the cuticle area and sidewalls.  
[wildflowersnails.com](http://wildflowersnails.com)

#### 4. KUPA

Diamond Manicure Bit

**Best for:** Filing acrylic and gel.  
[kupainc.com](http://kupainc.com)

#### 5. MEDICOOL

Ceramic Cone Shape Bit

**Best for:** Cleaning out the underside of a sculptured nail.  
[medicool.com](http://medicool.com)

#### 6. ATWOOD INDUSTRIES

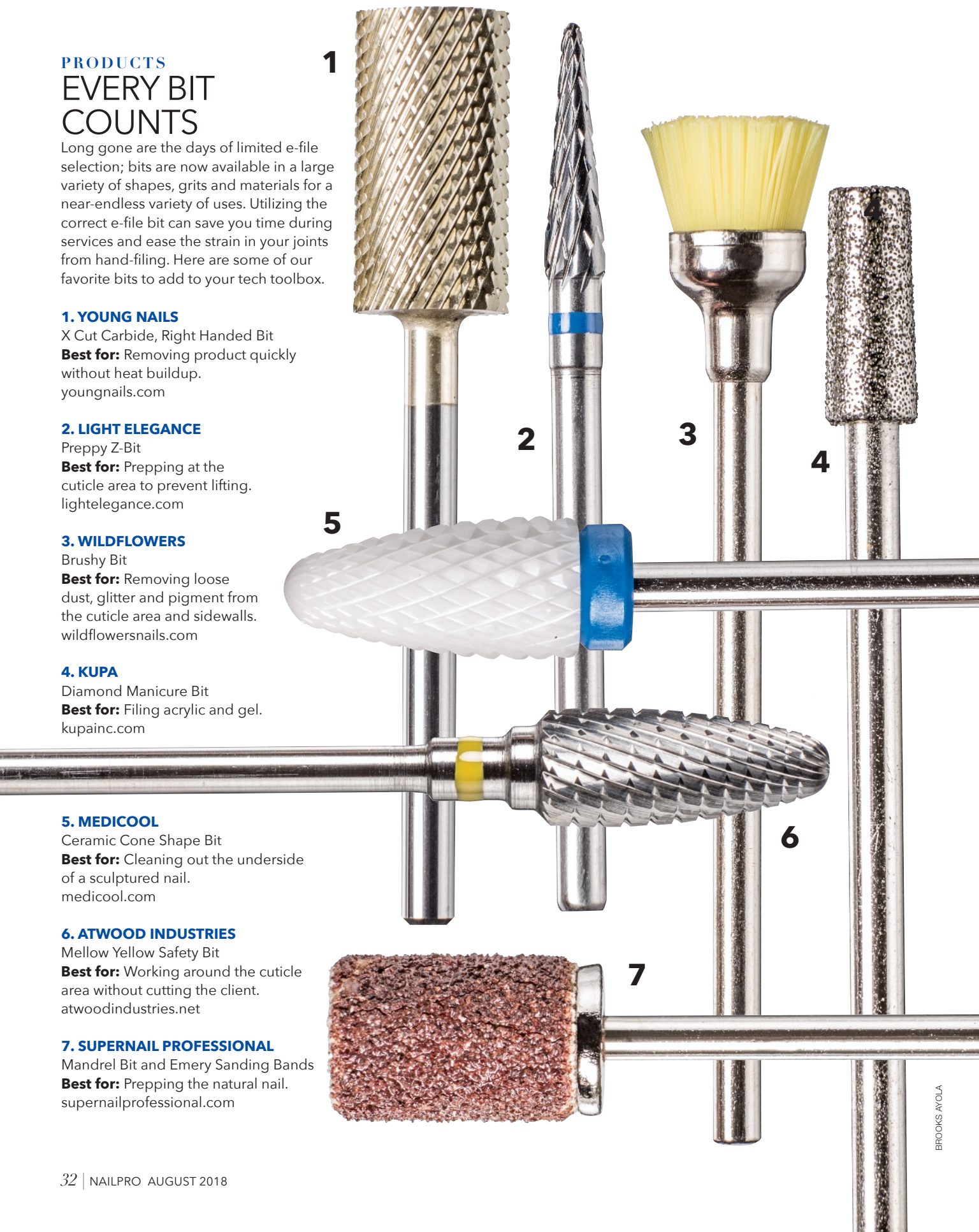
Mellow Yellow Safety Bit

**Best for:** Working around the cuticle area without cutting the client.  
[atwoodindustries.net](http://atwoodindustries.net)

#### 7. SUPERNAIL PROFESSIONAL

Mandrel Bit and Emery Sanding Bands

**Best for:** Prepping the natural nail.  
[supernailprofessional.com](http://supernailprofessional.com)





# O.P.I

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*fall / winter 2018*

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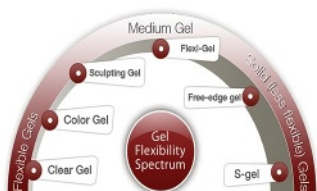




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## TIP OFF

### DAILY INSPO

## Tacarra "Spifster" Sutton

@spifster

Best known simply as "Spifster" for her ability to "spiff" up nails with innovative, edgy works of art, Tacarra Sutton is the owner of Salon Lökei in Chicago. The uber-talented nail artist—who actually started out as a self-taught graphic designer—counts Debi Mazar, Danielle Brooks (of Netflix's "Orange Is the New Black") and Taraji P. Henson among her notable clients, and has collaborated on projects with major brands including Nike, Cadillac and Topshop. Now, Spifster is getting back to her graphic design roots with the launch of a namesake line of clothing and home goods offered at [society6.com/spifster](http://society6.com/spifster). Check out what kick-starts her creativity.

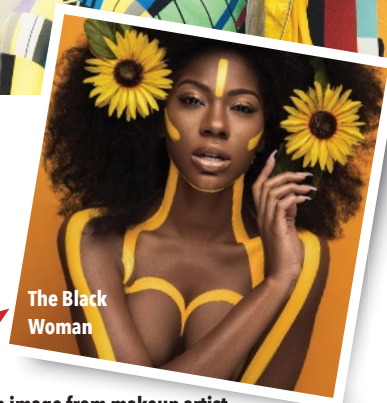
**1 The Black Woman** "We're in a stage where so many women are finally accepting their unapologetic 'queendom,' allowing us to be our best selves with the support of our fellow black women. It's hella empowering."

**2 The Color Yellow** "Always happy, always popping—it gives me hope for the summer after enduring such a long Chicago winter."

**3 The Bathroom Wall of My Salon** "I recently finished redesigning my salon's bathroom, making use of these cloudlike Plexiglass pieces. I've been finding myself using sheer colors on clients since it was finished."

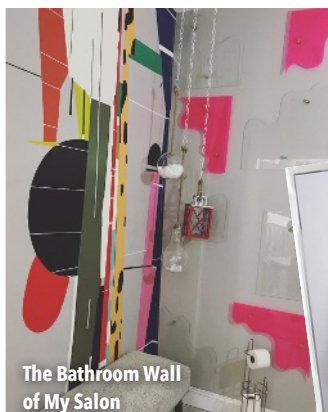
**4 Home Decor** "This is my biggest inspo right now. I've been following a few interior design Instagram pages lately, breathing in how different designers use placement of furniture and different trinkets. You'd be surprised at how you can tie that into nail art."

**5 My Friends** "Everybody is killing it right now, collectively. I'm part of what has been called the 'Chicago renaissance.' All of my creative friends around me are truly in their essence. It pushes all of us."



The Black Woman

An image from makeup artist Moshoodat Sanni and photographer Joey Rosado's Paint series photo shoot, created to celebrate women of color.



The Bathroom Wall of My Salon

Home Decor  
@projectinteriors



My Friends

The Color Yellow





## LAUNCH *Luxe Life*

CND recently launched Shellac Luxe, a two-step gel polish system with 60-second removal time, at Premiere Orlando in Orlando, Florida. The patented system consists of a self-adhering all-in-one Base and Color Coat and a high-gloss Top Coat that provide at least 14 days of wear. The products feature micro pores that allow remover to penetrate the gel polish quickly, making it ready to remove in 60 seconds, shaving up to 15 minutes off the length of a manicure service. Shellac Luxe comes in 65 shades—50 that match some of the most popular Shellac colors and 15 that are exclusive to the new system. “At CND, we’re always pushing to improve the speed and quality of our services,” says CND cofounder and style director Jan Arnold. “New CND Shellac Luxe is a game-changer for the industry. It’s a premium service that taps into the things we know our nail professionals and their clients are looking for: faster appointments and kinder treatments.”

To give nail techs an opportunity to learn more about the technology and benefits of this new system, CND invited attendees at Premiere Orlando to experience the CND Shellac Luxe Lounge, where each “room” highlighted a different feature of the products. Then, showgoers were given first dibs on the early release of the product.



**1.** CND cofounder and style director Jan Arnold welcomes Premiere Orlando attendees to experience the CND Shellac Luxe Lounge. **2.** This futuristic room represents the LED curing process and was set up with a Boomerang selfie camera for attendees to celebrate their experience. **3.** Shellac Luxe bottles feature a curve-hugging brush with more than 200 bristles for smooth, even and precise application. Those who purchased this initial kit at the show received a free mini bottle of Crystalpixie as part of a Swarovski collaboration. **4.** A SolarOil display featured cushy gold beanbag chairs and mini samples of the nourishing oil. **5.** To highlight the system’s moneymaking, timesaving 60-second removal, this room was wallpapered with CND money (featuring Arnold’s face!) and chiming alarm clocks.

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## TIP OFF

### INNOVATION

## SEE THE LIGHT

If you've been using the same lamp for a while, it might be time to think about upgrading, as new technology is improving everything from cure times to client comfort. Here are two new lamps to consider: Gelish (gelish.com) has just enhanced its popular LED 18G Plus lamp by adding a Comfort Cure feature, which builds LED power over a 60-second period to alleviate heat spikes for sensitive clients.

In addition, Gelish added a 60-second setting for flawless curing with white PolyGel applications and improved high-efficiency bulbs. Also new is the Americanails (americanails.com) PowerCure, a cordless dual-cure (UV and LED) lamp that cures formula gels in 30 seconds. The lamp features USB 2A Output, three timer settings and a removable magnetic base for toenail curing.



### PRODUCT

## Clear as Crystal

Made from uncut crystal balls in three sizes, the shimmering new Swarovski Crystalpixie Bubbles create a bubbly 3-D effect when clustered together—sure to make any nail design “pop.” Choose from six color variants that transform the appearance of any base polish hue: Future Fantasy, Street Star, City Chic, Midnight Dream, Urban Kiss and Feeling Wild. Looking for some design inspiration? We're betting these tips adorned with Crystalpixie Bubbles will get your creative juices flowing. **NP**



Gelish LED 18G Plus



Americanails PowerCure

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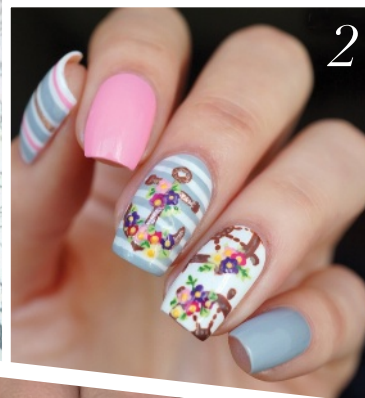
Gelish.com | 714.773.9758 | Made in the USA |    



# PORTFOLIO

## *Anchors Away!*

Summer is almost over, but we're holding onto beach waves and deep blue hues with nautical nail art. Featuring gems, jewels and anchors, these tips give the summer season a proper sendoff.



- 1 Tonya Dangl @littlefoxnaildesign 2 Carolina Anaya @nailsanatomy 3 Gloria Trančar @gloria\_trancar 4 Lee Cad @lee\_6ixnails  
5 Ivana Brockova @gelove\_netchy\_ivana 6 Hilary Herrera @hilarydawnherrera



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# PORTFOLIO



If you'd like to submit your own nail art for NAILPRO's Portfolio, look for the next theme by following @nailpromagazine on Instagram. Then, send an email to [nailpro@creativeage.com](mailto:nailpro@creativeage.com) that includes your name and Instagram handle along with your high-resolution photos. By emailing your photos, you grant Creative Age Publications the right to use any of your submitted images in NAILPRO magazine, corresponding electronic media and/or marketing materials without any compensation. In addition, you grant Creative Age Publications the right to these images for future use without any compensation due.



- 7 Jaime DeViva @naild\_by\_jaime 8 Jessica Jennison @nailsbyjessrose 9 Dawn Buzinski @dawnbuzznails 10 Victoria Lynn @nailbarlounge  
11 Bridgette Sanchez @nailsbybridgetteNYC 12 Lori Anastos @lori\_nails 13 Jessica Harris @perfect10customnails



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# Spot On

The ever-popular polka dot once again lands itself a place on the list of top sartorial trends for summer, but, per usual, designers spun the repeated circles into something more whimsical. At Rodarte, sisters Kate and Laura Mulleavy flecked tiers of tulle with Swiss dots, lending a sweet edge to a saucy midriff-baring getup. Prada deconstructed polka dots on glossy coats, Blumarine sexed them up with lace and Carolina Herrera texturized them as blink-and-you'll-miss-it itty-bitty sparkling specks converging to make larger spheres. Oversize spheres at Junya Watanabe echoed the iconic circular shapes found in Marimekko textiles—and, for good reason: The Finnish design house opened its fabric archives to Watanabe to peruse and use for his collection. With so much spotting on the runways, you'll want to pick up your dotting tool and get to work! Follow guest artist Rose Velez's lead by using ready-made circular embellishments, like Mylar or rhinestones, and affixing them in perfectly repeated patterns. Or, dot gel or polish onto the nail and then deconstruct the spots' perfect shapes for a more modern rendition of the trend.



**Guest Artist:** A nail fixture backstage at New York Fashion Week, Rose Velez owns doorBella Creative Concierge

Service as well as Collective Aesthetics, a consulting, education and product development agency.



Blumarine



Rodarte



Prada



Carolina Herrera



Junya Watanabe



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12-PIECE DISPLAY



12-PIECE DISPLAY







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— TWO OF A KIND —

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[gelish.com](http://gelish.com) | [MorganTaylorLacquer.com](http://MorganTaylorLacquer.com)

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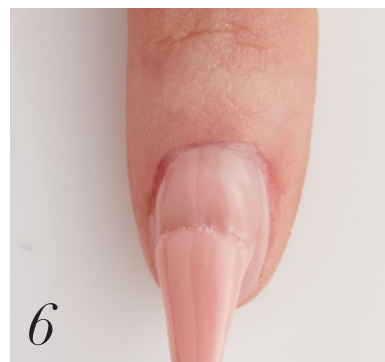
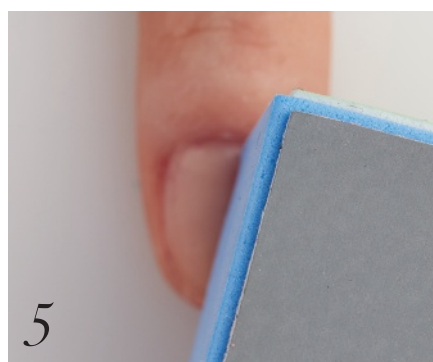
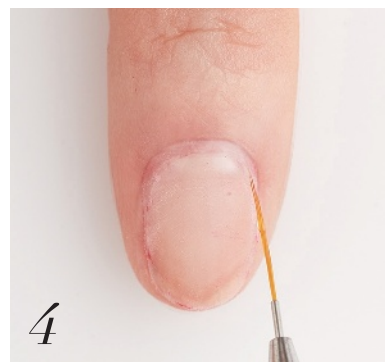
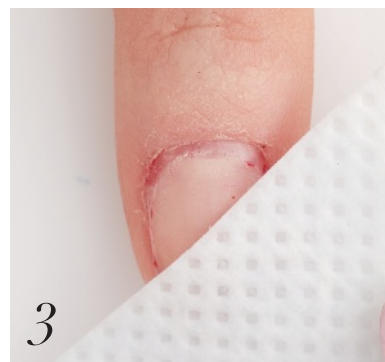
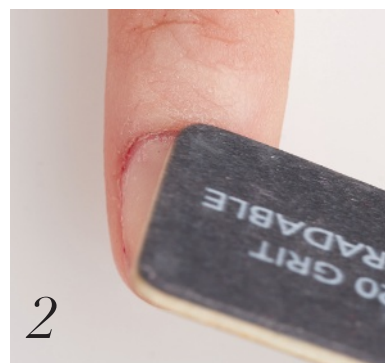
\* Select items available at Cosmo Prof and Armstrong McCall



# For the Fill of It

ALLEVIATE CLIENTS' SOAKING CONCERNS WITH PATTIE YANKEE'S TECHNIQUE FOR FILLING GEL POLISH.

Gel polish has solidified its position as a salon must-have; it's durable and long-lasting, and clients who've made the transition from regular lacquer to gel polish rarely ever look back. But gel polish also has its minuses, like the removal process. Most techs use the soak-off method, but frequent soaking with acetone can deplete the nail plate of its natural moisture. On a mission to find another solution for removal, industry veteran Pattie Yankee came up with her own technique: Instead of removing the gel polish, she *fills* clients' regrowth area. "As a nail tech, I was concerned with the effects of excessive soaking over time," explains Yankee. "So, after a little trial and error with some adventurous clients who allowed me to attempt different techniques, I was able to see what worked most efficiently and lasted the longest." Here, Yankee shares her innovative technique so you can integrate it into your own service menu.



- ❶ Use an electric file or a 180-grit hand file to remove the gel top coat and all layers of color, leaving the gel base coat intact.
- ❷ Prep the cuticle area. File the surface of the remaining gel polish with a 240-grit file, blending the gel base coat into the regrowth area of the nail plate. Shape and shorten the free edge if needed.
- ❸ Use a nail surface cleanser to thoroughly clean the regrowth area of the nail plate.
- ❹ Use a nail art striping brush or a gel detail brush, depending on the size of the regrowth area, to apply

Gelish Foundation to the bare nail plate only. Cure for 60 seconds.

- ❺ Wipe away the dispersion layer and lightly buff the Foundation layer using a 240-grit buffing block to blend the new base into the existing gel base coat.
- ❻ Apply one coat of Gelish Structure Cover Pink over the entire nail plate, cure and cleanse. If any leveling or shaping is needed, use a 240-grit buffing block to shape and level the nail.
- ❼ Apply the desired gel polish and seal with gel top coat.



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1. OPI Gel Color Big Apple Red, [opi.com](http://opi.com)
2. DL PROFESSIONAL Buffing Block, [burmax.com](http://burmax.com)
3. GELISH Foundation, [gelish.com](http://gelish.com)
4. GELISH Structure Cover Pink, [gelish.com](http://gelish.com)
5. CND ScrubFresh, [cnd.com](http://cnd.com)
6. UGLY DUCKLING NAILS Striper Brush, [uglyducklingnails.com](http://uglyducklingnails.com)
7. SPARITUAL Disposable 240/320 Grit Hand File, [sparitual.com](http://sparitual.com) **NP**

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## *Desert Escape*

In this arid climate, color and inspiration are bright and bountiful.



*"I was inspired by my home state of Utah and the rich colors that can be found in the rock formations, evening sunsets and indigenous cacti and succulents." —Harli Hall*



HARLI HALL  
(@nailsbyharlig) is an Essie nail artist based in Ogden, UT.



ALL NAIL TIPS: BROOKS AVOLA; PHOTOS, TOP TO BOTTOM: GETTY IMAGES





**Step 1** Apply two thin coats of light green polish. Once completely dry, use a detail brush to paint thin, curved dark green lines down the nail.

**Step 2** Use a medium-size dotting tool to paint white dots between each dark green line.

**Step 3** Use a detail brush to paint a thin gold "X" through each of the white dots. Seal with top coat.



**Step 1** Create a color gradient using yellow, orange, purple and navy polish. Begin at the cuticle with the yellow shade followed by orange and purple, and finish with navy at the free edge. Blend the colors together with a dry brush to create a gradient effect. Allow it to dry. Then, use a nail art brush to paint a light green line at the center of the nail.

**Step 2** Paint two curved light green lines extending from the center line to create the cactus arms; be sure the extending lines offset each other.

**Step 3** Paint dark green cactus veins with a detail brush. Seal with a top coat.



**Step 1** Apply two coats of navy polish. Allow them to dry completely. Then, use a detail brush to paint a gold "X" in the center of the nail.

**Step 2** Create a gold border around the entire nail.

**Step 3** Adhere gold crystals between each section of the X with top coat or resin. Finish with top coat.





## What Are Heat Spikes?

EVERY GEL CLIENT KNOWS OF THEM AND FEARS THEM. HERE, THREE SCIENTISTS AND ONE VETERAN NAIL TECH EXPLAIN WHAT THEY ARE, WHY THEY HAPPEN AND WHAT TO DO ABOUT THEM.



**JIM MCCONNELL**  
President  
McConnell Labs/Light Elegance



**DOUG SCHOON**  
President  
Schoon Scientific



**PAUL BRYSON**  
Principal Scientist  
OPI



**YVETTE HOLT**  
International Educator  
LeChat

"Heat spikes are scientifically called exothermic reactions. (Exothermic literally means 'to give off heat.') The total amount of heat that's generated is directly related to the number of bonds that are formed during the polymerization reaction. Each bond that is formed will generate a specific amount of heat. The more bonds that are formed, the more heat is generated. Here are a few tricks to reduce clients' discomfort:

**Use less gel.** The more gel that's applied to the nail, the more heat is generated and thus an increase in the heat experienced by your client. A thinner layer of gel will result in less heat.

**Use an LED lamp that has a setting for hard gels.** These lamps have less output and will reduce the amount of heat experienced by your client.

**Use a gel that generates less heat.** This is achieved by altering the resins and photoinitiators in the gel so that less heat is experienced. These gels are often softer and more flexible."


"Heat spikes are often caused when nail techs use the incorrect nail lamp to cure their UV gels. A small amount of warming is normal, but if so much heat is generated that it burns the client's nail beds, then something is wrong. Using the wrong lamp can cause heat spikes, potentially leading to onycholysis and nail infections. This is why it's so important to use a nail lamp that has been tested, verified and recommended for use by the manufacturer of the UV gel. There's no such thing as a 'one-size-fits-all' nail lamp that will properly cure all UV gels."

"The curing reaction that hardens gels and liquid-and-powder acrylics always releases some heat. (Technically, this is called the 'heat of polymerization.') If the cure is slow and controlled, the heat has time to dissipate, and the client will feel little or no warming. However, if the cure is very fast, the heat is released all at once, and the client will feel a heat spike. Nail chemists work hard to avoid heat spiking—after all, the product often goes on our own nails first! To avoid heat spiking, be sure to use a lamp that's matched to your product, and don't apply gel too thick, especially on clients with thin or damaged nails, as their fingertips are less protected. If necessary, you can spread out the curing process by partially curing the gel with short flashes of UV light before doing the final full cure."

"Clients will most likely experience a heat spike when there is a large amount of gel applied to the nail. To avoid this reaction, I recommend using a smaller amount of gel at a time, putting it on in layers. I also tell my clients that if they do experience any heat to pull their hand out of the light and push down on the top of the lamp with their fingertips. This will relieve the burning sensation and they can then go ahead and put their hands back in the light."



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FLASHBACK



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# Cute Nail Studio

OWNERS JASON DARLING AND MARIA RUSSO INVITE NAILPRO TO EXPERIENCE THEIR RAINBOW-BRIGHT NAIL STUDIO.



**THE LOOK** We're an experience in color as soon as you pull into our parking lot. Everything is focused on rainbow, glitter and art. We believe in putting art front and center, so our nail studio is adorned with murals and decals from some amazing artists. We hired Unhinged Studio, a local interior design firm here in Austin, Texas, to make all of our rainbow dreams come true. The neighborhood of East Austin has really made itself into a hip place with adorable hostels and bars, so we're glad that we stand out and grab people's attention. Also, we have the most amazing bathroom in the city. It's 100-percent pink from top to bottom



(including the toilet) with a disco ball light hanging from the ceiling!

**SIGNATURE SERVICES** Clients spend an average of \$75 on services. Since we're very art focused, our nail services are more art driven. We'll paint the Sistine Chapel on your extensions, but we don't offer hand massages. Our most popular service is a gel manicure

ASHLEIGH AMOROSO







with simple nail art, which includes nail and cuticle care and simple art, like dots, French tips, glitter gradient and decals. This service starts at \$65 and increases based on the nail art that's chosen; clients typically spend about \$105. We also offer waxing and eyebrow services. Another unique service to Cute Nail Studio is our Tooth Gem Application. Clients can have a



## UP CLOSE WITH CO-OWNER JASON DARLING

### **What was your first job in the nail industry?**

Opening and co-owning Cute Nail Studio.

### **What inspires you?**

Making people laugh and things that are whimsical and full of wonder.

### **What was the biggest mistake you made when opening Cute Nail Studio?**

Purchasing salon furniture off of Amazon without being able to see it and feel the quality of the product.

### **What did you most recently splurge on for your salon?**

An inverted neon cross for our bathroom.

### **What's your best advice for new salon owners?**

Always check references!

### **What's your go-to client conversation starter?**

I just flirt a lot and see what happens.

### **I can't discuss Cute Nail Studio without ...**

Grabbing the person's hand, touching her nails and telling her to come into the studio so I can hook her up!

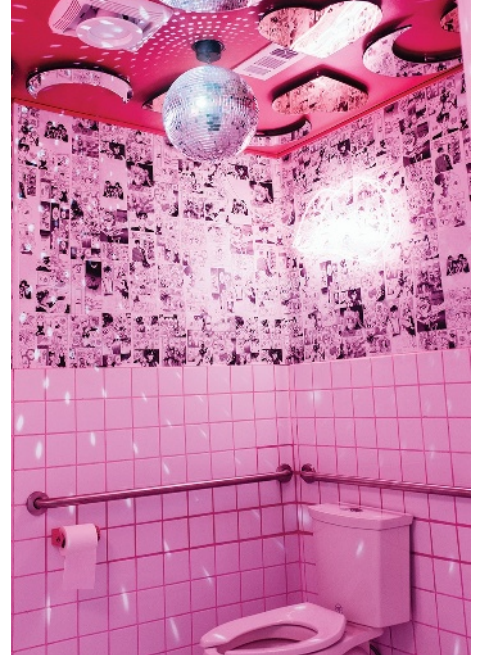
Twinkles gem adhered to their tooth for \$60; they can choose from hearts, stars and even dolphins!

**THE GOODS** We use Japanese gels, such as Vetro and Kokoist, as we've found that they work the best for art. Our lacquer selection is Floss Gloss, which is both local and female owned!

**SOCIAL LIFE** We use Instagram *all day*!

*Come visit us...*

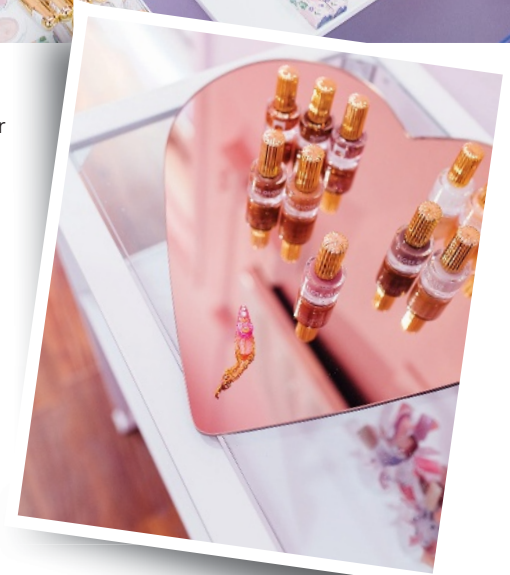
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 @cutenailstudio



## +Details

**OWNERS** Jason Darling and Maria Russo  
**YEAR OPENED** 2018

**STAFF** 15 professionals; new hires begin as hourly employees and can be promoted to commission-based salaries.







# FOR RENT

SECURING YOUR IDEAL NAIL SALON ISN'T ALWAYS EASY, BUT YOU CAN STAY AHEAD OF THE GAME WITH THESE KEY TIPS.

By Barbara Diggs

**D**eciding to lease your own salon space is an exciting step, but finding the perfect spot involves more than the old "location, location, location" adage would lead you to believe. That gorgeous space you fell in love with might not have the neighbors or amenities that are essential to your salon's success. Worse, if the lease terms for that "perfect" spot don't mesh with the projected needs or growth of your business, your dream location might turn into a nightmare.

Salon owner Lisa Tep learned this the hard way. "Our first space was beautiful in a brand-new building, but the rent and costs were crushing over the long-term," says Tep of her business Sensen Spa in Vienna, Virginia, which specializes in natural nail care. Six years into her lease, she made the difficult decision to move the business to a smaller locale in the same area. The move paid off: "We cut facility costs by 80 percent, but maintained the same level of business."

If you're ready to make the move into a new salon space, save yourself some headaches by considering these key factors before signing on the dotted line.

GETTY IMAGES





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## DETERMINE YOUR BUDGET

Setting a budget isn't the most fun part of the process—but it *is* the most important. Your costs will include not only rent for the space, but associated costs, including taxes and insurance, and operating costs, such as utilities and maintenance fees. "The larger your space is, the more expensive those costs are," says Tep. "I would say your total facility cost should never exceed 30 percent of your gross revenue. So for every dollar you generate in revenue, your facility costs should not exceed 30 cents." Jeff Rohde, real estate specialist and founder of J Scott Digital, an investment real estate firm, says that salon owners should also account for increases in fees and charges every year, unless they're able to negotiate a fixed rate.

## CONSIDER YOUR CLIENTELE

Once your budget is set, start envisioning the location and space that will draw your dream clients. Who are the people who live and work in the area? Will they want what you offer?

"Think about what your strongest service areas are and who you want to cater to," recommends Vivian Xue Rahey, owner of Pamper Nail Gallery in Fremont, California. Rahey's challenge was to find a location that could attract a young, urban crowd interested in her salon's specialty, nail art, but who could also afford her prices. "We didn't want our product offering to be dictated by the market around us," she says. "Affluent areas weren't interested in nail art. We chose a newly developed area that was central to both of the metropolitan areas in the Bay Area. It's great. ... Young people are willing to make the drive."

It's also important to consider practicalities that your clients must face, such as parking or public transportation. "How clients come to see you is important," says Tep. If parking is scarce or the location is difficult to get to, you may lose out on customers. "Our first location was beautiful, but I can't tell you how many clients said 'I can't come because parking is such a pain.'"

## KNOW YOUR NEIGHBORS

Good neighbors can be a boon to your business, just as bad neighbors can drive people away. Scout locations that have nearby businesses that are complementary to yours. This might be a beauty-related business, such as a hair salon or day spa, but might also be an entirely different enterprise. Ultimately, you're looking for businesses that attract a similar clientele or can be used for cross-promotion. "We're located next to a dessert shop that sells pastries. It turned out to be a great complementary business," says Rahey. The dessert shop delivers orders to Pamper clients, who are usually there upwards of two hours having their nails done.



## MUNICIPALITY MATTERS

If you've found the perfect place, don't sign on any dotted lines before checking with your local city hall to be certain that the building is zoned for a nail salon. "You don't want to sign a lease and start making improvements only to find out you can't operate that type of business there," says Allison Bethell, real estate investor analyst at Fit Small Business. Also, be sure to research rules and regulations about signage, building permits and any other potential restrictions.





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## MAKE SURE TO NEGOTIATE

When it comes to negotiating the lease, it's a good idea to work with an experienced commercial real estate broker. Nonetheless, keep these several considerations in mind.

**SHORTER IS BETTER.** "I find tenants want a long-term lease to protect their location, but it's better to negotiate a shorter lease with a series of extensions," says realtor and attorney Bruce Ailion from Re/Max. The benefit is that if default occurs, there's less liability for the remaining payments on the lease. Of course, the downside is that you may pay a higher amount in rent. Still, the extra cost may be worth it if you turn out to be unhappy with the space or contract and want to get out.

**NEGOTIATE BUILD-OUT COSTS.** If you're responsible for improvements to the property, be prepared to negotiate a few months of low or waived rent, advises Bethell. In some cases, you may be able to obtain a "tenant improvement allowance," which is an amount the landlord agrees to spend to renovate the space for the tenant's needs and is usually based on square footage. "A strong business financial history, other successful business locations, a long lease term, a large deposit and a good negotiator are all factors that can positively influence the negotiations in the tenant's favor," she says.

**UNDERSTAND YOUR RESPONSIBILITIES.** Your lease should make tenant and landlord responsibilities absolutely clear, otherwise you may find yourself embroiled in a legal dispute. Most commercial leases are "triple net leases," where, in addition to rent, the tenant is responsible for taxes, utilities and operating costs, for example. Discuss the allocation of responsibilities with your real estate broker and the extent to which your responsibilities are negotiable.

**GET A NONCOMPETE CLAUSE.** Rohde advises salon owners seeking a spot in a commercial plaza or strip mall to obtain a noncompete clause in the lease. This addition would prevent the landlord from renting space to any other nail salons. Getting the landlord to agree to such a clause might be a long shot for a new nail salon without a strong brand, but why not give it a try—after all, who needs extra competition?

When you take the time to determine your budget, consider your business's needs and negotiate your lease terms, you're sure to find the right space where your nail salon can grow and prosper. **NP**

*Barbara Diggs is a freelance writer and copywriter based in Paris.*



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# Cashing In on Lashes

By Karie L. Frost

LEARN WHAT'S INVOLVED BEFORE ADDING  
LUCRATIVE LASH EXTENSIONS  
TO YOUR MENU.

Most women won't leave the house without a coat of mascara. So, it's no surprise that if your salon introduces them to lash extensions, they tend to become hooked—so much so that lash client retention rates can be anywhere from 80 to 100 percent, generating another constant stream of cash flow. Moreover, this luxury service garners luxury prices: According to a 2017 industry survey conducted by Glad Lash, 31 percent of lash artists charge between \$121 and \$180 for a full set of lashes, while the average charge for a lash fill (performed every two to three weeks) ranges from \$45 to \$60. "Every client who continues with lashes can spend more than \$1,600 annually on the service at your salon," says Maryann Matykowski, Glad Lash training and education coordinator and owner of Soft Whisper Salon in Surprise, Arizona. Sounds like a service worth offering at your nail salon, right? Before you jump into lashing, however, you'll need to follow these seven steps to set your salon up for lashing success.





# 1

## DO YOUR RESEARCH

First, determine the demand. "Do a survey with your existing clientele for feedback on adding this lucrative service," suggests Matykowski. Would they pay for it? What types of looks do they admire? You may be surprised how easily your nail clients take to lash extension maintenance—namely, the regular fills, asserts Karli Allen, Lash Affair brand ambassador and owner of Lashey Lady Studio in Sebastopol, California. "Lashes are a great service for clients who are already programmed, so to speak, to book their nail fills every two to four weeks."

Then, find out whether your state requires licensing. "Before adding any service, check with your state board's regulations regarding the scope of practice for your license type. Are eyelash extensions included within it?" says Soo-Jin Yang, owner of Illumino Lashes in Oakland, California. Some states require a cosmetology or esthetician license to perform lash extension services while others don't.

# 2

## SEEK EDUCATION

Think you can just hire the right people and your lashing business will thrive? Not so fast: As an owner, you need to know the fundamentals, too. Yang likens it to restaurant ownership. "The restaurant owner guides the vision of the menu and monitors quality," she says. "Owning a nail and lash salon is the same thing; you need to know the techniques and products that guarantee excellent eyelash extensions." Scour Facebook groups for training recommendations or find a reputable brand that offers education and certification, and then sit in on the class. "Many times, the owners aren't cosmetologists or estheticians and aren't qualified to work on live models," explains Matykowski. But sitting in on the class, taking notes and listening to the safety and sanitation guidelines makes you more proactive and better able to answer basic questions that clients may have, she says. Not only will you become better versed at speaking lash lingo fluently, says Allen, but you'll also gain an understanding of the physical toll this service can take on your team of artists—an important thing for managers to be aware of.

When your lash business is up and running, lash pros recommend investing in continuing education at least once a year for both you and your staff and attending lash-focused conferences to keep your business at the forefront.



# 3

## STAFF UP

Your lash business will only be as strong as your staff; look for lash artists who are not only licensed (according to your state's guidelines), certified and insured to work around the delicate eye area, but who also prize lash integrity over speed. "I would rather hire someone who shows a deep concern for the clients and their natural lashes than someone who works quickly, but doesn't care about the integrity of the lash service," says Yang. Allen recommends skimming [lash411.info](http://lash411.info) for possible candidates or reaching out to your lash brand of choice to find a brand-certified artist in your area. To check up on a potential employee's qualifications, Matykowski asks the interviewee to provide a certificate of completion from a reputable lash training company, proof of liability insurance and a list of references. If the lash artist isn't insured, know that you'll be responsible for carrying the adequate amount of liability insurance to cover the lash services performed by the artist. Additionally, Matykowski suggests performing a quick online search to ensure that the artist has a current license and checking with the state board for any outstanding issues on the person's record.





# 4

## PRICE SERVICES APPROPRIATELY

First, understand that lash services are *not* discount services. Matykowski notes that although certain clients view nail services as discount services, you need to market lashes as a luxury service. "Nail salons should price lash services within the industry average (between \$81 and \$120 for a full set) depending on their area," says Matykowski. Then, once your business is thriving, adjust your prices as you see fit.

GETTY IMAGES



# 5

## CREATE YOUR SPACE

Worried about how much space you need to set aside for lashing? Don't be. All you need is an adequate area with good lighting and proper ventilation that can house your supply trolley, stool, lash bed and a little extra space to move around, says Yang. You should, however, prioritize quiet and privacy; the louder atmosphere of a nail salon doesn't work for lash clients, who often fall asleep in your chair. If you don't have a separate room to lash in, create separation with a room divider. Also, be sure to modify temperature and humidity using a thermo-hygrometer to help with proper lash retention, not to mention client comfort, says Allen.



# 6

## FIND THE GEAR YOU NEED

The start-up costs for lash extension services can feel daunting due to the sheer number of supplies you need: the aforementioned lash bed or recliner, trolley and stool, plus lashes, adhesive, adhesive remover, lash cleanser, brushes, tweezers, eye pads, towels, spoolies, carbon filter face masks, sterilizer and more. However, lash training, which ranges from \$350 to \$1,200, often includes a starter kit to get you on your feet. To begin, Allen suggests stocking at least three sizes of lash extensions in a B, C and D curl, and only purchasing lash trays that offer multilength options when you aren't entirely certain about your future investment. As your lash business grows, take note of what's popular with your clientele and diversify your offerings. "Just like offering different colors of polish, it's always nice to customize your lash services for the client," says Yang. "Keep a variety of lash lengths, curls and diameters stocked, but also get a sense for the most popular lash sizes and make sure to have plenty of those on hand."

When considering retail for lash services, aftercare (think: at-home lash cleanser, spoolie brushes and extension-safe mascara and eyeliner) can score you extra income, and Allen believes that a successful lash provider should at least stock lash cleanser to help ensure clients properly care for their lashes between fills.





*Once your  
current clientele  
is satisfied,  
they'll spread the  
word for you.*



## GET THE WORD OUT

Now that you're ready to lash, you'll need to market your new services. "My best trick was actually offering my lash services to fellow manicurists. They wore my lash extensions and their clients would instantly notice and ask who did them," says Yang.

Or, ask your clients if they would be interested in getting a partial set of eyelash extensions. "This strategy knocks out three birds with one stone: It allows you to practice if you're still a newbie, give patch tests and check for allergies, and get clients hooked on lashes and coming back for a full set," says Yang. And don't forget: Because your existing nail clients already drop in for fills every two to three weeks, Matykowski advises taking advantage of this opportunity by pre-booking nail *and* lash fills back to back. Just remember: Once your current clientele is satisfied, they'll spread the word for you. "They love you for a reason already; now you've given them another one," Allen says.

GETTY IMAGES

## THE LASH LEARNING CURVE

What type of lash extensions service should you be learning, Classic (one lash extension to one natural lash) or Volume (multiple lashes—known as a "fan"—to one natural lash)? Yang believes that if you've never worked with lashes before, start with Classic lash services and, once you master them, consider offering Volume. "I would take baby steps and learn Classic extensions first to get immersed in the fundamentals and concentrate on isolation," she says. "It's just like nails: You need to know how to polish before learning acrylics."



While many lash companies offer Classic, Volume and even environmental control starter kits for lashing (and at a discount if you attend their training!), there are some products and tools that you'll absolutely need to begin lashing successfully.

### 1. Lashing Bed or Recliner

Try: Belava  
Eyelash Extension Chair  
belava.com

### 2. Volume Tweezers

Try: JB Lashes  
Volume Tweezers  
jblashes.com

### 3. Lash Extension Adhesive

Try: Sugarlash Pro  
Elite Adhesive  
sugarlashpro.com

### 4. Gel Pads or Stickers

Try: Illumino Lashes  
Green Eye Gel Pads  
illuminolashes.com

### 5. Classic Lashes

Try: Xtreme Lashes  
by Jo Mousselli  
Faux Mink X-Wrap Gloss  
xtremelashes.com

### 6. Isolation Tweezers

Try: Lash Affair by J. Paris  
Size Matters  
lashaffair.com

### 7. Thermo-hygrometer

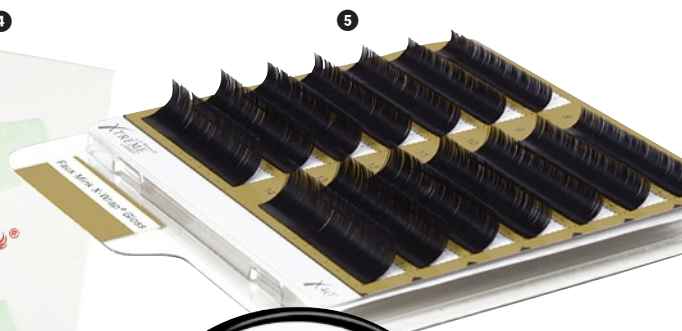
Try: NovaLash  
The Aura  
novalash.com

### 8. Aftercare

Try: Glad Lash  
After Care Kit  
eyelashextensions.com

### 9. Volume Lashes

Try: PremierLash  
Triple Volume  
premierlash.com NP





# IF I ONLY KNEW THEN...

**By Leslie Henry**

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VETERAN NAIL TECHS SHARE VALUABLE PRACTICAL ADVICE THEY WISH SOMEONE HAD TOLD THEM WHEN FIRST ENTERING THE INDUSTRY.

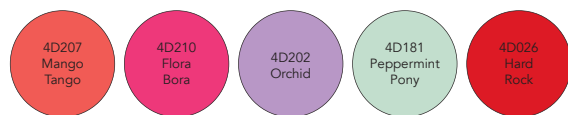
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Nail schools prepare techs to pass the state board exam, but often fall short on actual real-world advice for starting a nail career. As new techs enter the industry, most are hungry to learn how they can steer their careers in the right direction while avoiding common pitfalls. However, finding a mentor to provide this guidance can be a challenge. That's why we asked veteran techs, each with more than a decade of experience, to share their best advice for launching a successful career in the nail industry. Here's what they had to say.





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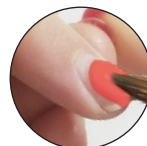
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## EASY APPLICATION & SOAK-OFF



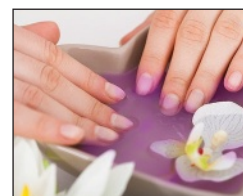
1) Squeeze out a small amount and place onto nail



2) Dip brush into sculpting solution & shape



3) Cure 50 seconds



SOAK-OFF with Gel II Gentle Soak (acetone) just like gel.





## MAKE SHORT- AND LONG-TERM CAREER GOALS.

Without a desired destination, your career path may wander and time could be wasted in roles or salons that don't move you forward. "Consider where you'd like to be down the road in your career and focus on it," says Linda Lam, 14-year veteran and independent nail artist based in Sickleville, New Jersey. Then, create short-term goals to act as stepping stones to get you to your long-term career goals. "A list of goals will help you keep track of your progress and hold you accountable for your success," says award-winning nail competitor and 25-year veteran John Hauk. Short-term goals, such as improving sculpting skills, reducing service times and trying new nail art, will help you focus your efforts on a monthly or quarterly basis, while long-term goals will support more strategic decisions over the next five years and beyond. Good examples of long-term goals include winning a nail competition, doing a NAILPRO cover or starting your own salon, offers Hauk.

## ALWAYS LOOK PROFESSIONAL.

Yes, the nail salon can be messy, but it's no excuse to skip professional attire. "If I'm the customer and I see a nail tech wearing sweatpants and a T-shirt, that says a lot to me about how much the tech cares about her appearance and also how

she'll do my nails," says Terry Burciaga, global SuperNail educator and freelance nail artist for 25 years. "Wear clean, stylish, comfortable clothes ... but test them. Bend over and see if there's anything hanging out that shouldn't be. Too much cleavage? Undergarments showing? Remember that the clients you service are from all age ranges and demographics; don't make a client feel

*"Don't make a client feel uncomfortable by showing parts of you they may not want to see."*

uncomfortable by showing parts of you they may not want to see," says Baker. Look in a mirror, she says, and ask yourself, "If I were the boss, would I hire the person looking back at me?"

## HAVE A THICK SKIN (AND DON'T BE AFRAID TO FIRE A BAD CLIENT).

Difficult clients can be habitually late and inappropriately demanding, harbor unrealistic expectations or act rudely to you and other techs and customers. New techs often take this behavior personally. "It's hard not to," says Katie Lee, 18-year veteran nail tech and education coordinator for Young Nails. Be confident in the services you provide and learn how to spot (and blow off) unrelated grumbling—to a point. "Still, there will be those clients that, every time you see their name on your book, you'll start to get a headache and an empty pit in your stomach because you just know that the appointment will not go well," says Lee. But there's no reason to suffer through this; you *can* fire these clients! "Tell the client politely that you don't think it's working out," says Lee. No amount of time or money will make especially difficult clients worth the stress they cause, so cutting them loose sooner rather than later is the best course of action.









## GET ADEQUATE LIABILITY INSURANCE.

Liability insurance protects techs against any claim or lawsuit by a client, vendor or even a passerby who's been injured or incurred damages at your salon or as a result of your services. Though not legally required, all techs should be covered by a liability insurance policy. Claims can be filed for many reasons, from an allergic reaction to slipping on a wet floor—and claims don't have to be valid to cause you financial distress. Even if you're wrongly sued, attorney fees may be significant. Policies are relatively inexpensive compared to what's at stake, so saving money by skipping coverage is a bad bet.

If you work at a salon or rent booth space, ask management if you're covered by an umbrella policy. If so, understand exactly what the policy covers; you may need supplemental coverage. There are many resources, such as the Association of Nail Professionals (ANP), that can help you evaluate your situation and decide on the types and amount of coverage necessary. Johnson recommends checking around with traditional insurance agencies for quotes, but also looking at companies that specialize in the beauty industry, such as Elite Beauty Insurance, or the insurance company the Professional Beauty Association (PBA) recommends. "Personally, I have found them to be less expensive, but not skimp on coverage," she says.

## NEVER STOP LEARNING.

After completing nail school, sitting through another class is probably the last thing new techs want to do. But the nail world is constantly evolving and, to be successful, you have to keep up. "I can't tell you how important continuing education is," says J. Darlene Johnston, former Canadian Nail Technician of the Year who has worked as a

nail tech for more than 30 years. "There are so many new products coming out that you want to be on top of your game; knowing the correct steps is your key to success."

Johnston recommends attending four to six classes and three shows per year. "Always post your certificates on the wall. Clients love to see them, and you should be proud of yourself for receiving them," she says. Structured classroom training is just one avenue—the world is full of training

*"Get out and participate in industry events, make friends with the top competitors on social media, and watch and learn from reputable technicians on YouTube."*

opportunities. "Get out and participate in industry events, make friends with the top competitors on social media, and watch and learn from reputable technicians on YouTube," suggests Baker.

## SCHEDULE BREAKS.

A midday break to mentally and physically relax and refuel is very important to a tech's overall well-being—a fact both new and seasoned nail techs seem to ignore. Lynn Lammers, three-time NAILPRO Cup champion with over 25 years in the business, offers this simple advice to all techs: "Always, always, always schedule a lunch break. You deserve it."





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## POLICIES

### SET YOUR POLICIES RIGHT AWAY AND STICK TO THEM.

A common regret among veteran techs is that they didn't establish and enforce policies early in their career. Once your client base is well established, it becomes very difficult to do uncomfortable tasks—such as charging no-show fees, enforcing late policies and raising prices—if you haven't communicated your position from the start. "Being a new technician, you're anxious to build a clientele,"

says Michele Baker, an EzFlow educator with nearly 30 years in the nail business.

"But make sure you don't let clients take advantage of you because you need them. Clients will treat you how you let them treat you."

Yes, there's a chance that you may lose a client or two along the way, but filling your book with clients

who appreciate your time and value your effort will be more profitable (and less stressful!) in the long run. Ensure your policies cover any items that could be contentious if not consistently enforced, such as if you allow children to accompany clients during appointments and when you will charge for repairs between appointments.

*"Make sure you  
don't let clients  
take advantage of  
you just because  
you need them."*



## DON'T CONSIDER ANY JOB OFFER WITHOUT KNOWING HOW YOU'LL BE CLASSIFIED FOR TAX PURPOSES.

"Unfortunately, some salon owners don't properly pay their employees, booth renters or independent contractors simply because they don't understand tax law," says Genesis Skawski, a Colorado Springs, Colorado-based nail tech and educator with 18 years of experience. Learn the difference between being an employee and a self-employed tech, and never rely on the salon to know the correct classification. If you're interviewing for a position that you clearly understand as W-2 employment

*"Independent contractors and booth renters should never be treated as employees."*

(meaning, the salon will control most aspects of your work, from service pricing to your schedule), don't assume that's how the salon will classify you; it's imperative that you ask directly. As a W-2 employee, you'll give up the freedom to manage your own work schedule, but in return, the employer will pay half of your Social Security and Medicare taxes (as per the Federal Insurance Contributions Act, or FICA) and withhold the other half from your paycheck.

"Independent contractors and booth renters should never be treated as employees," says Tina Alberino, a licensed cosmetologist, independent educator and consultant for This Ugly Beauty Business in Tampa, Florida. "As self-employed business

owners, they're responsible for their entire self-employment tax [Social Security and Medicare]—generally 15.3 percent of total income or more. In exchange for that higher tax burden, self-employed workers call all the shots with regard to their work. They choose the prices, products and protocols, and can't be bound by restrictive covenants, like noncompete agreements."

If you don't believe a salon is classifying techs properly, walk away—no matter how great the opportunity may seem—and find work where you'll be classified legally and appropriately, Alberino says. **NP**

*Leslie Henry is a business development executive, licensed nail technician and the blogger behind [workplaypolish.com](http://workplaypolish.com).*



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# Strength Training

HEALTHY NAILS ARE THE BEST FOUNDATION  
FOR ANY NAIL LOOK—AND THERE'S A  
FORMULA FOR EVERY NEED.

By Tracy Morin

Whether you're applying polish or enhancements—or working *au naturel*—you'll get the best results with healthy natural nails. "Any type of service always lasts better and longer with the use of treatments," asserts Linda Nordstrom, CEO of Famous Names in Las Vegas. "We can take any nail and make it more beautiful, but treating the nail from the inside out takes our professionalism to the next level." But what if your clients' nails are less than stellar? Fear not; strong, healthy nails can be achieved by prescribing the proper treatment for each client's needs—and ensuring that she keeps up with home maintenance (hello, retail opportunity!). Here's what you need to know to keep your clients' natural nails looking their best with nail treatments.

## Booster Shots

There's a wide variety of nail treatments available: vitamin- and keratin-infused, traditional hardeners, and new high-tech formulas that promise to penetrate the nail and heal from within. Determining the right product for your client should always be part of the initial consultation. "With so many choices, research is key," says Melissa Pechey, CND education ambassador and owner of The Matrix Spa in Wareham, Massachusetts. "Knowing what they contain and how they perform allows you to use something that's

ARMANDO SANCHEZ



prescriptive for each client." For example, she'll choose CND RescueRXx, a keratin treatment, to heal damaged nails, while a ridge filler helps smooth surface imperfections.

Wearing traditional acrylic or gel enhancements can compromise the natural nail's integrity a bit, so MaeLing Parrish, dean of education for Hand & Nail Harmony, recommends bolstering nails with a treatment for 30 days before transitioning a client to gel polish or lacquer. "Morgan Taylor Daily Elixir has a bio-complex of hydrolyzed peptides; the super tiny molecules easily penetrate the surface of the nail plate," Parrish explains. Plus, it's also a retail item the client can apply at home. "If nails need something more substantial, I apply VitaGel, a vitamin-infused gel, directly to the natural nail," she adds.

Even for those who specialize in natural nails, treatments are a must for optimal results. Lisa Ann Bowles, owner of New Nail Creations in Clovis, California, uses the Famous Names IBX System at her salon. "If a client's nails are trashed or she can't get them to grow, I can help," says Bowles. "[The product] doesn't just sit on the surface; it actually penetrates the nail plate and bonds to itself, creating a healthier nail from within." And, by being certified in and personally using the product herself,

she's able to speak with confidence about its benefits to clients.

## At Your Service

Establishing a solid foundation via treatments not only creates healthier nails and longer-lasting results, it can also boost your business thanks to add-on income, retail opportunities and improved client satisfaction and loyalty. But how do you successfully incorporate them into services? Bowles encourages clients to commit to a series, offering the first application for free when they book treatment manicures for the following three weeks. She also applies the product on one of her own hands, leaving the other nails untouched to demonstrate the difference.

Nordstrom similarly advocates using the power of visuals to entice treatment trial. "Frame a sheet in the salon showing

before-and-afters, and post real-life results on social media," she recommends. "You can charge \$5 to \$20 extra for a treatment or build it into the price of a manicure, and showing people those changes really helps build your business."

Pechey, who specializes in enhancements, creates customized services based on the client's natural nail state, typical activities and level of commitment. Her RescueRXx Manicure includes a bottle of the treatment for clients to take home, and she also sells the product in her retail area. "They can apply it twice daily in seconds," she notes. "Especially if clients don't commit to a regular nail care regimen and professional enhancement removal, it helps to repair any damage that might occur."

*Tracy Morin is a freelance writer and editor based in Oxford, MS.*

## Pedi Pointers

**Nail treatments aren't just for hands; they can also be used on toes year-round to promote nail health, especially if the client embraces the naked toes micro-trend or if she typically shuns pedicures outside of the summer season. "Neglect equals potential problems, so for damaged toenails, we recommend using products to repair between appointments," explains Melissa Pechey, CND education ambassador and owner of The Matrix Spa in Wareham, Massachusetts. "We stress to clients the importance of year-round care, and now we've built a reputation on creating healthier toes and feet."**

## Over It

Nails in need of some TLC can benefit not only from vitamin-rich treatments, but also from a protective coating. Creating a barrier between the natural nail and enhancement product helps the nail grow out while keeping it protected. Here, a selection of solutions that will keep clients' weak and damaged nails looking their best.



**1. ARTISTIC NAIL DESIGN Correction Gel** This soak-off nail strengthener adds a protective coating to natural nails that will help promote growth and healing, while also providing a seamless foundation for soak-off gel polish. [artisticnaildesign.com](http://artisticnaildesign.com) **2. CRYSTAL CREATIONS Prizm Strong** This soak-off nail treatment generates a defensive "seal" over natural nails and can be worn on its own or under lacquer, gel or acrylic. [prizmproducts.com](http://prizmproducts.com) **3. GELISH Structure Cover Pink** Worn on its own or as a base coat under gel polish, Structure Cover Pink boasts a tinted, thicker-viscosity formula that gives brittle nail plates more durability and fills ridges, while the cover pink shade conceals any imperfections. [gelish.com](http://gelish.com) **4. FAMOUS NAMES IBX Boost Duo** This two-step system creates a strengthening, protective barrier over natural nails prior to gel polish or enhancement services, cures in one minute and soaks off like gel polish. [famousnamesproducts.com](http://famousnamesproducts.com)





**1. BARIELLE Aloe Growth Therapy** Ease the regrowth process with this deeply moisturizing aloe-infused treatment; use it on its own or as a base coat to assist healthy nail growth. [barielle.com](http://barielle.com)

**2. DERMELECT Launchpad Nail Strengthener** Extend the life of your clients' manicure with this anti-aging base coat that delivers natural keratin protein peptides to counteract yellowing and brittleness or use it alone to increase nail flexibility and durability. [dermelect.com](http://dermelect.com)

**3. OPI Nail Envy** A blend of hydrolyzed wheat protein and calcium strengthens weak and damaged nails. [opi.com](http://opi.com)

**4. MORGAN TAYLOR Daily Elixir** Intended for everyday use, Daily Elixir contains keratin peptides that absorb into damaged nail plates by bonding with existing nail protein to restore strength and condition to dry, damaged nails. [morgantaylorlacquer.com](http://morgantaylorlacquer.com)

**5. CUCCIO Trio 3-in-1 Treatment** Infused with optical nail brighteners, Cuccio Trio 3-in-1 Treatment acts as a base coat, ridge-filler and strengthener in one to stimulate healthy nail growth and provide a base for color lacquer application. [cuccio.com](http://cuccio.com)

**6. CND RescueRx** Fortified with keratin protein and jojoba oil, CND RescueRx is formulated to improve nail condition in one week when applied daily, providing moisture and color correction to imperfect nail plates. [cnd.com](http://cnd.com)

**7. NAIL MAGIC Hardener & Conditioner** Formulated to moisturize and reinforce brittle, dry nails, this treatment promotes healthy natural nail growth in eight weeks. [nailmagic.com](http://nailmagic.com)



**8. CHINA GLAZE Nail Strengthener & Growth Formula** Utilizing a unique polymer system, this moisturizing treatment packed with vitamin B and wheat protein rejuvenates natural nails in eight weeks after enhancement removal. [chinaglaze.com](http://chinaglaze.com)

**9. NAIL TEK Intensive Therapy Strengthener** This treatment's unique blend of proteins is designed to bond the layers of the nail together, strengthening fragile nails while promoting durability with each application. [nailtek.com](http://nailtek.com)

**10. SECHE Rebuild** Combat soft, peeling nails with Seche Rebuild, which creates a protective barrier that allows natural nails to grow strong. [seche.com](http://seche.com)

**11. ORLY Nailtrition** Help clients transition from enhancements to natural nails with a nutrient-packed formula that includes collagen, wheat protein, keratin and bamboo extract to accelerate growth and keep nails healthy. [orlybeauty.com](http://orlybeauty.com)

**12. ZOYA Naked Manicure Perfector** Giving nails a flawless free edge with a natural finish and glow, Zoya Naked Manicure Perfector is infused with vitamins B5 and E to improve cellular renewal and flexibility, and ginkgo and red algae to increase oxygen and improve micro-circulation. [zoya.com](http://zoya.com)

**13. BIO SCULPTURE GEL Vitamin Dose** Natural nails receive a nutrient boost from this treatment's antioxidant- and vitamin-rich formula, which includes ginseng root extract to encourage nail growth, *Camellia sinensis* leaf extract to supply vitamin C and flavonoids, and *Hamamelis virginiana* to promote healthy blood flow. [biosculpturegel.com](http://biosculpturegel.com) **NP**





# Nailing Down Cancer

LEARNING HOW TO SPOT NAIL-RELATED MALIGNANCIES COULD SAVE A LIFE.

**SIGNS OF NAIL CANCER:**  
a band of dark pigment that runs vertically down the nail.



Thanks to widespread public awareness campaigns by organizations like the Skin Cancer Foundation and the American Academy of Dermatology, most people know about the three main forms of skin cancer: basal carcinoma; squamous carcinoma; and the least common, but by far the most serious, melanoma. However, far fewer realize that skin cancer can show up in and around the nails as well, and can be just as dangerous, especially when left undiagnosed for too long.

As a nail professional, you're in a unique position to not only spot cancers of the nail during a service, but also to help spread the word about this potentially life-threatening disease. "Just as nail techs are on the front lines in spotting nail infections ... they're also on the front lines in the detection of malignancies," says Chris Adigun, MD, a Chapel Hill, North Carolina-based dermatologist and nail specialist.

Here's what you need to know to protect your clients, yourself and your loved ones against the threat of nail-related cancers.

## WHEN CELLS GO ROGUE

All forms of skin cancer develop in cells, which, when activated, proliferate, ultimately forming tumors that may appear under the nail plate (ungual), in the nail matrix (subungual) or more generally under or around the nail (periungual). The cells themselves determine the malignancy type: There are basal cells, squamous cells and, in the case of melanoma, melanocytes.

When caught in time, nail cancers are usually relatively simple to treat and cure. However, if diagnosis occurs too late and the rogue cells have been allowed become more aggressive and/or spread to lymph nodes or other organs, the prognosis worsens. This is especially true in the case of melanoma, which is expected to cause an estimated 9,320 deaths in the United States in 2018.

Although the physiology of cell proliferation and tumor formation is the same regardless of where cancer appears on the body, their causes vary. Medical science has identified specific genes that contribute to certain cancers but, "Far and away, most skin cancers are caused by ultraviolet (UV) exposure [from the sun]," says Dr. Adigun. Subungual cancers are a key exception, however. "The majority of nail matrix tissue is located underneath the skin, and that area gets zero UV exposure," she says. "With nail bed melanoma there may be a history of trauma to the nail. We do know that nail melanomas tend to happen more often in people ages 50 and older, and occur most often in the first digits of the hands and feet. We also know that nail melanomas have the same rate of occurrence across all ethnicities."

## SPOTTING THE SIGNS

The signs and symptoms of nail-related cancers vary depending upon their location. Basal or squamous cell carcinoma often appears as a malformation, nodule or ulcer on or around the nail that doesn't resolve. Melanoma that begins

## NAIL CANCER FACTS\*

More people are diagnosed with skin cancer each year in the U.S. than all other cancers combined.

One in five Americans will develop skin cancer by the age of 70.

There are an estimated 4.3 million cases of basal cell carcinoma diagnosed in the U.S. each year.

There are more than 1 million cases of squamous cell carcinoma diagnosed in the U.S. each year.

More than 178,000 Americans are expected to be diagnosed with melanoma in 2018. Melanoma is the leading cause of cancer death in women ages 25 to 30.

Source: Skin Cancer Foundation, [skincancer.org](http://skincancer.org)



under the nail bed (subungual melanoma) produces a telltale sign: a band of dark pigment that runs vertically down the nail. This band is a direct result of the melanocytes, which deposit pigment as they proliferate.

**Cancer detection might not have been what you had in mind when you signed up for cosmetology school, but the reality is that in many cases, you're more familiar with your clients' hands and feet than they are.**

"People can have bands in their nails for all sorts of reasons—they can be just freckles on the nail," says Dr. Adigun. "In fact, the lion's share of these bands are benign, but it's really hard to make that call if you're not comfortable with nail anatomy and how to monitor and evaluate this type of pigmentation." For that reason, nail techs who notice a dark band on the nail should always recommend a visit to the doctor.

This symptom received widespread attention recently when a nail technician based in the United Kingdom posted on Facebook that she spotted a band on the fingernail of one of her clients, recognized it as subungual melanoma and urged her to see a doctor immediately. Previous manicurists had told this client that the band was caused by "heredity or a blood blister" and, according to the manicurist, by the time her client sought proper medical attention, the melanoma had already spread to her lymph nodes. Had this client seen her doctor at the first sign of melanoma, she would have received a conclusive diagnosis via biopsy and the confined cancer cells could have been removed and replaced with a skin graft. Once the cancer becomes invasive, "things

get more complicated," says Dr. Adigun.

"Many nail techs know nothing about melanomas in the nail and may easily consider the symptom a simple bruise," reports Janet McCormick, MS, educator, author and co-owner of Nailcare Academy. "They absolutely should know more than they do. I've had nail techs say to me, 'That's not my job!' But I disagree; it is their job."

#### ON THE FRONT LINES

Cancer detection might not have been what you had in mind when you signed up for cosmetology school, but the reality is that in many cases, you're more familiar with your clients' hands and feet than they are. They come in for their appointment, their nail enhancement is removed and replaced, and they never really look at their own nails.

"Nail techs play a bigger role in this arena than they think," says Dr. Adigun. "I can't tell you how many patients I've asked, 'How long has your nail been like this?' and they answer, 'I honestly have no idea, I haven't seen my nails in so long.'"

McCormick urges techs to take a preventive and proactive approach in order to protect clients. "They must do a consultation before any service and during that time, look for any abnormal conditions," she says. "Even under a gel or acrylic nail, they'll still see a melanoma symptom under the free edge as a discoloration, and in the regrowth as a shadow. When that's the case, they must remove the nail for a better look. It can always be replaced!" McCormick also recommends developing a relationship with a podiatrist and a dermatologist who, like Dr. Adigun, have positive attitudes toward nail techs.

"Nail professionals need to be empowered," affirms Dr. Adigun. "Just as hairstylists are the No. 1 detectors of melanoma on the scalp, nail techs play a key role. They can notice discolorations or a malformed nail that's not coming together quite right. This is an opportunity for them to refer clients to their dermatologists." **NP**

*Linda Kossoff is a health and beauty writer based in Los Angeles.*

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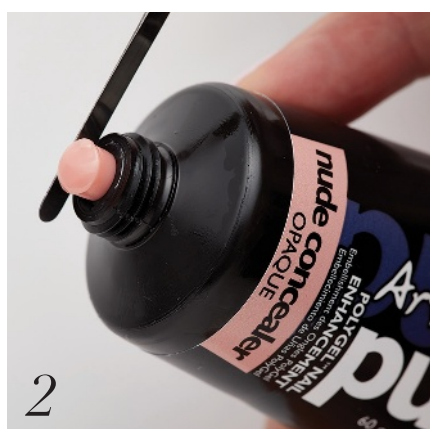
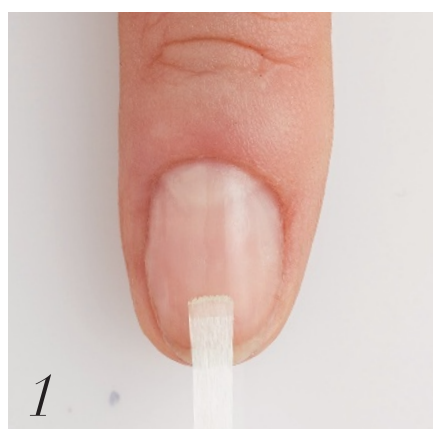
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1 Lightly buff the surface of the nail to remove any shine. Apply one coat of Opening Act Non-Acid Primer.

2 Apply a form to the nail. Squeeze the Putty out of the tube, cut it with the Putty Pro Tool and place the product on the nail.

3 Dip the brush side of the Putty Pro Tool into a dappen dish containing a small amount of Shaping Liquid. Remove excess liquid on the side of the dish.

4 Begin where the free edge meets the form. Using the brush to work the product onto the nail, sculpt the extension and then move the product up the nail to cover the entire nail plate. Cure for 30 seconds under an LED light, or cure for 60 seconds if using Bright White or Soft White.

5 Use a 180-grit file to refine the surface of the nail. Remove any dust from the nails once finished.

6 Seal with a thin coat of No Cleanse Sealer Top Coat and cure.



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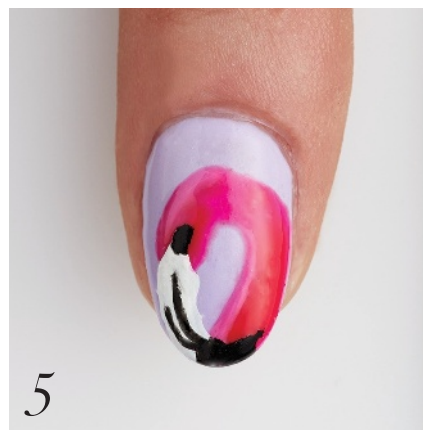


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- 1 Prep the nail and apply two coats of Surf's Up, curing after each application.
- 2 Use a detail brush to create a hook shape for the flamingo's body with Hunks in Trunks; cure.
- 3 On a mixing tile, blend Hunks in Trunks with Surf's Up to create light pink. Use a detail brush to paint highlights on the body; cure.
- 4 Paint a beak with white gel\*; cure.
- 5 Paint black\* details on the beak and add a dot to create an eye; cure.
- 6 Use a dry detail brush and the blended light pink to add shadowing at the bottom of the beak. Add a dot of Sun Bum to the middle of the eye and one more dot with black. Seal with gel top coat to finish. **NP**





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## Premiere Orlando / JUNE 3-4, 2018

Still one of—if not *the*—best professional beauty shows around, Premiere Orlando, held at the Orange County Convention Center in Orlando, Florida, in June was bursting at the seams. Nail pros came from far and wide to partake in the amazing education and, of course, stock up on wares from both old standbys and up-and-coming nail brands.



Greg Salo/Young Nails



Valentino Beauty Pure



Orly



Tony Cuccio/Cuccio Pro, Ken Russo/Style Craft & Steve Orzel/SalonCentric



Keith Grader & Katherin von Gavel/  
Footlogix



Akzéntz Professional



Michelle Baker & Lulu Desfassiaux/EzFlow



Yvette Holt, Jackie Truong & Dennis Fitzpatrick/LeChat



Linda & Jim Nordstrom/Famous Names



Marilyn Garcia & Tony Cuccio/Cuccio Pro



Brooke Demeyere, Carol Demeyere, Traci Dungan & Alexa Tryon/ProFiles Backstage



Winnie Huang & Shelena Robinson/CND



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# 2018 NAILPRO CUP Standings

## INDIVIDUALS

Emese Koppanyi .....	1,778.00
Genesis Ward .....	1,741.00
Nikki Payton .....	1,321.25
Iryna Gross.....	1,299.75
Andy Ho.....	1,214.25
Sayaka Kitano.....	1,214.00
Jessica Briarmoon.....	1,117.50
Brenda Skermont.....	1,103.75
Yamileth Doiron .....	1,013.75
Tiffany McBride .....	1,012.50

## TEAMS

EzFlow .....	5,353.25
ibd .....	4,996.50
Crystal Nails USA.....	2,881.00
EDKO .....	1,803.00
Akzéntz .....	1,555.75

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# NAILPRO COMPETITION WINNERS

Record numbers of nail pros showed up ready to win at the NAILPRO Nail Competitions held at Premiere Orlando. The two-day event, complete with a turn-in comp, had a little bit of everything: intricate 3-D art, bold color, intense sparkle—plus a whole lot of skill on display. Read on for the list of winners.



### Soak-Off Gel - Non-Divisional

1. Shiori Durham
2. Jessica Briarmoon
3. Jarrett Baker



### It's All About the Bling!

1. Anastasia Totty
2. Jarrett Baker
3. Jennifer Worth



### French Twist - Novice

1. Valerie Berrios
2. Vuong Ho
3. Andy Ho



### French Twist - Veteran

1. Guin Deadman
2. Emese Koppanyi
3. Jessica Briarmoon



### Sculptured Stiletto Nails - Novice

1. Jinyun Nam
2. Valerie Berrios
3. Natoushia Sargent



### Sculptured Stiletto Nails - Veteran

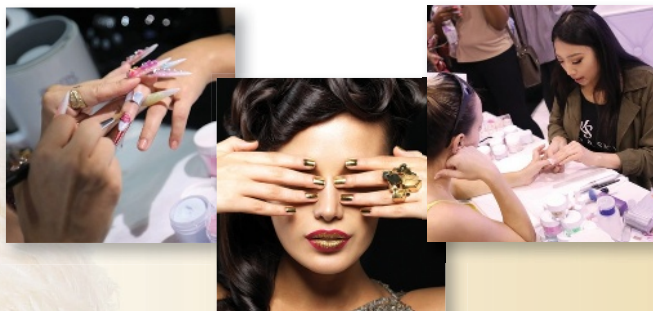
1. Emese Koppanyi
2. Guin Deadman
3. Camelia Violante



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## 3-D NAIL ART - TITANIC THEME

### Novice



**1st Place • Anllelin Ramirez Aguirre**



**2nd Place • Aaron Amaro**



**3rd Place • Renato Ortiz**

### Veteran



**1st Place • Yanira Gonzales**



**2nd Place • Akiko Russell**



**3rd Place • Anastasia Totty**



NAILPRO Competition director Jewell Cunningham announces the winners.



### Salon Success: The Blue Side - Novice

1. Khanh Vuong
2. Jihyun Nam
3. Natoushia Sargent



### Salon Success: The Blue Side - Veteran

1. Emese Koppanyi
2. Nikki Payton
3. Iryna Gross



Head judge Carla Collier inspects the models' nails.



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# HAPPENINGS

## SHOWS & EVENTS

### August

#### Face & Body Northern California

August 26-27

McEnery Convention Center, San Jose, CA.

Contact Allured Business Media,

336 Gundersen Dr., Suite A, Carol Stream, IL 60188;

630.653.2155; faceandbody.com; fbnc@allured.com.

### September

#### The Makeup Show Orlando

September 15-16

Hyatt Regency Orlando, Orlando, FL.

Contact The Makeup Show, 123 W.

18th St., 8th Fl., New York, NY 10011;

212.242.1213; themakeupshow.com.

#### Nail Camp Cruise to Hawaii

September 7-17

Contact NW Nailtechs, 720 238th St.

SE, Ste. G, Bothell, WA 98021;

425.330.8844; nwnailtechs.com

#### NAILPRO Sacramento

September 23

Sacramento Convention Center, Sacramento, CA.

Contact NAILPRO, 7628 Densmore Ave., Van Nuys, CA

91406; 818.782.7328; nailproevents.com.

#### NAILPRO Sacramento

##### Hands-On Workshops

September 24

Sacramento Convention Center, Sacramento, CA.

Contact NAILPRO, 7628 Densmore Ave., Van Nuys, CA

91406; 818.782.7328; nailproevents.com.

## CLASSES

### August

#### LeChat

800.553.2428, lechatnails.com

**19** Demo/Class: Anaheim, CA.

**19** Demo/Class: Garden Grove, CA.

**19-20** Demo/Class: Philadelphia, PA.

**26** Demo/Class: San Gabriel, CA.

**26** Demo/Class: Los Angeles, CA.

**26-27** Demo/Class: Atlanta, GA.

**26-27** Demo/Class: Chicago, IL.

#### OPI

800.422.2336, wellaed.com/classes

**6** Surviving State Inspection: Springfield, IL.

**13** Demo Day: Miami, FL.

**13** Discover OPI Gel Color: Overland Park, KS.

**27** DesignScape: Cedar Rapids, IA.

#### Young Nails

714.992.1400, youngnails.com

**6-10** Mastering Acrylic: Anaheim, CA.

**26** Need for Speed: Anaheim, CA.

### September

#### LeChat

800.553.2428, lechatnails.com

**9** Demo/Class: Anaheim, CA.

**9** Demo/Class: Garden Grove, CA.

**16** Demo/Class: San Diego, CA.

#### OPI

800.422.2336, wellaed.com/classes

**10** Discover OPI Gel Color: Centerville, OH. **NP**

For an expanded list of Happenings, go to [nailpro.com/events](http://nailpro.com/events). To share your upcoming events with our readers, email [nailpro@creativeage.com](mailto:nailpro@creativeage.com).



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# TEST YOURSELF

## Nailing Down Cancer

Earn Certificates of Achievement as you test your skills with NAILPRO's Professional Participation Program. In each issue, you'll find a multiple-choice test that will allow you to demonstrate what you've learned from Nail Clinic. For answers to this month's test, see "Nailing Down Cancer" on page 78. Simply circle the correct answers and mail the page to the address below. You can also access the article and submit the test via our website at [nailpro.com/test-yourself](http://nailpro.com/test-yourself). If you earn a score of 80% or higher, you'll be awarded a framable Certificate of Achievement. A perfect score earns a Certificate of Achievement With Honors.

**1. Nail cancer is unrelated to skin cancer.**

- A. True
- B. False

**2. The three main forms of skin cancer are basal carcinoma, \_\_\_\_\_ carcinoma and melanoma.**

- A. Subungual
- B. Nail
- C. Squamous
- D. Invasive

**3. The cells responsible for the formation of melanoma are called \_\_\_\_\_.**

- A. Melanocytes
- B. Basal cells
- C. Squamous cells
- D. Complex cells

**4. If diagnosed in time, nail cancer is usually relatively simple to treat and cure.**

- A. True
- B. False

**5. Melanoma is expected to cause \_\_\_\_\_ deaths in the United States in 2018.**

- A. 9,230
- B. 3,920
- C. 9,032
- D. 9,320

**6. The cause of most skin and nail cancers is \_\_\_\_\_.**

- A. UV exposure from the sun
- B. Genetics
- C. Toxic chemicals
- D. No one knows

**7. The telltale sign of subungual melanoma is \_\_\_\_\_.**

- A. Malformation of the nail
- B. Blood blisters
- C. A dark band on the nail
- D. Lifting of the nail

**8. There's nothing a nail tech can do to help protect clients from the dangers of nail cancer.**

- A. True
- B. False

**9. There are more than \_\_\_\_\_ cases of squamous cell carcinoma diagnosed in the United States each year.**

- A. 4.3 million
- B. 1 million
- C. 1 billion
- D. 3.4 million

**10. The leading cause of cancer death in women ages 25 to 30 is \_\_\_\_\_.**

- A. Lung cancer
- B. Squamous cell carcinoma
- C. Leukemia
- D. Melanoma

NAME \_\_\_\_\_

SALON NAME \_\_\_\_\_

ADDRESS \_\_\_\_\_

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Write in your answers on this form and send it to: NAILPRO, Professional Participation Program, 7628 Densmore Ave., Van Nuys, CA 91406-2042. Or, take the test online at our website, [nailpro.com/test-yourself](http://nailpro.com/test-yourself). Submissions must be postmarked or received online by August 31, 2018. Answers will appear in the October issue.

**Answers to June test : 1) C 2) D 3) A 4) D 5) A 6) B 7) A 8) A 9) B 10) A**




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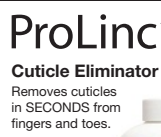
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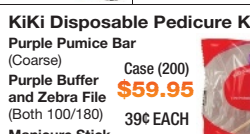
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### Spa Beauty Wipes

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### Graham Professional

Nail and  
Cosmetic  
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**AUGUST PROMOTIONS**

**CND Shellac™**  
**Base Coat** .25 oz.  
**\$15.95 \$11.96**

**SAVE 25%**



**25% OFF CND SHELLAC**  
**Premier Nail Source EXCLUSIVE OFFER!**

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**\$15.95 \$11.96**  
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**CND Vinylux™**  
**Top Coat** .5 oz.  
**\$5.25 \$3.94**

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**Scentsations™**  
**Lotions** 31 oz.  
**\$17.50 \$13.12**

**SAVE 25%**



**CND SHELLAC LUXE™** **SYSTEM INTRO KIT ONLY \$99.75**  
**NEW!** Purchase One Shellac Luxe Top Coat and Four Select Shellac Luxe Shades (.42 oz.), **GET ALL FIVE PRODUCTS BELOW FREE!**  
**SAVE OVER \$50**  
Top Coat or Gel Polish \$19.95

**Premier Nail Source EXCLUSIVE OFFER!** **50% OFF SELECT SPA PRODUCTS**  
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**CND SPA COLLECTION BULK SIZE BLOWOUT!**

**CND Shellac™** .25 oz. \$15.95  
**Shellac™ Base Coat** .25 oz. \$11.96 • .42 oz. \$24.95  
**Shellac™ Top Coats** .25 oz. \$15.95 • .5 oz. \$24.95



**CND Vinylux™ Weekly Polish**  
is a two-step polish system, consisting of a weekly polish and a weekly top coat, that offers durability, high-gloss shine and week-long wear.



**CND Nail Treatments**  
Begin and end every manicure with treatments from CND.



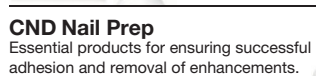
**Solar Speed Spray™**  
Conditioning Polish Dryer  
4 oz. \$9.95  
32 oz. \$48.95



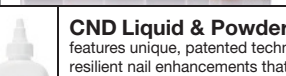
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**Scentsations™ Lotions**  
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Essential products for ensuring successful adhesion and removal of enhancements.



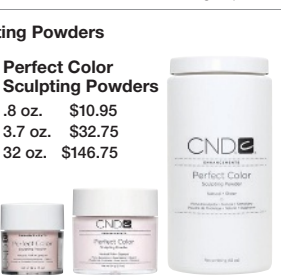
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features unique, patented technology that ensures flexible, resilient nail enhancements that suit your clients' needs.



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**Perfect Color Powders**  
feature superior workability and extensive color and coverage options.



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Specially designed for use with CND Shellac and Brisa!  
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Buy One OPI GelColor Legacy Top Coat,  
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15% OFF SELECT PROSPA PRODUCTS See Website for Complete Selection

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ACCUNIP TITANIUM CUTICLE NIPPER



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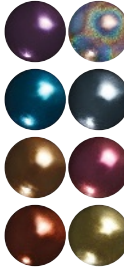
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Works with GelColor or Nail Lacquer



POWDER PERFECTION 1.5 oz. \$22.95



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• Two-coat coverage  
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Gives nail lacquer a smooth, hard, smudge-proof finish in just minutes.

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A clinically-tested professional salon formula designed to help with unsightly nail problems.

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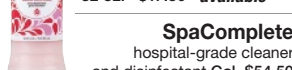
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All 8 Products for \$65.95



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- Built-in protective barrier
- No damage removal
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Powder Perfection

- Faster, easier & odor-free
- Gel-like shine
- Weeks of wear
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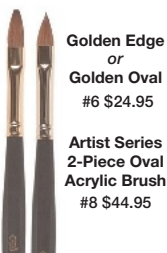
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Golden Edge or Golden Oval #6 \$24.95

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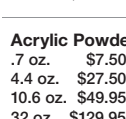
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OPI BondEx

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WITH USB PHONE CHARGER

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As Low As **\$0.25**



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BEST SELLER!



**PowerCure™**  
CORDLESS DUAL CURE LAMP  
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- Attractive Modern Design
- Acetone Resistant Finish
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- Three Timer Settings
- Sensor Activated

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**ProGlo™**  
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**ProGlo Plus™**  
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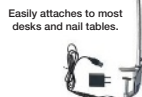


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LED TABLE LAMP

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- Attractive Modern Design
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**GEL POLISH BASE COAT & TOP COAT**  
Universal UV/LED Formula Works With Any Gel Polish System



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UV LED  
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FOIL WRAP • COTTON PAD • PURE ACETONE



For quick, easy removal of nail polish, gel polish, hard gels, dip powders, acrylic enhancements and fiberglass wraps.

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ENHANCE	<b>One-Step Dual Cure Gels</b> Easy application, glossy finish and unmatched strength and durability. Cures quickly under UV or LED light. .5 oz. \$9.95 1.75 oz. \$34.95 <b>\$19.95</b> 	<b>Advanced Retention Nail Liquid</b> • prevents yellowing • primer-optional 8 oz. \$19.95 32 oz. \$49.95 <b>SALE! \$39.95</b> 	<b>Advanced Formula Sculpting Powders</b> Triple sifted acrylic powders combine the adhesion properties of a hard polymer with the flexibility of a soft polymer. .75 oz. \$6.95 2 oz. \$11.95 4 oz. \$19.95 48 oz. \$199.95 <b>SALE! \$139.95</b> <b>SAVE \$70.00</b> 	<b>14 VARIETIES AVAILABLE</b> 	<b>Advanced Formula Resin</b> Ultra-Pure Formula 1 oz. \$9.95 <b>BUY 1 GET 1 FREE!</b> 	<b>Super Fast Set Activator Spray</b> Low Odor Formula 2 oz. \$4.95 8 oz. \$9.95 	<b>TREAT</b> <b>PUR Tea Tree Oil</b> .33 oz. \$6.95 <b>\$4.95</b> 12-ct. Display \$49.95 NATURAL FUNGUS TREATMENT 
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# 8 Ways to build Salon Suite Clientele

"Become a master of relationships. Hand out business cards everywhere you go, talk to everyone and tell them what you're doing. Don't wait for opportunities to come to you. Seek them out."

*Gina Rivera, founder and president of Phoenix Salon Suites, in Colorado Springs.*

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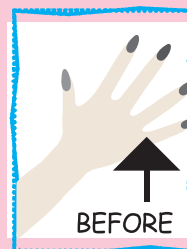
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**SERVICES**  
to other  
suite owners.



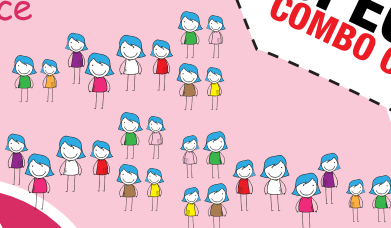
**BUILD** and **HASHTAG**  
a portfolio of  
your work on  
**Instagram.** →  
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**POST** →  
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& After Photos  
of your clients  
& urge them  
to share.



**PROMOTE** →  
a combo service  
package  
with other  
suite owners.



**LIST**  
your services  
on Yelp! →  
and other  
online  
directories.



**COLLECT**  
Client →  
Emails!  
Then use them.



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100% SOOTHING & EFFERVESCENT  
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for Pedicure & Full Body Treatment

THE SKINCARE EXPERIENCE THAT NATURALLY  
SOOTHES, SOFTENS & HYDRATES YOUR SKIN!



SAVE  
OVER  
**30%**



**Purchase Milk Bath  
at a Stock Up Price!**

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**\$9.99 each deal**  
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15% OFF ALL CINAPRO™  
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PROFESSIONAL LED CURING LAMP

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## ALL ABOUT THE BENJAMINS

At the 2018 Billboard Music Awards, Jennifer Lopez hit the red carpet before her “Dinero” performance wearing a Roberto Cavalli dress and a cash manicure designed by celebrity manicurist and OPI global nail ambassador Tom Bachik. The look invoked Lil’ Kim’s 1990s “money nails,” created by Bernadette Thompson and now part of the permanent collection of the Museum of Modern Art in New York. The set took Bachik several days to create as he worked through options and, like Thompson, he incorporated *real* money into the design, a practice that, we should note, earned Thompson a warning call from the U.S. Treasury Department.

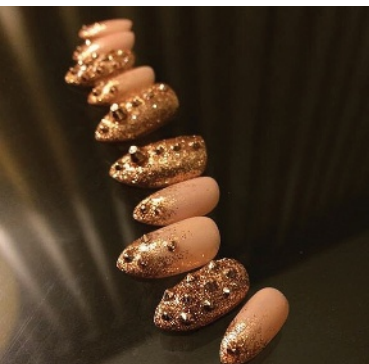
The creation process started with the overall shape, Bachik explains. “We wanted a longer tapered square to give a modern take on the ‘90s look without going with a coffin shape,” he says. “We actually shortened the nails once they were applied for better balance.” After settling on OPI Put It in Neutral for the base, Bachik added the money fragments. “I took a real torn \$100 dollar bill and cut it up into the different elements to place across the nails,” says Bachik. “Once the design was determined, I added gold leaf across the nails, then added gold Swarovski studs for added depth.” Finally, Bachik topped the look with OPI Chrome Effects No-Cleanse GelColor Top Coat. Check out more of Bachik’s favorite manicures he’s created for J. Lo in the nearly 10 years he’s worked with the megastar.



Diamonds-on-the-flip-side nails for the 2015 Golden Globes.



Vintage '90s-inspired Versace nails for Lopez's “I Luh Ya Papi” video.



Rose gold studded nails for “American Idol.”



Rainbow cherry blossom nails for a performance in Tokyo.



White crystal nails for iHeartRadio in 2015.



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Matching shades give  
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Color Shown:  
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COLLECTION

*fall / winter 2018*



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# O·P·I

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# O.P.I

#1 SALON BRAND WORLDWIDE

## Perú

COLLECTION

*fall / winter 2018*

Model is wearing Como se Llama?





# Perú

## COLLECTION

*fall/winter 2018*

Model is wearing Grandma Kissed a Gaucho

### OPI FALL 2018

Join OPI on our most exciting journey to date as we visit one of the seven wonders of the world this fall with the Peru Collection by OPI. Seeking natural beauty with a bohemian vibe, inspiration was everywhere, from stunning geological sites like Rainbow Mountain to the magnificent Incan ruins of Machu Picchu. With deep roots in ancient culture visible across the country's architecture, food and fashion, Peru offers visitors a transcendent, spiritual experience. We're thrilled to share a look at this extraordinary country with women across the globe for Fall 2018. In developing the Peru Collection, OPI drew inspiration from earthy, sandy landscapes with dusty mauve undertones (Machu Peach-u, Somewhere Over the Rainbow Mountains, Suzi Will Quechua Later!, Seven Wonders of OPI) and beautifully crafted textiles with vibrant statement hues (Lima Tell You About This Color!, Alpaca My Bags, Don't Toot My Flute, Grandma Kissed a Gaucho). Seductive deep reds and burgundies (My Solar Clock is Ticking, I Love You Just Be-Cusco, Como se Llama?, Yes My Condor Can-do!) inspired by red sand beaches, colorful historic buildings and the Peruvian flag round out the collection. "Peru is undoubtedly one of the most gorgeous places in the world," declares OPI Co-Founder and Brand Ambassador Suzi Weiss-Fischmann. "The country is rich in

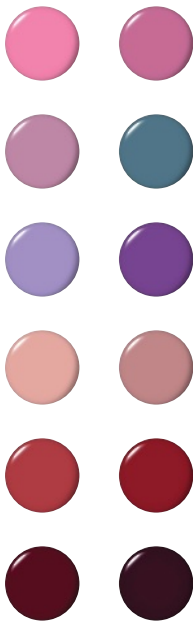
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**THESE WOMEN AND THEIR  
CRAFT INSPIRED MANY OF  
THE COLLECTION'S COLORS. IN  
EXCHANGE, WE SHARED WITH  
THEM OUR OWN LOVE OF COLOR  
THROUGH NAIL LACQUER.**

*- Suzi Weiss-Fischmann*  
OPI Co-Founder & Brand Ambassador



O·P·I



**12 New Shades**  
Available in  
GelColor,  
Infinite Shine  
& Nail Lacquer

culture and beauty. The food scene is booming, with Lima – the capital of Peru – boasting three of The World's Best 50 Restaurants. The fashion scene is equally exciting, highlighting stunning textiles, artisan techniques and fine detailing." Peruvian fashion model Juana Burga, the face of the Peru Collection, joined OPI in travelling the country, showing off its incredible landscapes and history. "With Juana, we met with artisans from the Peruvian highlands, where we learned so much about the country's iconic handmade, sustainable fashion and textiles created using techniques that have been passed down for hundreds of years," explains Weiss-Fischmann. "These women and their craft inspired many of the collection's colors. In exchange, we shared with them our own love of color through nail lacquer. Color is truly a universal language, serving as a visual cue that connects us with our environment and emotions. As simple as it is, sharing a laugh over manicures, picking out favorite colors and showing off our perfectly polished nails was an empowering experience that connected us across cultures." All 12 Peru Collection shades will be available in GelColor, Infinite Shine Long-Wear and Nail Lacquer formulas, offering consumers and professionals a variety of choices for the best products to fit their needs. GelColor provides performance with up to 3 weeks of shine-intense wear and stay-true color., while Infinite Shine offers a high-shine finish with up to 11 days of wear and traditional lacquer application. Nail Lacquer features a highly-pigmented, rich formula for even application without streaking.



# Peru Collection



## LIMA TELL YOU ABOUT THIS COLOR! (C)

Spread the word about this exciting new pink!

**GC P30 / ISL P30 / NL P30**



## SUZI WILL QUECHUA LATER! (C)

Suzi's nails look fab as she rides off into the rose-tinted sunset.

**GC P31 / ISL P31 / NL P31**



## SEVEN WONDERS OF OPI (C)

More than 7 but who's counting with this mauve-alous new shade.

**GC P32 / ISL P32 / NL P32**



## ALPACA MY BAGS (C)

Pack lightly, this green lacquer is all you need.

**GC P33 / ISL P33 / NL P33**



## DON'T TOOT MY FLUTE (C)

Follow the piper to abundant fields of lilac.

**GC P34 / ISL P34 / NL P34**



## GRANDMA KISSED A GAUCHO (C)

If Grandma can do it, so can you! This flirty purple charms 'em all.

**GC P35 / ISL P35 / NL P35**



# Fall 2018



## MACHU PEACH-U (C)

Create a soft peach vibe inspired by this mystic ancient city.

**GCP36 / ISL P36 / NLP36**



## SOMEWHERE OVER THE RAINBOW MOUNTAINS (C)

This rosy hue will take you to new heights.

**GC P37 / ISL P37 / NL P37**



## MY SOLAR CLOCK IS TICKING (C)

Tick Tock, this color rocks!

**GC P38 / ISL P38 / NL P38**



## I LOVE YOU JUST BE-CUSCO (C)

Can I woo you to Peru?  
Don't let this romantic red "get away."

**GC P39 / ISL P39 / NL P39**

## HERO SHADE



## COMO SE LLAMA? (C)

Me llama es OPI! Cover your nails with this boastful burgundy.

**GC P40 / ISL P40 / NL P40**



## YES MY CONDOR CAN-DO! (C)

A purple as wild as the bird itself.  
Spread your wings and fly!

**GC P41 / ISL P41 / NL P41**

# GelColor

**OPI GelColor** is ideal for clients looking for a quick service that offers performance with up to 3 weeks of shine-intense wear and stay-true color.

OPI's professional gel polish system is designed to be cured with the OPI Dual Cure Light and fully cures from foundation to finish in 4 minutes per set.

Choose from 140+ shades or find your favorite OPI Lacquer shade perfectly matched in GelColor.

## 3 STEP GEL COLOR SYSTEM



**GELCOLOR  
BASE COAT**  
22001155000  
**GC 010**

Original long wear  
foundation for  
GelColor services.

**GELCOLOR  
TOP COAT**  
22001156000  
**GC 030**

Original Top Coat  
provides a high  
shine finish.

## TOP COATS



**GELCOLOR  
MATTE TOP COAT**  
22002252000  
**GC 031**

Transforms  
glossy colors to  
a satiny finish.



**DUAL CURE LED LIGHT**  
22777803000  
**GL902-US**

Designed for  
optimum performance  
and client comfort.



## GEL COLOR



ALPINE SNOW (C)  
22007025100  
GC L00



FUNNY  
BUNNY (SH)  
22007025122  
GC H22



SUZI CHASES  
PORTU-GEESSE (C)  
22800014126  
GC L26



I CANNOLI  
WEAR OPI (C)  
22007025232  
GC V32



BE THERE IN  
A PROSECCO (C)  
22007025131  
GC V31



I COULDN'T  
BARE LESS (SH)  
22007025370  
GC T70



IT'S IN THE  
CLOUD (C)  
22007025271  
GC T71



KYOTO PEARL (F/SH)  
22007025203  
GC L03



PASSION (SH)  
22007025119  
GC H19



LET ME BAYOU A  
DRINK (P)  
22007025151  
GC N51



LIBSON WANTS  
MOOR OPI (C)  
22800014116  
GC L16



PUT IT IN  
NEUTRAL (C)  
22007025365  
GC T65



LOVE IS IN  
THE BARE (C)  
22007025369  
GC T69



CHIFFON  
MY MIND (C)  
22007025263  
GC T63



PIROUETTE MY  
WHISTLE (GL)  
22007025255  
GC T55



PETAL SOFT (GL)  
22007025364  
GC T64



STOP IT I'M  
BLUSHING! (C)  
22007025474  
GC T74



BUBBLE BATH (SH)  
22007025286  
GC S86



TIRAMISU  
FOR TWO (C)  
22007025128  
GC V28



PALE TO  
THE CHIEF (C)  
22007025257  
GC W57



SAMOAN  
SAND (SH)  
22007025461  
GC P61



DO YOU TAKE  
LEI AWAY? (C)  
22007025267  
GC H67



MADE IT TO THE  
SEVENTH HILL! (MT)  
22800014115  
GC L15



REYKJAVIK HAS ALL  
THE HOT SPOTS (S)  
22650022563  
GC I63



COCONUTS  
OVER OPI (C)  
22777816389  
GC F89



MY VAMPIRE IS  
BUFF (C)  
22007025182  
GC E82



TAKE A RIGHT ON  
BOURBON (P)  
22007025259  
GC N59

## GELCOLOR



ONE CHIC CHICK (C)  
22007025373  
GC T73



I JUST CAN'T  
COPE-ACABANA (C)  
22007025165  
GC A65



NEED SUNGLASSES?  
(PASTEL) (C)  
22007025104  
GC 104



NEVER A DULLER  
MOMENT (C)  
22007025356  
GC W56



EXOTIC BIRDS  
DO NOT TWEET (C)  
22777816391  
GC F91



SUN, SEA AND SAND  
IN MY PANTS (C)  
22800014123  
GC L23



NO TAN LINES (C)  
22777816390  
GC F90



CRAWFISHIN' FOR  
A COMPLIMENT (C)  
22007025158  
GC N58



WORTH A  
PRETTY PENNE (S)  
22007025227  
GC V27



COSMO-NOT  
TONIGHT HONEY! (P)  
22007025258  
GC R58



HUMIDI-TEA (S)  
22007025252  
GC N52



A GREAT  
OPERA-TUNITY (C)  
22007025225  
GC V25



FREEDOM OF  
PEACH (C)  
22007025359  
GC W59



I'LL HAVE A GIN &  
TECTONIC (C)  
22650022561  
GC I61



IT'S A PIAZZA  
CAKE (C)  
22007025126  
GC V26



YANK MY  
DOODLE (C)  
22007025358  
GC W58



LIVING ON THE  
BULA-VARD! (C)  
22777816381  
GC F81



A RED-VIVAL CITY (C)  
22800014122  
GC L22



NOW MUSEUM,  
NOW YOU DON'T (MT)  
22800014121  
GC L21



WE SEAFOOD  
AND EAT IT (C)  
22800014120  
GC L20



A GOOD MAN-DARIN  
IS HARD TO FIND (C)  
22007025147  
GC H47



ALOHA FROM  
OPI (C)  
22007025270  
GC H70



LIVE. LOVE.  
CARNAVAL (C)  
22007025169  
GC A69



TOUCAN DO IT  
IF YOU TRY (C)  
22007025167  
GC A67



GO WITH THE  
LAVA FLOW (S)  
22007025269  
GC H69



I EAT MAINLY  
LOBSTER (S)  
22007025130  
GC T30



GOT MYSELF INTO  
A JAM-BALAYA (C)  
22007025157  
GC N57

C = Crème | S = Shimmer | SH = Sheer | F = Frosted

📌 available in both 15 mL and 7.5 mL sizes



## GELCOLOR



COCA-COLA®  
RED (C)  
22550260113  
GCC13



MY CHIHUAHUA  
BITES (C)  
22007025121  
GC M21



OPI ON  
COLLINS AVE. (C)  
22007025276  
GC B76



BIG APPLE RED (C)  
22007025125  
GC N25



CAJUN SHRIMP (C)  
22007025264  
GC L64



DUTCH TULIPS (C)  
22007025260  
GC L60



SHE'S A BAD  
MUFFULETTA! (C)  
22007025256  
GC N56



GIMME A  
LIDO KISS (S)  
22007025230  
GC V30



RED HOT RIO (C)  
22007025170  
GC A70



COLOR SO HOT  
IT BURNS (C)  
22007025213  
GC Z13



THE THRILL  
OF BRAZIL (C)  
22007025216  
GC A16



AMORE AT THE  
GRAND CANAL (C)  
22007025229  
GC V29



I'M NOT REALLY A  
WAITRESS (P)  
22007025108  
GC H08



MALAGA WINE (C)  
22007025287  
GC L87



OPI RED (P)  
22007025472  
GC L72



PINK FLAMENCO (C)  
22007025244  
GC E44



MIAMI BEET (C)  
22007025178  
GC B78



OPI BY POPULAR  
VOTE (C)  
22007025363  
GC W63



SPARE ME A FRENCH  
QUARTER? (C)  
22007025155  
GC N55



MADAM  
PRESIDENT (C)  
22007025262  
GC W62



CHICK FLICK  
CHERRY (C)  
22007025302  
GC H02



GOT THE BLUES  
FOR RED (C)  
22007025352  
GC W52



WE THE FEMALE (C)  
22550260164  
GC W64



BOGOTÁ  
BLACKBERRY (P)  
22007025152  
GC F52

P = Pearl | G = Glitter | M = Matte | MT = Metallic

🔽 available in both 15 mL and 7.5 mL sizes

## GEL COLOR

GETTING NADI ON MY HONEYMOON (C) 22777816382 GC F82	MOD ABOUT YOU (C) 22007025156 GC B56	MOD ABOUT YOU (PASTEL) (C) 22007025106 GC 106	SUZI SHOPS & ISLAND HOPS (C) 22007025171 GC H71
COZU-MELTED IN THE SUN (P) 22007025127 GC M27	YOU'VE GOT NATA ON ME (C) 22800014117 GC L17	SUZI NAILS NEW ORLEANS (C) 22007025153 GC N53	TAGUS IN THAT SELFIE! (C) 22800014118 GCL18
PRINCESSES RULE! (SH/S) 22007025444 GC R44	SHORTS STORY (C) 22007025186 GC B86	NO TURNING BACK FROM PINK STREET (C) 22800014119 GC L19	TWO-TIMING THE ZONES (C) 22777816380 GC F80
AURORA BERRY-ALIS (C) 22650022564 GCL64	HOTTER THAN YOU PINK (C) 22007025136 GC N36	KISS ME I'M BRAZILIAN (C) 22007025168 GC A68	STRAWBERRY MARGARITA (C) 22007025223 GC M23
DON'T BOSSA NOVA ME AROUND (C) 22007025160 GC A60	ICELANDED A BOTTLE OF OPI (C) 22650022553 GC I53	JUST LANAI-ING AROUND (C) 22007025372 GC H72	POMPEII PURPLE (P) 22007025109 GC C09
DO YOU LILAC IT? (C) 22007025129 GC B29	POLLY WANT A LACQUER? (C) 22777816383 GC F83	ONE HECKLA OF A COLOR! (C) 22650022562 GC I62	PURPLE PALAZZO PANTS (C) 22007025234 GC V34
SHOW US YOUR TIPS! (S) 22007025162 GC N62	YOU'RE SUCH A BUDAPEST (C) 22007025274 GC E74	DO YOU LILAC IT? (PASTEL) (C) 22007025102 GC 102	I MANICURE FOR BEADS (C) 22007025154 GC N54

C = Crème | S = Shimmer | SH = Sheer | F = Frosted

🔑 available in both 15 mL and 7.5 mL sizes



## GEL COLOR



I CAN NEVER  
HUT UP (S)  
22777816386  
GC F86



CHECK OUT THE  
OLD GEYSIRS (S)  
22650022560  
GC I60



I AM WHAT I  
AMETHYST (C)  
22007025376  
GC T76



HELLO HAWAII  
YA? (C)  
22007025273  
GCH73



TAUPE-LESS  
BEACH (C)  
22007025161  
GC A61



KRONA-LOGICAL  
ORDER (C)  
22650022555  
GC I55



TURN ON THE  
NORTHERN LIGHTS! (S)  
22650022557  
GC I57



DO YOU HAVE  
THIS COLOR IN  
STOCKHOLM? (C)  
22007025247  
GC N47



RICH GIRLS &  
PO-BOYS (C)  
22007025361  
GC N61



TILE ART TO WARM  
YOUR HEART (C)  
22800014126  
GC L25



OPI... EURSO  
EURO (C)  
22007025272  
GC E72



SUPER  
TROP-I-CAL-I-FUJ-I-ISTIC (C)  
22777816387  
GC F87



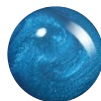
IT'S A BOY! (C)  
22007025475  
GC T75



SUZI WITHOUT  
A PADDLE (C)  
22777816388  
GC F88



CAN'T FIND MY CZECH-  
BOOK (PASTEL)(C)  
22007025101  
GC I01



DO YOU SEA  
WHAT I SEA? (S)  
22777816384  
GC F84



GELATO ON  
MY MIND (C)  
22007025233  
GC V33



CLOSER THAN YOU  
MIGHT BELÉM (C)  
22800014124  
GC L24



CAN'T FIND MY  
CZECHBOOK (C)  
22007025275  
GC E75



NO ROOM FOR  
THE BLUES (C)  
22007025183  
GC B83



THAT'S  
HULA-RIOUS! (C)  
22007025265  
GC H65



THIS COST ME  
A MINT (C)  
22007025572  
GC T72



GARGANTUAN GREEN  
GRAPE (PASTEL)(C)  
22007025103  
GC I03



THIS ISN'T  
GREENLAND (C)  
22650022558  
GC I58



I'M SOOO  
SWAMPED! (C)  
22007025360  
GC N60



STAY OFF  
THE LAWN!! (C)  
22007025354  
GC W54



SUZI - THE FIRST  
LADY OF NAILS (C)  
22007025355  
GC W55



THIS COLOR'S  
MAKING WAVES (S)  
22007025374  
GC H74

P = Pearl | G = Glitter | M = Matte | MT= Metallic

↓ available in both 15 mL and 7.5 mL sizes

## GEL COLOR



AMAZON...  
AMAZOFF (C)  
22007025164  
GC A64



IS THAT A SPEAR IN  
YOUR POCKET? (C)  
22777816385  
GC F85



MY DOGSLED  
IS A HYBRID (C)  
22007025145  
GC N45



CIA=COLOR IS  
AWESOME (C)  
22007025253  
GC W53



THAT'S WHAT FRIENDS  
ARE THOR (C)  
22650022554  
GC I54



YOU DON'T KNOW  
JACQUES! (C)  
22007025215  
GC F15



DS PEWTER (G)  
22007025205  
GC G05



LINCOLN PARK  
AFTER DARK (C)  
22007025342  
GC W42



SQUEAKER OF  
THE HOUSE (C)  
22007025460  
GC W60



MY PRIVATE JET (S)  
22007025159  
GC B59



BLACK CHERRY  
CHUTNEY (S)  
22007025142  
GC I43



MY GONDOLA  
OR YOURS? (C)  
22007025236  
GC V36



OPI INK. (S)  
22007025261  
GC B61



RUSSIAN NAVY (S)  
22007025254  
GC R54



SHH...IT'S  
TOP SECRET! (C)  
22007025561  
GC W61



O SUZI MIO (C)  
22007025235  
GC V35



LESS IS NORSE (C)  
22650022559  
GC I59



SUZI & THE ARCTIC  
FOX (C)  
22650022556  
GC I56



HOW GREAT IS  
YOUR DANE? (C)  
22007025344  
GC N44



BLACK ONYX (C)\*  
22007025202  
GC T02

\*Lady in Black (EU markets)

C = Crème | S = Shimmer | SH = Sheer | F = Frosted

↓ available in both 15 mL and 7.5 mL sizes



— “ —

*NOTHING CAN  
CHANGE A WOMAN'S LOOK  
OR HER OUTLOOK EASIER AND  
FASTER THAN NAIL COLOR!*

*- Suzi Weiss-Fischmann*  
OPI Co-Founder & Brand Ambassador







INFINITE SHINE

# Infinite Shine

GET GEL-LIKE WEAR AND SHINE  
IN A LACQUER-EASY FORMULA!

**Infinite Shine** Long-Wear Lacquer, professional 3-step system, offers the high-shine and long-wear of a gel manicure with the ease of application and removal of nail polish.

## 3-STEP SYSTEM



**PRIMER**  
22006697211  
**IS T11**

Bonds to nails  
to provide optimum  
sticking power.

**GLOSS**  
22006697231  
**IS T31**

Patented oligomers  
cure in natural light for  
durable shine.

Up to 11 days  
of gel-like wear & shine.

No light curing needed.  
Ideal for clients that want longer wear than  
lacquer without the commitment of gel polish.

Professional,  
3-step system

Up to 11 days  
of wear and  
gel-like shine

Easy application  
and removal.  
No light needed.

Available in 150+  
shades including  
OPI's truly  
iconic colors



O.P.I.  
INFINITE  
SHINE  
BRIGHT & CLEAR COLOURS  
APPRÊT  
PRIMER

O.P.I.  
INFINITE  
SHINE  
STRENGTHENING PRIMER  
APPRÊT  
FORTIFIANT

O.P.I.  
INFINITE  
SHINE  
CONDITIONING PRIMER  
APPRÊT  
REVITALISANT

O.P.I.  
INFINITE  
SHINE  
RIDGE FILLER PRIMER  
APPRÊT  
POUR ONGLES STRIÉS



INFINITE SHINE

# Infinite Shine Treatment Primers

**NEW** OPI INFINITE SHINE Treatment Primer Base Coats address the most common nail concerns in four nutrient-enriched formulas designed to help strengthen, condition, smooth or brighten nails while providing up to 11 days of gel-like wear and shine



**STRENGTHENING  
PRIMER**  
22888100113  
**IS T13**

Helps nails feel stronger  
and protects them  
against breaking



**CONDITIONING  
PRIMER**  
22888100114  
**IS T14**

Helps makes nails feel  
conditioned, moisturized,  
and hydrated



**RIDGE FILLER  
PRIMER**  
22888100112  
**IS T12**

Helps smooth  
and fill ridges on  
natural nail surface



**BRIGHTENING  
PRIMER**  
22888100115  
**IS T15**

Helps instantly whiten and  
brighten nails for a fresher,  
cleaner appearance

# INFINITE SHINE



**KYOTO PEARL (P)**  
22888070103  
ISL L03



**PEARL OF WISDOM (P)**  
22995285034  
IS L34



**ALPINE SNOW (C)**  
22777754100  
ISL L00



**FUNNY BUNNY (SH)**  
22777754122  
ISL H22



**SUZY CHASES PORTU-GEES (C)**  
22500000126  
ISL L26



**BEYOND THE PALE PINK (C)**  
22995285035  
IS L35



**MIMOSAS FOR MR. & MRS. (SH)**  
22550279141  
ISL R19



**BUBBLE BATH (SH)**  
22777754186  
ISL S86



**MADE IT TO THE SEVENTH HILL! (MT)**  
22500000115  
ISL L15



**LIBSON WANTS MOOR OPI (C)**  
22500000116  
ISL L16



**THE BEIGE OF REASON (C)**  
22995285031  
ISL L31



**PRETTY PINK PERSEVERES (C)**  
22000323001  
IS L01



**TIRAMISU FOR TWO (C)**  
22006697128  
ISL V28



**HALF PAST NUDE (C)**  
22994255167  
IS L67



**YOU'RE BLUSHING AGAIN (C)**  
22995285046  
IS L46



**YOU'VE GOT NATA ON ME (C)**  
22500000117  
ISL L17



**SWEET HEART (C)**  
22006697196  
ISL S96



**PASSION (SH)**  
22777754119  
ISL H19



**HUMIDI-TEA (SH)**  
22888070152  
ISL N52



**SAMOAN SAND (SH)**  
22777754361  
ISL P61



**YOU CAN COUNT ON IT (C)**  
22000323030  
IS L30



**DULCE DE LECHE (C)**  
22777754115  
ISL A15



**BAREFOOT IN BARCELONA (C)**  
22006697141  
ISL E41



**I'LL HAVE A GIN & TECTONIC (C)**  
22550172361  
ISL I61



**COCONUTS OVER OPI (C)**  
22006697289  
ISL F89



**TANACIOUS SPIRIT (C)**  
22000323022  
IS L22



**COSMO-NOT TONIGHT HONEY (P)**  
22006697158  
ISL R58



**IT NEVER ENDS (C)**  
22000323029  
IS L29



## INFINITE SHINE



**IT'S A GIRL! (SH)**  
22777754139  
ISL H39



**GETTING NADI ON MY HONEYMOON (C)**  
22006699282  
ISL F82



**FOLLOW YOUR BLISS (C)**  
22995285045  
ISL L45



**MOD ABOUT YOU (C)**  
22006697256  
ISL B56



**PRINCESSES RULE! (S)**  
22777754144  
ISL R44



**ROSE AGAINST TIME (C)**  
22994255161  
ISL L61



**SUZI NAILS NEW ORLEANS (C)**  
22888070153  
ISL N53



**APHRODITE'S PINK NIGHTIE (P)**  
22888070101  
ISL G01



**TAGUS IN THAT SELFIE! (C)**  
22500000118  
ISL L18



**GIRL WITHOUT LIMITS (C)**  
22000323004  
ISL L04



**NO TURNING BACK FROM PINK STREET (C)**  
22500000119  
ISL L19



**LA PAZ-ITIVELY HOT (C)**  
22006697120  
ISL A20



**SHORTS STORY (C)**  
22006697186  
ISL B86



**TWO-TIMING THE ZONES (C)**  
22006699280  
ISL F80



**FROM HERE TO ETERNITY (C)**  
22000323002  
ISL L02



**STRAWBERRY MARGARITA (C)**  
22777754123  
ISL M23



**CHARGED UP CHERRY (C)**  
22550279135  
ISL B35



**RUNNING WITH THE IN-FINITE CROWD (C)**  
22000323005  
ISL L05



**DUTCH TULIPS (C)**  
22777754160  
ISL L60



**MADAM PRESIDENT (C)**  
22888070362  
ISL W62



**DEFY EXPLANATION (C)**  
22995285059  
ISL L59



**AURORA BERRY-ALIS (C)**  
22550172364  
ISL I64



**CHA-CHING CHERRY (S)**  
22777754112  
ISL V12



**CALIFORNIA RASPBERRY (C)**  
22550279154  
ISL L54



**COZU-MELTED IN THE SUN (P)**  
22888070127  
ISL M27



**STICK IT OUT (C)**  
22995285058  
ISL L58



**A-ROSE AT DAWN... BROKE BY NOON (P)**  
22006697111  
ISL V11



**POMPEII PURPLE (P)**  
22777754109  
ISL C09

## INFINITE SHINE



ENTER THE  
GOLDEN ERA (P)  
22995285037  
ISL L37



EXOTIC BIRDS  
DO NOT TWEET (C)  
22006699291  
ISL F91



SUN, SEA AND SAND  
IN MY PANTS (C)  
22500000123  
ISL L23



NO TAN LINES (C)  
22006699290  
ISL F90



CRAWFISHIN' FOR  
A COMPLIMENT (C)  
22888070158  
ISL N58



TOUCAN DO IT IF  
YOU TRY (C)  
22550279167  
ISL A67



MY ADDRESS IS  
"HOLLYWOOD" (S)  
22777754131  
ISL T31



LIVING ON THE  
BULA-VARD! (C)  
22006699281  
ISL F81



NO STOPPING  
ME NOW (C)  
22000323007  
ISL L07



NOW MUSEUM,  
NOW YOU DON'T (MT)  
22500319121  
ISL L21



A RED-VIVAL CITY (C)  
22500000122  
ISL L22



WE SEAFOOD  
AND EAT IT (C)  
22500000120  
ISL L20



GOT MYSELF INTO  
A JAM-BALAYA (C)  
22006697157  
ISL N57



LIVE LOVE  
CARNAVAL (C)  
22006697169  
ISL A69



IN FAMILIAR  
TERRA-TORY (C)  
22994255165  
ISL L65



ALOHA FROM  
OPI (C)  
22550279170  
ISL H70



CAJUN SHRIMP (C)  
22777754164  
ISL L64



SHE WENT ON AND  
ON AND ON (C)  
22000323003  
ISL L03



SHE'S A BAD  
MUFFULETTA! (C)  
22777754156  
ISL N56



UNREPRESENTANTLY  
RED (C)  
22000323008  
ISL L08



COCA-COLA\* RED (C)  
22550419113  
ISL C13



UNEQUIVOCALLY  
CRIMSON (C)  
22000323009  
ISL L09



COLOR SO HOT IT  
BERNS (C)  
22888070113  
ISL Z13



BIG APPLE RED (C)  
22777754125  
ISL N25



OPI BY POPULAR  
VOTE (C)  
22006697363  
ISL W63



RELENTLESSLY  
RUBY (C)  
22000323010  
ISL L10



OPI RED (C)  
22006697172  
ISL L72



THE THRILL OF  
BRAZIL (C)  
22006697216  
ISL A16



## INFINITE SHINE



REYKJAVIK HAS ALL  
THE HOT SPOTS (S)  
22550172363  
ISL I63



CHICAGO CHAMPAGNE  
TOAST (P)  
22006697263  
ISL S63



NOT SO BORA-  
BORA-ING PINK (P)  
22888070145  
ISL S45



MIAMI BEET (C)  
22777754187  
ISL B78



CAN'T BE BEET! (C)  
22000323013  
IS L13



AN AFFAIR IN  
RED SQUARE (P)  
22777754153  
ISL R53



MALAGA WINE (C)  
22777754287  
ISL L87



BOGOTÁ  
BLACKBERRY (P)  
22006697252  
ISL F52



WE THE FEMALE (C)  
22777754264  
ISL W64



I'M NOT REALLY A  
WAITRESS (P)  
22777754108  
ISL H08



GOT THE BLUES  
FOR RED (C)  
22006697352  
ISL W52



RAISIN' THE  
BAR (C)  
22000323014  
IS L14



BERRY ON  
FOREVER (C)  
22995285060  
ISL L60



IN THE CABLE CAR-  
POOL LANE (C)  
22888070162  
ISL F62



STICK TO YOUR  
BURGUNDIES (C)  
22995285054  
ISL L54



VAMPSTERDAM (P)  
22777754163  
ISL H63



SPARE ME A  
FRENCH QUARTER? (C)  
22888070155  
ISL N55



FLASHBULB  
FUCHSIA (C)  
22888070131  
ISL B31



LUCKY LUCKY  
LAVENDER (C)  
22006697148  
ISL H48



GRAPELY  
ADMIRER (C)  
22000323012  
IS L12



WHISPERFECTION (C)  
22005901176  
IS L76



ONE HECKLA OF A  
COLOR! (C)  
22550172362  
ISL I62



DO YOU  
LILAC IT? (C)  
22006697129  
ISL B29



STYLE UNLIMITED (C)  
22005901177  
IS L77



POLLY WANT A  
LACQUER? (C)  
22006699283  
ISL F83



YOU'RE SUCH A  
BUDAPEST (C)  
22006697174  
ISL E74



SHOW US YOUR  
TIPS! (C)  
22888070262  
ISL N62



TURN ON THE  
NORTHERN LIGHTS! (S)  
22550172357  
ISL I57

# INFINITE SHINE



TO BE  
CONTINUED... (C)  
22995285040  
IS L40



REACH FOR  
THE SKY (C)  
22994255168  
IS L68



CHECK OUT THE  
OLD GEYSIRS (S)  
22550172360  
ISL I60



CAN'T FIND MY  
CZECHBOOK (C)  
22006697175  
ISL E75



IT'S A BOY! (C)  
22888070175  
ISL T75



SUZI WITHOUT  
A PADDLE (C)  
22006699288  
ISL F88



TO INFINITY AND  
BLUE-YOND (C)  
22000323018  
ISL L18



GELATO ON MY  
MIND (C)  
22550279133  
ISL V33



TEAL THE COWS  
COME HOME (SH)  
22550279254  
ISL B54



SUPER  
TROP-I-CAL-I-FIJI-ISTIC (C)  
22006699287  
ISL F87



DO YOU SEA  
WHAT I SEA? (S)  
22006699284  
ISL F84



TILE ART TO WARM  
YOUR HEART (C)  
22500000125  
ISL L25



THAT'S  
HULA-RIOUS! (C)  
22006697165  
ISL H65



WITHSTANDS THE  
TEST OF THYME (C)  
22000323019  
ISL L19



CLOSER THAN YOU  
MIGHT BELEM (C)  
22500000124  
ISL L24



IS THAT A SPEAR IN  
YOUR POCKET? (C)  
22006699285  
ISL F85



THIS ISN'T  
GREENLAND (C)  
22550172358  
ISL I58



OLIVE FOR GREEN (C)  
22994255164  
ISL L64



SUZI-THE FIRST  
LADY OF NAILS (C)  
22006697155  
ISL W55



I DO IT MY  
RUN-WAY (C)  
22005901180  
ISL L80



SILVER ON ICE (S)  
22995285048  
ISL L48



I CAN NEVER  
HUT UP (S)  
22006699286  
ISL F86



CIA=COLOR IS  
AWESOME (C)  
22777754253  
ISL W53



GET RYD-OF-THYM  
BLUES (C)  
22000323016  
ISL L16



STEEL WATERS  
RUN DEEP (C)  
22000323027  
ISL 27



THE LATEST AND  
SLATEST (C)  
22005901178  
ISL 78



MY PRIVATE JET (S)  
22777754159  
ISL B59



STRONG  
COALITION (C)  
22000323026  
ISL 26



## INFINITE SHINE



**WORTH A PRETTY  
PENNE (SH)**  
22888070227  
ISL V27



**CHOCOLATE  
MOOSE (C)**  
22888070189  
ISL C89



**YANK MY  
DOODLE (C)**  
22888070258  
ISL W58



**LINGER OVER  
COFFEE (C)**  
22995285053  
ISL L53



**DON'T BOSSA NOVA  
ME AROUND (C)**  
22888070160  
ISL A60



**TAUPE-LESS  
BEACH (C)**  
22777754161  
ISL A61



**TICKLE MY  
FRANCE-Y (C)**  
22777754116  
ISL F16



**YOU SUSTAIN  
ME (C)**  
22995285057  
ISL L57



**MADE YOUR  
LOOK (C)**  
22005901175  
ISL L75



**STAYING NEUTRAL (C)**  
22000323028  
ISL L28



**ICELANDED A  
BOTTLE OF OPI (C)**  
22550172353  
ISL I53



**BERLIN THERE  
DONE THAT (C)**  
22006697113  
ISL G13



**YOU DON'T  
KNOW JACQUES! (C)**  
22777754215  
ISL F15



**SET IN STONE (C)**  
22000323024  
ISL L24



**THAT'S WHAT FRIENDS  
ARE THOR (C)**  
22550172354  
ISL I54



**NEVER GIVE UP! (C)**  
22000323025  
ISL L25



**KRONA-LOGICAL  
ORDER (C)**  
22550172355  
ISL I55



**SHH... IT'S TOP  
SECRET! (C)**  
22006697261  
ISL W61



**LINCOLN PARK  
AFTER DARK (C)**  
22777754142  
ISL W42



**RUSSIAN NAVY (S)**  
22777754154  
ISL R54



**O SUZI MIO (C)**  
22888070135  
ISL V35



**LESS IS NORSE (C)**  
22550172359  
ISL I59



**BOYFRIEND  
JEANS (C)**  
22005901179  
ISL L79



**SUZI & THE  
ARCTIC FOX (C)**  
22550172356  
ISL I56



**BLACK ONYX (C)\***  
22777754102  
ISL T02

\*Lady in Black  
(EU markets)

# Nail Lacquer

**OPI Nail Lacquer** is the number one  
salon brand worldwide.

When used in a professional service, color can last up to 7  
days. A professional service consists of proper natural nail  
prep, base coat, color coat and top coat application.

## 3-STEP SYSTEM



### NATURAL NAIL BASE COAT

22001008000

NT T10

Helps prevent  
staining of natural  
nails and promotes  
a long-lasting manicure.

### OPI TOP COAT

22001009000

NT T30

Helps prevent  
smudges while drying  
to a smooth, high-gloss,  
protective shine.

## BASE / TOP COATS



### ACRYLIC NAIL BASE COAT

22001739000

NT T20

Helps prevent staining of  
acrylic nails and promotes  
a long-lasting manicure.



### OPI MATTE TOP COAT

22002218000

NT T35

Transforms glossy colors  
to a satiny finish.



# NAIL LACQUER



**HAPPY  
ANNIVERSARY! (S)**  
22001014006  
NL A36



**ALPINE SNOW (C)**  
22001014060  
NL L00



**FUNNY BUNNY (SH)**  
22001014106  
NL H22



**SUZI CHASES  
PORTU-GEES (C)**  
22500004126  
NL L26



**I CANNOLI  
WEAR OPI (C)**  
22995154032  
NL V32



**KYOTO PEARL (P)**  
22001014061  
NL L03



**IT'S IN THE  
CLOUD (C)**  
22994257071  
NL T71



**BE THERE IN A  
PROSECCO (C)**  
22995154031  
NL V31



**MY VAMPIRE  
IS BUFF (C)**  
22002184003  
NL E82



**MIMOSAS FOR  
MR. & MRS. (SH)**  
22001014073  
NL R41



**BUBBLE BATH (SH)**  
22001014085  
NL S86



**TIRAMISU  
FOR TWO (C)**  
22995154028  
NL V28



**LET ME BUY YOU A  
DRINK (P)**  
22994150051  
NL N51



**MY VERY FIRST  
KNOCKWURST (C)**  
22001246008  
NL G20



**SAMOAN SAND (SH)**  
22001014071  
NL P61



**PALE TO THE  
CHIEF (C)**  
22997103157  
NL W57



**SWEET HEART (SH)**  
22001014087  
NL S96



**STOP IT I'M  
BLUSHING! (C)**  
22994257074  
NL T74



**DO YOU TAKE  
LEI AWAY? (C)**  
22000354867  
NL H67



**PUT IT IN NEUTRAL (C)**  
22995100265  
NL T65



**CONEY ISLAND  
COTTON CANDY (SH)**  
22001014161  
NL L12



**PASSION (SH)**  
22001014054  
NL H19



**LISBON WANTS  
MOOR OPI (C)**  
22500004116  
NL L16



**IT'S A GIRL! (SH)**  
22001014001  
NL H39



**SUZI SHOPS &  
ISLAND HOPS (SH)**  
22000354871  
NL H71



**MOD ABOUT  
YOU (C)**  
22001014014  
NL B56



**PINK-ING OF  
YOU (SH)**  
22001014087  
NL S95



**ITALIAN LOVE  
AFFAIR (P)**  
22001014159  
NL I27

# NAIL LACQUER



ROSY FUTURE (SH)  
22001014083  
NL S79



PRINCESSES  
RULE! (S)  
22001014107  
NL R44



GETTING NADI ON MY  
HONEYMOON (C)  
22006698182  
NL F82



HAWAIIAN  
ORCHID (P)  
22001014105  
NL A06



KISS ME I'M  
BRAZILIAN (C)  
22002576005  
NL A68



TWO-TIMING  
THE ZONES (C)  
22006698180  
NL F80



SHORTS STORY (C)  
22001014024  
NL B86



KISS ME ON  
MY TULIPS (C)  
22001014134  
NL H59



APHRODITE'S PINK  
NIGHTIE (P)  
22001014049  
NL G01



SUZI NAILS  
NEW ORLEANS (C)  
22994150053  
NL N53



STRAWBERRY  
MARGARITA (C)  
22001014067  
NL M23



PINK FLAMENCO (C)  
22001014124  
NL E44



THAT'S BERRY  
DARING (C)  
22001014228  
NL B36



NO TURNING BACK  
FROM PINK STREET (C)  
22500004119  
NL L19



LA PAZ-ITIVELY  
HOT (P)  
22001014004  
NL A20



HOTTER THAN  
YOU PINK (C)  
22001014349  
NL N36



TAGUS IN  
THAT SELFIE! (C)  
22500004118  
NL L18



NOT SO BORA-  
BORA-ING PINK (P)  
22001014164  
NL S45



YOU'VE GOT  
NATA ON ME (C)  
22500004117  
NL L17



ELEPHANTASTIC  
PINK (C)  
22001014116  
NL I42



CHARGED UP  
CHERRY (C)  
22001014109  
NL B35



KOALA BEAR-Y (C)  
22001014007  
NL A46



DUTCH TULIPS (C)  
22001014062  
NL L60



POMPEII PURPLE (P)  
22001014125  
NL C09



WE SEAFOOD  
AND EAT IT (C)  
22500004120  
NL L20



SHE'S A BAD  
MUFFULETTA! (C)  
22994150056  
NL N56



PRECISELY  
PINKISH (C)  
22005904101  
NL BC1



MADAM  
PRESIDENT (C)  
22997103162  
NL W62



## NAIL LACQUER



GOT MYSELF INTO  
A JAM-BALAYA (C)  
22994150057  
NL N57



NO DOUBT  
ABOUT IT! (C)  
22005904102  
NL BC2



LIVE.LOVE.  
CARNAVAL (C)  
22002576004  
NL A69



I EAT MAINLY  
LOBSTER (S)  
22001014147  
NL T30



MY ADDRESS IS  
"HOLLYWOOD" (C)  
22001014272  
NL T31



ALOHA FROM  
OPI (C)  
22000354870  
NL H70



OPI ON  
COLLINS AVE. (C)  
22001014119  
NL B76



GO WITH THE  
LAVA FLOW (S)  
22000354869  
NL H69



HOT & SPICY (C)  
22001014056  
NL H43



LIVING ON THE  
BULA-VARD! (C)  
22006698181  
NL F81



A GOOD MAN-DARIN  
IS HARD TO FIND (C)  
22001014121  
NL H47



MY CHIHUAHUA  
BITES! (C)  
22001014066  
NL M21



CALIFORNIA  
RASPBERRY (P)  
22001014163  
NL L54



OPI RED (P)  
22001014064  
NL L72



COLOR SO HOT  
IT BURNS (C)  
22001014166  
NL Z13



CAJUN SHRIMP (C)  
22001014063  
NL L64



NOW MUSEUM,  
NOW YOU DON'T (C)  
22500004121  
NL L21



COCA-COLA RED® (C)  
22000126113  
NL C13



GIMME A  
LIDO KISS (S)  
22995154030  
NL V30



BIG APPLE RED (C)  
22001014069  
NL N25



THE THRILL OF  
BRAZIL (C)  
22001014003  
NL A16



RED HOT RIO (C)  
22002576001  
NL A70



CHICK FLICK  
CHERRY (C)  
22001014051  
NL H02



AMORE AT THE  
GRAND CANAL (S)  
22995154029  
NL V29



A RED-VIVAL  
CITY (C)  
22500004122  
NL L22



AN AFFAIR IN  
RED SQUARE (P)  
22001014075  
NL R53



GOT THE BLUES  
FOR RED (C)  
22001014117  
NL W52



I'M NOT REALLY A  
WAITRESS (P)  
22001014052  
NL H08

# NAIL LACQUER



**CRAWFISHIN' FOR  
A COMPLIMENT (C)**  
22994150058  
NL N58



**NO TAN LINES (C)**  
22006698190  
NL F90



**PANTS ON FIRE! (C)**  
22005904109  
NL BB9



**FREEDOM OF  
PEACH (C)**  
22997103159  
NL W59



**TUTTI FRUTTI  
TONGA (P)**  
22001014165  
NL S48



**TOUCAN DO IT  
IF YOU TRY (C)**  
22002576008  
NL A67



**IT'S A PIAZZA  
CAKE (C)**  
22995154026  
NL V26



**COZU-MELTED  
IN THE SUN (P)**  
22001014253  
NL M27



**I'LL HAVE A GIN &  
TECTONIC (C)**  
22550168161  
NL I61



**DULCE DE  
LECHE (C)**  
22001014002  
NL A15



**A GREAT  
OPERA-TUNITY (C)**  
22995154025  
NL V25



**COSMO-NOT  
TONIGHT HONEY! (P)**  
22001014078  
NL R58



**HUMIDI-TEA (S)**  
22994150052  
NL N52



**NOMAD'S  
DREAM (P)**  
22001014070  
NL P02



**CHOCOLATE  
MOOSE (C)**  
22001014112  
NL C89



**YANK MY  
DOODLE (C)**  
22997103158  
NL W58



**TICKLE MY  
FRANCE-Y (C)**  
22001014042  
NL F16



**BAREFOOT IN  
BARCELONA (C)**  
22001014027  
NL E41



**CHICAGO  
CHAMPAGNE TOAST (P)**  
22001014081  
NL S63



**REYKJAVIK HAS ALL  
THE HOT SPOTS (S)**  
22550168163  
NL I63



**MADE IT TO THE  
SEVENTH HILL! (MT)**  
22500004115  
NL L15



**WORTH A PRETTY  
PENNE (S)**  
22995154027  
NL V27



**TAKE A RIGHT ON  
BOURBON (P)**  
22994150059  
NL N59



**GLITZERLAND (S)**  
22001014103  
NL Z19



**COCONUTS  
OVER OPI (C)**  
22006698189  
NL F89



**ICELANDED A  
BOTTLE OF OPI (C)**  
22550168153  
NL I53



**TAUPE-LESS  
BEACH (C)**  
22002576002  
NL A61



**BERLIN THERE  
DONE THAT (C)**  
22001246001  
NL G13



# NAIL LACQUER



**CHA-CHING  
CHERRY (C)**  
22001014277  
NL V12



**AURORA  
BERRY-ALIS (C)**  
22550168164  
NL I64



**BOGOTÁ  
BLACKBERRY (P)**  
22001014048  
NL F52



**MALAGA WINE (C)**  
22001014065  
NL L87



**JUST LANAI-ING  
AROUND (C)**  
22000354872  
NL H72



**A-ROSE AT DAWN...  
BROKE BY NOON (P)**  
22001014098  
NL V11



**OPI BY POPULAR  
VOTE (C)**  
22997103163  
NL W63



**WE THE FEMALE (C)**  
22997103164  
NL W64



**FLASHBULB  
FUCHSIA (S)**  
22001014110  
NL B31



**SPARE ME A FRENCH  
QUARTER? (C)**  
22994150055  
NL N55



**MIAMI BEET (C)**  
22001014021  
NL B78



**IN THE CABLE  
CAR-POL LANE (C)**  
22002387011  
NL F62



**PURPLE PALAZZO  
PANTS (C)**  
22995154034  
NL V34



**LUCKY LUCKY  
LAVENDER (C)**  
22001014157  
NL H48



**ONE HECKLA OF A  
COLOR! (C)**  
22550168162  
NL I62



**I MANICURE FOR  
BEADS (C)**  
22994150054  
NL N54



**POLLY WANT A  
LACQUER? (C)**  
22006698183  
NL F83



**DO YOU  
LILAC IT? (C)**  
22001014009  
NL B29



**PURPLE WITH A  
PURPOSE (P)**  
22001014111  
NL B30



**DO YOU HAVE THIS COLOR  
IN STOCK-HOLM? (C)**  
22000144047  
NL N47



**LUCERNE-TAINLY LOOK  
MARVELOUS (S)**  
22001014102  
NL Z18



**SHOW US  
YOUR TIPS! (S)**  
22994150062  
NL N62



**LESS IS NORSE (C)**  
22550168159  
NL I59



**O SUZI MIO (C)**  
22995154035  
NL V35



**MEET ME ON THE  
STAR FERRY (S)**  
22001014246  
NL H49



**MIDNIGHT IN  
MOSCOW (S)**  
22001014118  
NL R59



**BLACK CHERRY  
CHUTNEY (P)**  
22001014160  
NL I43



**VAMPTERDAM (P)**  
22001014138  
NL H63

## NAIL LACQUER



I CAN NEVER  
HUT UP (S)  
22006698186  
NL F86



CHECK OUT THE  
OLD GEYSIRS (S)  
22550168160  
NL I60



I AM WHAT I  
AMETHYST (C)  
22994257076  
NL T76



YOU'RE SUCH  
A BUDAPEST (C)  
22002184009  
NL E74



IT'S A BOY! (C)  
22994257075  
NL T75



GELATO ON  
MY MIND (C)  
22995154033  
NL V33



SUZI WITHOUT A  
PADDLE (C)  
22006698188  
NL F88



CLOSER THAN YOU  
MIGHT BELÉM (C)  
22500004124  
NL L24



THIS COLOR'S  
MAKING WAVES (S)  
22000354874  
NL H74



TEAL THE COWS  
COME HOME (S)  
22001014013  
NL B54



CAN'T FIND MY  
CZECHBOOK (C)  
22002184010  
NL E75



TILE ART TO WARM  
YOUR HEART (C)  
22500004125  
NL L25



NO ROOM FOR  
THE BLUES (C)  
22001014022  
NL B83



SUPER  
TROP-I-CAL-I-FIJI-ISTIC (C)  
22006698187  
NL F87



RICH GIRLS &  
PO-BOYS (C)  
22994150061  
NL N61



DO YOU SEA  
WHAT I SEA? (S)  
22006698184  
NL F84



CORRECTAMUNDO (C)  
22005904103  
NL BC3



TURN ON THE  
NORTHERN LIGHTS! (S)  
22550168157  
NL I57



RUSSIAN NAVY (S)  
22001014076  
NL R54



LIGHT MY  
SAPPHIRE (P)  
22001014016  
NL B60



YOGA-TA GET  
THIS BLUE! (S)  
22001014059  
NL I47



BLUE MY MIND (P)  
22001014008  
NL B24



OPI... EURO  
EURO (C)  
22002184002  
NL E72



OPI INK. (S)  
22001014195  
NL B61



# NAIL LACQUER



**NO FAUX  
YELLOW (C)**  
22005904108  
NL BB8



**I JUST CAN'T  
COPE-ACABANA (C)**  
22002576010  
NL A65



**EXOTIC BIRDS  
DO NOT TWEET (C)**  
22006698191  
NL F91



**SUN, SEA, AND SAND  
IN MY PANTS (C)**  
22500004123  
NL L23



**NEVER A DULLES  
MOMENT (C)**  
22997103156  
NL W56



**ONE CHIC CHICK (C)**  
22994257073  
NL T73



**THIS ISN'T  
GREENLAND (C)**  
22550168158  
NL I58



**THAT'S  
HULA-RIOUS! (C)**  
22000354865  
NL H65



**THIS COST ME  
A MINT (C)**  
22994257072  
NL T72



**GREEN  
COME TRUE (C)**  
22005904104  
NL BC4



**I'M SOOO  
SWAMPED! (C)**  
22994150060  
NL N60



**MY DOGSLED IS  
A HYBRID (C)**  
22000144045  
NL N45



**SUZI - THE FIRST  
LADY OF NAILS (C)**  
22997103155  
NL W55



**STAY OFF  
THE LAWN!! (C)**  
22997103154  
NL W54



**AMAZON...  
AMAZOFF (C)**  
22002576012  
NL A64



**IS THAT A SPEAR IN  
YOUR POCKET? (C)**  
22006698185  
NL F85



**DON'T BOSSA NOVA  
ME AROUND (C)**  
22002576011  
NL A60



**YOU DON'T KNOW  
JACQUES! (C)**  
22001014041  
NL F15



**THAT'S WHAT FRIENDS  
ARE THOR (C)**  
22550168154  
NL I54



**SQUEAKER OF  
THE HOUSE (C)**  
22997103160  
NL W60



**SUZI & THE  
ARCTIC FOX (C)**  
22550168156  
NL I56



**MY PRIVATE JET (S)**  
22001014015  
NL B59



**MY GONDOLA  
OR YOURS? (C)**  
22995154036  
NL V36



**KRONA-LOGICAL  
ORDER (C)**  
22550168155  
NL I55



**CIA = COLOR IS  
AWESOME (C)**  
22997103153  
NL W53



**SHH...IT'S TOP  
SECRET! (C)**  
22997103161  
NL W61



**LINCOLN PARK  
AFTER DARK (C)**  
22001014099  
NL W42



**BLACK ONYX (C)\***  
22001014202  
NL T02  
\*Lady in Black  
(EU markets)

# Nail Treatments

Strong, beautiful, nails are everyone's dream - a dream that can become reality with the complete range of **OPI Nail Treatments**.



**START-TO-FINISH**  
Original Formula  
22001011000  
**NT T70**

A base coat, top coat and natural nail strengthener in one high performance formula. Ideal for weak, damaged nails.



**START-TO-FINISH**  
Formaldehyde-Free Formula  
22001743000  
**NT T71**

A base coat, top coat and natural nail strengthener in one high performance formula. Ideal for weak, damaged nails.



**CHIP SKIP**  
22001006000  
**NT 100**

Primes natural nail surface to increase adhesion of nail lacquer. Use prior to nail lacquer applications on fingernails and toenails. Easy to use - big on results!



**NATURAL NAIL STRENGTHENER**  
22001010000  
**NT T60**

Builds in layers of protection on natural nails.



**PLUMPING VOLUMIZING TOP COAT**  
22005393000  
**NT T36**



**BRILLIANT HIGH SHINE TOP COAT**  
22005394000  
**NT T37**



**RAPID DRY TOP COAT**  
22001012000  
**NT T74**

Dries to a tough, long-lasting, non-yellowing, high-gloss shine in minutes.



**DRIP DRY LACQUER DRYING DROPS**  
22002357000  
**AL 711**

Dries nails to the touch in one minute, completely in five, with just a few drops, while treating cuticles to a soothing dose of jojoba and antioxidant vitamin E!



**GEL BREAK TREATMENT SYSTEM**  
Restores nail strength and defends against breaking, tearing and peeling - in just one week.



**SERUM-INFUSED BASE COAT**  
22006696101  
**NT R01**



**SHEER COLOR Properly Pink**  
22006696103  
**NT R03**



**SHEER COLOR Too Tan-Talizing**  
22006696104  
**NT R04**



**SHEER COLOR Barely Beige**  
22006696105  
**NT R05**



**PROTECTIVE TOP COAT**  
22006696102  
**NT R02**



## NAIL ENVY



**ORIGINAL  
NAIL ENVY**  
22001013000  
NT T80

Provides maximum strengthening with hydrolyzed wheat protein and calcium for harder, longer, stronger, natural nails! Ideal for weak, damaged nails.



**MATTE  
NAIL ENVY**  
22001744000  
NT T82

Get invisible protection with this maximum protein-strengthening matte formula! Perfect for men and women who prefer a totally natural look.



**SOFT & THIN  
NAIL ENVY**  
22001227000  
NT 111

Proven Nail Envy technology in a formula designed specifically for soft and thin nails. Fortifies nails with extra calcium.



**DRY & BRITTLE  
NAIL ENVY**  
22001735000  
NT 131

Proven Nail Envy technology in a moisturizing formula that also protects with antioxidant vitamins E & C.



**SENSITIVE & PEELING  
NAIL ENVY**  
22001007000  
NT 121

Proven Nail Envy technology in a formula for sensitive and peeling nails. Protects with antioxidant vitamin E and emollient-rich kukui nut oil, plus soothing aloe vera.



**MAINTENANCE  
NAIL ENVY**  
22001736000  
NT 141

Keep nails to envy with this balanced formula of strengthening and protecting ingredients.



**NAIL ENVY  
STRENGTH IN COLOR**  
Hawaiian Orchid  
22995265220  
NT 220

Breezy, tropical pink / maximum strength formula.



**NAIL ENVY  
STRENGTH IN COLOR**  
Samoa Sand  
22995265221  
NT 221

A warm beige-pink / maximum strength formula.



**NAIL ENVY  
STRENGTH IN COLOR**  
Bubble Bath  
22995265222  
NT 222

Soothing, warm, pale pink / maximum strength formula.



**NAIL ENVY  
STRENGTH IN COLOR**  
Pink to Envy  
22995265223  
NT 223

Whisper of cool pink / maximum strength formula.

# Powder Perfection

Acrylic nails reinvented.  
Faster, easier & odor-free. Gel-like shine & weeks of wear.  
Dries almost instantly, no need to light cure.

Soak-off wrap removal | Available in 29 OPI shades

— DIP. TAP. PERFECT. —



**POWDER PERFECTION  
BASE COAT**  
22550223110  
**DPT 10**  
Foundation base coat  
for application of  
color powder.



**POWDER PERFECTION  
ACTIVATOR**  
22550225120  
**DPT 20**  
Accelerates curing  
of base coat and color  
powder application.



**POWDER PERFECTION  
TOP COAT**  
22550226130  
**DPT 30**  
Provides a glossy,  
high-shine finish.



**POWDER PERFECTION  
COLOR POWDER**

**BUBBLE BATH**  
22550224186  
**DPS86**

**POWDER PERFECTION  
CLEAR COLOR SET POWDER**  
22550224001  
**DP001**

Sets color powders during application  
for enhanced durability.





## OPI Pink & White Shades POWDER PERFECTION



FUNNY BUNNY  
22550224122  
DPH22



ALPINE SNOW  
22550224100  
DPL00



BUBBLE BATH  
22550224186  
DPS86



PASSION  
22550224119  
DPH19



SAMOAN SAND  
22550224161  
DPP61



## OPI Iconic Shades POWDER PERFECTION



TIRAMISU FOR TWO  
22550220128  
DPV28



DO YOU TAKE  
LEI AWAY?  
22550220167  
DPH67



PRINCESSES RULE!  
22550220344  
DPR44



MOD ABOUT YOU  
22550220156  
DPB56



PURPLE  
PALAZZO PANTS  
22550220134  
DPV34



STRAWBERRY  
MARGARITA  
22550220223  
DPM23



PINK FLAMENCO  
22550220244  
DPE44



SPARE ME A  
FRENCH QUARTER?  
22550220155  
DPN55



CAJUN SHRIMP  
22550220164  
DPL64



BIG APPLE RED  
22550220125  
DPN25



THE THRILL  
OF BRAZIL  
22550220116  
DPA16



I'M NOT REALLY  
A WAITRESS  
22550220108  
DPH08



MALAGA WINE  
22550220187  
DPL87



A GOOD MAN-DARIN  
IS HARD TO FIND  
22550220135  
DPH47



GOT MYSELF INTO  
A JAM-BALAYA  
22550220157  
DPN57



GELATO ON MY  
MIND  
22550220133  
DPV33



RICH GIRLS  
& PO-BOYS  
22550220261  
DPN61



YOU'RE SUCH A  
BUDAPEST  
22550220174  
DPE74



SHOW US YOUR  
TIPS!  
22550220162  
DPN62



DO YOU HAVE THIS COLOR  
IN STOCK-HOLM? (C)  
22550220147  
DPN47



HUMIDI-TEA  
22550220252  
DPN52



TAUPE-LESS  
BEACH  
22550220161  
DPA61



LINCOLN PARK  
AFTER DARK  
22550220142  
DPW42



BLACK ONYX  
22550220102  
DPT02  
\*Lady in Black  
(EU markets)

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SHADE NAME	FINISH	GC	IS	NL
● A GOOD MAN-DARIN IS HARD TO FIND	C	GC H47	—	NL H47
● A GREAT OPERA-TUNITY	C	GC V25/B	—	NL V25
● A RED-VIVAL CITY	C	GC L22/B	ISL L22	NL L22
● A-ROSE AT DAWN...BROKE BY NOON	P	—	ISL V11	NL V11
● ALOHA FROM OPI (C+K)	C	GC H70/B	ISL H70	NL H70
● ALPACA MY BAGS (C)	C	GC P33	ISL P33	NL P33
● ALPINE SNOW (C+K)	C	GC L00/B	ISL L00	NL L00
● AMAZON...AMAZOFF	C	GC A64	—	NL A64
● AMORE AT THE GRAND CANAL	C	GC V29/B	—	NL V29
● AN AFFAIR IN RED SQUARE	P	—	ISL R53	NL R53
● APHRODITE'S PINK NIGHTIE	P	—	ISL G01	NL G01
● AURORA BERRY-ALIS	C	GC I64	ISL I64	NL I64
● BAREFOOT IN BARCELONA (C+K)	C	—	ISL E41	NL E41
● BE THERE IN A PROSECCO	C	GC V31/B	—	NL V31
● BERLIN THERE DONE THAT (C+K)	C	—	ISL G13	NL G13
● BERRY ON FOREVER	C	—	IS L60	—
● BEYOND THE PALE PINK	C	—	IS L35	—
● BIG APPLE RED	C	GC N25/B	ISL N25	NL N25
● BLACK CHERRY CHUTNEY	P	GC I43/B	—	NL I43
● BLACK ONYX (C+K)	C	GC T02/B	ISL T02	NL T02
● BLUE MY MIND	C	—	—	NL B24
● BOGOTÁ BLACKBERRY	P	GC F52/B	ISL F52	NL F52
● BOYFRIEND JEANS	C	—	IS L79	—
● BUBBLE BATH (C+K)	SH	GC S86/B	ISL S86	NL S86
● CAJUN SHRIMP (C+K)	C	GC L64/B	ISL L64	NL L64
● CALIFORNIA RASPBERRY	C	—	ISL L54	NL L54
● CAN'T BE BEET!	C	—	IS L13	—
● CAN'T FIND MY CZECHBOOK (C+K)	C	GC E75	ISL E75	NL E75
● CAN'T FIND MY CZECHBOOK (PASTEL)	C	GC 101	—	—
● CHA-CHING CHERRY	C	—	ISL V12	NL V12
● CHARGED UP CHERRY	C	—	ISL B35	NL B35
● CHECK OUT THE OLD GEYSIRS	S	GC I60	ISL I60	NL I60
● CHICAGO CHAMPAGNE TOAST	P	—	ISL S63	NL S63
● CHICK FLICK CHERRY (C+K)	C	GC H02	—	NL H02
● CHIFFON MY MIND	C	GC T63/B	—	—
● CHOCOLATE MOOSE (C+K)	C	—	ISL C89	NL C89
● CIA = COLOR IS AWESOME	C	GC W53	ISL W53	NL W53
● CLOSER THAN YOU MIGHT BELÉM	C	GC L24/B	ISL L24	NL L24



SHADE NAME	FINISH	GC	IS	NL
● COCA-COLA® RED	C	GC C13/B	ISL C13	NL C13
● COCONUTS OVER OPI	C	GC F89	ISL F89	NL F89
● COLOR SO HOT IT BURNS	C	GC Z13	ISL Z13	NL Z13
● COMO SE LLAMA?	C	GC P40	ISL P40	NL P40
● CONEY ISLAND COTTON CANDY	C	—	—	NL L12
● CORRECTAMUNDO	C	—	—	NL BC3
● COSMO-NOT TONIGHT HONEY	P	GC R58	ISL R58	NL R58
● COZU-MELTED IN THE SUN	P	GC M27/B	ISL M27	NL M27
● CRAWFISHIN' FOR A COMPLIMENT	C	GC N58	ISL N58	NL N58
● DEFY EXPLANATION	C	—	IS L59	—
● DO YOU HAVE THIS COLOR IN STOCK-HOLM?	C	GC N47	—	NL N47
● DO YOU LILAC IT? (C+K)	C	GC B29	ISL B29	NL B29
● DO YOU LILAC IT? (PASTEL)	C	GC 102	—	—
● DO YOU SEA WHAT I SEA?	S	GC F84	ISL F84	NL F84
● DO YOU TAKE LEI AWAY? (C+K)	C	GC H67/B	—	NL H67
● DON'T BOSSA NOVA ME AROUND	C	GC A60/B	ISL A60	NL A60
● DON'T TOOT MY FLUTE	C	GC P34	ISL P34	NL P34
● DS PEWTER	G	GC G05	—	—
● DULCE DE LECHE (C+K)	C	—	ISL A15	NL A15
● DUTCH TULIPS	C	GC L60/B	ISL L60	NL L60
● ELEPHANTASTIC PINK	C	—	—	NL I42
● ENTER THE GOLDEN ERA	P	—	IS L37	—
● EXOTIC BIRDS DO NOT TWEET	C	GC F91	ISL F91	NL F91
● FLASHBULB FUCHSIA	S	—	—	NL B31
● FOLLOW YOUR BLISS	C	—	IS L45	—
● FREEDOM OF PEACH	C	GC W59	—	NL W59
● FROM HERE TO ETERNITY	C	—	IS L02	—
● FUNNY BUNNY	SH	GC H22/B	ISL H22	NL H22
● GARGANTUAN GREEN GRAPE (PASTEL)	C	GC 103	—	—
● GELATO ON MY MIND	C	GC V33/B	ISL V33	NL V33
● GET RYD-OF-THYM BLUES	C	—	ISL 16	—
● GETTING NADI ON MY HONEYMOON	C	GC F82	ISL F82	NL F82
● GIMME A LIDO KISS	S	GC V30/B	—	NL V30
● GIRL WITHOUT LIMITS	C	—	IS L04	—
● GLITZERLAND	S	—	—	NL Z19
● GO WITH THE LAVA FLOW	S	GC H69/B	—	NL H69
● GOT MYSELF INTO A JAM-BALAYA	C	GC N57	ISL N57	NL N57
● GOT THE BLUES FOR RED	C	GC W52/B	ISL W52	NL W52

(C+K) = Available in Clark+Kensington paint exclusively at the Paint Studio at Ace Hardware.  
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SHADE NAME	FINISH	GC	IS	NL
GRANDMA KISSED A GAUCHO	C	GC P35	ISL P35	NL P35
GRAPELY ADMIRER	C	—	IS L12	—
GREEN COME TRUE	C	—	—	NL BC4
HALF PAST NUDE	C	—	IS L67	—
HAPPY ANNIVERSARY!	S	—	—	NL A36
HAWAIIAN ORCHID	P	—	—	NL A06
HELLO HAWAII YA?	C	GC H73	—	—
HOT & SPICY	C	—	—	NL H43
HOTTER THAN YOU PINK	C	GC N36/B	—	NL N36
HOW GREAT IS YOUR DANE?	C	GC N44	—	—
HUMIDI-TEA	S	GC N52/B	ISL N52	NL N52
I AM WHAT I AMETHYST	C	GC T76	—	NL T76
I CAN NEVER HUT UP	S	GC F86	ISL F86	NL F86
I CANNOLI WEAR OPI	C	GC V32	—	NL V32
I COULDN'T BARE LESS	SH	GC T70	—	—
I DO IT MY RUN-WAY	C	—	IS L80	—
I EAT MAINLY LOBSTER (C+K)	S	GC T30	—	NL T30
I JUST CAN'T COPE-ACABANA	C	GC A65	—	NL A65
I MANICURE FOR BEADS	C	GC N54/B	—	NL N54
I'LL HAVE A GIN & TECTONIC	C	GC I61	ISL I61	NL I61
I'M NOT REALLY A WAITRESS	S	GC H08/B	ISL H08	NL H08
I'M SOOO SWAMPED!	C	GC N60	—	NL N60
ICELANDED A BOTTLE OF OPI	C	GC I53	ISL I53	NL I53
IN FAMILIAR TERRA-TORY	C	—	IS L65	—
IN THE CABLE CAR-POOL LANE	C	—	—	NL F62
IS THAT A SPEAR IN YOUR POCKET?	C	GC F85	ISL F85	NL F85
IT NEVER ENDS	C	—	IS L29	—
ITALIAN LOVE AFFAIR	P	—	—	NL I27
IT'S A BOY!	C	GC T75	ISL T75	NL T75
IT'S A GIRL!	SH	—	ISL H39	NL H39
IT'S A PIAZZA CAKE	C	GC V26/B	—	NL V26
IT'S IN THE CLOUD	C	GC T71	—	NL T71
JUST LANAI-ING AROUND (C+K)	C	GC H72/B	—	NL H72
KISS ME I'M BRAZILIAN	C	GC A68/B	—	NL A68
KISS ME ON MY TULIPS	C	—	—	NL H59
KOALA BEAR-Y	C	—	—	NL A46
KRONA-LOGICAL ORDER	C	GC I55	ISL I55	NL I55
KYOTO PEARL	F/SH	GC L03	—	NL L03






SHADE NAME	FINISH	GC	IS	NL
● LA PAZ-ITIVELY HOT	C	—	ISL A20	NL A20
● LESS IS NORSE	C	GC I59	ISL I59	NL I59
● LADY IN BLACK (EU)	C	GC T02-EU	ISL T02-EU	NL T02-EU
● LET ME BAYOU A DRINK	P	GC N51/B	—	NL N51
● LIGHT MY SAPPHIRE	P	—	—	NL B60
● LIMA TELL YOU ABOUT THIS COLOR!	C	GC P30	ISLP 30	NL P30
● LINCOLN PARK AFTER DARK (C+K)	C	GC W42/B	ISL W42	NL W42
● LINGER OVER COFFEE	C	—	IS L53	—
● LISBON WANTS MOOR OPI	C	GC L16/B	ISL L16	NL L16
● LIVE.LOVE.CARNAVAL	C	GC A69	ISL A69	NL A69
● LIVING ON THE BULA-VARD!	C	GC F81	ISL F81	NL F81
● LOVE IS IN THE BARE	C	GC T69	—	—
● LUCERNE-TAINLY LOOK MARVELOUS	S	—	—	NL Z18
● LUCKY LUCKY LAVENDAR (C+K)	C	—	ISL H48	NL H48
● MACHU PEACH-U	C	GC P36	ISL P36	NL P36
● MADAM PRESIDENT	C	GC W62	ISL W62	NL W62
● MADE IT TO SEVENTH HILL!	MT	GC L15/B	ISL L15	NL L15
● MADE YOUR LOOK	C	—	IS L75	—
● MALAGA WINE	C	GC L87/B	ISL L87	NL L87
● MEET ME ON THE STAR FERRY	S	—	—	NL H49
● MIAMI BEET (C+K)	C	GC B78/B	ISL B78	NL B78
● MIDNIGHT IN MOSCOW	S	—	ISL R41	NL R59
● MIMOSAS FOR MR. & MRS. (C+K)	C	—	ISL H19	NL R41
● MOD ABOUT YOU (C+K)	C	GC B56/B	ISL B56	NL B56
● MOD ABOUT YOU (PASTEL)	C	GC 106	—	—
● MY ADDRESS IS "HOLLYWOOD"	S	—	ISL T31	NL T31
● MY CHIHUAHUA BITES	C	GC M21/B	—	NL M21
● MY DOGSLED IS A HYBRID	C	GC N45	—	NL N45
● MY GONDOLA OR YOURS?	C	GC V36	—	NL V36
● MY PRIVATE JET	S	GC B59	ISL B59	NL B59
● MY VAMPIRE IS BUFF (C+K)	C	GC E82	—	NL E82
● MY VERY FIRST KNOCKWURST (C+K)	C	—	—	NL G20
● NEED SUNGLASSES? (PASTEL)	C	GC 104	—	—
● NEVER A DULLES MOMENT	C	GC W56	—	NL W56
● NEVER GIVE UP!	C	—	IS L25	—
● NO FAUX YELLOW	C	—	—	NL BB8
● NO DOUBT ABOUT IT!	C	—	—	NL BC2
● NO ROOM FOR THE BLUES	C	GC B83	—	NL B83

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SHADE NAME	FINISH	GC	IS	NL
● NO STOPPING ME NOW	C	—	IS L07	—
● NO TAN LINES	C	GCF90	ISL F90	NL F90
● NO TURNING BACK FROM PINK STREET	C	GC L19/B	ISL L19	NL L19
● NOMAD'S DREAM	P	—	—	NL P02
● NOT SO BORA-BORA-ING PINK	P	—	ISL S45	NL S45
● NOW MUSEUM, NOW YOU DON'T	MT	GC L21/B	ISL L21	NL L21
● O SUZI MIO	C	GC V35/B	ISL V35	NL V35
● OLIVE FOR GREEN	C	—	IS L64	—
● ONE CHIC CHICK	C	GC T73	—	NL T73
● ONE HECKLA OF A COLOR!	C	GC I62	ISL I62	NL I62
● OPI BY POPULAR VOTE	C	GC W63	ISL W63	NL W63
● OPI INK.	S	GC B61	—	NL B61
● OPI ON COLLINS AVE.	C	GC B76	—	NL B76
● OPI RED (C+K)	P	GC L72/B	ISL L72	NL L72
● OPI... EURSO EURO	C	GC E72	—	NL E72
● PALE TO THE CHIEF	C	GC W57/B	—	NL W57
● PANTS ON FIRE!	C	—	—	NL BB9
● PASSION (C+K)	SH	GC H19/B	ISL H19	NL H19
● PEARL OF WISDOM	P	—	IS L34	—
● PETAL SOFT	C	GC T64	—	—
● PINK FLAMENCO (C+K)	C	GC E44/B	—	NL E44
● PINK-ING OF YOU (C+K)	SH	—	—	NL S95
● PIROUETTE MY WHISTLE	C	GC T55	—	—
● POLLY WANT A LACQUER?	C	GC F83	ISL F83	NL F83
● POMPEII PURPLE	P	GC C09/B	ISL C09	NL C09
● PRECISELY PINKISH	C	—	—	NL BC1
● PRETTY PINK PERSEVERES	C	—	IS L01	—
● PRINCESSES RULE!	SH/S	GC R44/B	ISL R44	NL R44
● PURPLE PALAZZO PANTS	C	GC V34	—	NL V34
● PURPLE WITH A PURPOSE	P	—	—	NL B30
● PUT IT IN NEUTRAL	C	GC T65/B	—	NL T65
● RAISIN' THE BAR	C	—	IS L14	—
● REACH FOR THE SKY	C	—	IS L68	—
● RED HOT RIO	C	GC A70/B	—	NL A70
● REYKJAVIK HAS ALL THE HOT SPOTS	C	GC I63	ISL I63	NL I63
● RELENTLESSLY RUBY	C	—	IS L10	—
● RICH GIRLS & PO-BOYS	C	GC N61/B	—	NL N61
● ROSE AGAINST TIME	C	—	IS L61	—



SHADE NAME	FINISH	GC	IS	NL
 ROSY FUTURE	SH	—	—	NL S79
 RUNNING WITH THE IN-FINITE CROWD	C	—	IS L05	—
 RUSSIAN NAVY	S	GC R54/B	ISL R54	NL R54
 SAMOAN SAND (C+K)	SH	GC P61/B	ISL P61	NL P61
 SET IN STONE	C	—	IS L24	—
 SEVEN WONDERS OF OPI	C	GC P32	ISL P32	NL P32
 SHE WENT ON AND ON AND ON	C	—	IS L03	—
 SHE'S A BAD MUFFULETTA!	C	GC N56/B	ISL N56	NL N56
 SHH... IT'S TOP SECRET!	C	GC W61	ISLW61	NLW61
 SHORTS STORY	C	GC B86	ISL B86	NL B86
 SHOW US YOUR TIPS!	S	GC N62/B	ISL N62	NL N62
 SILVER ON ICE	S	—	IS L48	—
 SOMEWHERE OVER THE RAINBOW MOUNTAINS	C	GC P37	IS P37	NL P37
 SPARE ME A FRENCH QUARTER?	C	GC N55/B	—	NL N55
 SQUEAKER OF THE HOUSE	C	GC W60	—	NL W60
 STAY OFF THE LAWN!!	C	GC W54	—	NL W54
 STAYING NEUTRAL	C	—	IS L28	—
 STEEL WATERS RUN DEEP	C	—	IS L27	—
 STICK IT OUT	C	—	IS L58	—
 STICK TO YOUR BURGUNDIES	C	—	IS L54	—
 STOP IT I'M BLUSHING!	C	GC T74	—	NL T74
 STRAWBERRY MARGARITA	C	GC M23/B	ISL M23	NL M23
 STRONG COALITION	C	—	IS L26	—
 STYLE UNLIMITED	C	—	IS L77	—
 SUN, SEA AND SAND IN MY PANTS	C	GC L23/B	IS L23	NL L23
 SUPER TROP-I-CAL-I-FIJI-ISTIC	C	GC F87	ISL F87	NL F87
 SUZI CHASES PORTU-GEESE	C	GC L26/B	ISL L26	NL L26
 SUZI NAILS NEW ORLEANS	C	GC N53/B	ISL N53	NL N53
 SUZI SHOPS & ISLAND HOPS (C+K)	C	GC H71/B	—	NL H71
 SUZI WILL QUECHUA LATER!	C	GC P31	ISL P31	NL P31
 SUZI WITHOUT A PADDLE	C	GC F88	ISL F88	NL F88
 SUZI - THE FIRST LADY OF NAILS	C	GC W55	ISL W55	NL W55
 SUZI & THE ARCTIC FOX	C	GC I56	ISL I56	NL I56
 SWEET HEART (C+K)	SH	—	ISL S96	NL S96
 TAGUS IN THAT SELFIE!	C	GC L18/B	ISL L18	NL L18
 TAKE A RIGHT ON BOURBON	P	GC N59	—	NL N59
 TANACIOUS SPIRIT	C	—	IS L22	—
 TAUPE-LESS BEACH	C	GC A61/B	ISL A61	NL A61

(C+K) = Available in Clark+Kensington paint exclusively at the Paint Studio at Ace Hardware.  
 Visit [www.calrkandkensington.com](http://www.calrkandkensington.com) to find your nearest Ace.

# Index

SHADE NAME	FINISH	GC	IS	NL
● TEAL THE COWS COME HOME	S	—	ISL B54	NL B54
● THAT'S BERRY DARING	C	—	—	NL B36
● THAT'S HULA-RIOUS! (C+K)	C	GC H65	ISL H65	NL H65
● THAT'S WHAT FRIENDS ARE THOR	C	GC I54	ISL I54	NL I54
● THE BEIGE OF REASON	C	—	IS L31	—
● THE LATEST AND SLATEST	C	—	IS L78	—
● THE THRILL OF BRAZIL	C	GC A16/B	ISL A16	NL A16
● THIS COLOR'S MAKING WAVES	S	GC H74	—	NL H74
● THIS COST ME A MINT	C	GC T72	—	NL T72
● THIS ISN'T GREENLAND	C	GC I58	ISL I58	NL I58
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● TO INFINITY AND BLUE-YOND	C	—	IS L18	—
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● TURN ON THE NORTHERN LIGHTS!	S	GC I57	ISL I57	NL I57
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● UNREPRESENTANTLY RED	C	—	IS L08	—
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● WORTH A PRETTY PENNE	S	GC V27/B	ISL V27	NL V27
● YANK MY DOODLE	C	GC W58	ISL W58	NL W58
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● YOGA-TA GET THIS BLUE!	S	—	—	NL I47
● YOU CAN COUNT ON IT	C	—	IS L30	—
● YOU DON'T KNOW JACQUES! (C+K)	C	GC F15/B	ISL F15	NL F15
● YOU SUSTAIN ME	C	—	IS L57	—
● YOU'RE BLUSHING AGAIN	C	—	IS L46	—
● YOU'RE SUCH A BUDAPEST (C+K)	C	GC E74/B	ISL E74	NL E74
● YOU'VE GOT NATA ON ME	C	GC L17/B	ISL L17	NL L17



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*CULTURE OF COLOR  
IS AT THE HEART OF  
WHAT WE DO.*

*- Suzi Weiss-Fischmann*

OPI Co-Founder & Brand Ambassador






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## Build up your nail business with everything NAILPRO Sacramento has to offer:

- FREE Technical Education (access included with your general admission ticket)
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- Find Nail-spiration with your peers and industry influencers

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The Official start of the 2019 NAILPRO Nail Competition Season has Begun! Are you ready?

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## Keep your nail-game fresh with these Technical Education sessions!

### Sunday, September 23rd

**10:00 a.m. - 11:00 a.m.**

**COLOR CLUB** - Gel Nail Art with Stamping Techniques  
Come explore the features of gel from Color Club and FAST MONEY making techniques using Color Club stamping plates with over 500 different patterns to offer clients.

**Light Elegance Nail Products @lightelegancehq**  
Meet the Light Elegance Zippy e-file and Z-bits  
Tina Heint, Light Elegance Educator

The NEW Zippy eFile from Light Elegance features a beautiful Light Elegance pink and white design with a pearl finish. But don't let the cute name and packaging fool you; underneath the beautiful exterior, this is one serious drill for techs that desire speed, accuracy and quiet performance client after client. In this demo class, the LEU Educator will introduce you to Zippy's features and the three LE Z-bits: Preppy, Speedy, and Smoothie. Learn how to save time on every service while expertly shaping each nail with Zippy

**11:15 a.m. - 12:15 p.m.**

**Bio Sculpture Gel USA @biosculptureusa**

Bio Sculpture Gel & EVO2 - The Healthier Alternative in Nail Care - *Melanie Visser, Head of Education*  
Established in 1988, Bio Sculpture Gel has experience in creating an evolving nail gel system that is beautiful, long-lasting and healthy. Bio Sculpture Gel and EVO2 is a revolutionary system, designed from the base up, to provide the best combination of performance and safety. Bio Sculpture Gel and EVO2 is ideal for those who care about their nail health and are tired of the damage experienced by some gels. While the curing steps remain the same, it's the formula that is the game-changer. Come and view all that Bio Sculpture Gel and EVO2 has to offer, including natural nail overlays, natural gel sculptures (using a piece of silk), and our NEW SUPREME FRENCH KIT used for nailed extensions.

**LeChat @lechatnails**

Introduction to Gelée 3-in-1 Color Powder  
*Eng Nguyen, LeChat Educator*  
Learn how to create dazzling nail art with LeChat's innovative Gelée 3-in-1 Color Powder that you can dip, pour or use with acrylic. This class will feature techniques on application and art featuring the light-activated glow in the dark Gelée 3-in-1 Glow Color Powder and temperature-activated Gelée 3-in-1 Mood Color Powder. Come learn about this unique, innovative and easy to use nail system with LeChat!

**Young Nails @youngnails**

Unleash Your Imagination with Mission Control!  
*Greg Salo, President, Young Nails*  
Learn how to create beautifully intricate line art with Greg Salo, who will show you how to master the details and achieve total control over nail art with Mission Control Precision Gel Paint.

## 12:30 p.m. - 1:30 p.m.

### **Vetro Gel**

Intro to Japanese Gel Nail Art Techniques

*Megumi Hasegawa, International Nail Artist*

This class is an introduction to Vetro & Japanese nail art techniques. Megumi brings you decades of experience, from Japan demonstrating show stopping designs in an achievable way.

## 1:45 p.m. - 2:45 p.m.

### **LeChat @lechatnails**

Introduction to Gelée 3-in-1 Color Powder

*Blanca Reyes, LeChat Educator*

**(For Spanish-speaking professionals.)**

Learn how to create dazzling nail art with LeChat's innovative Gelée 3-in-1 Color Powder that you can dip, pour or use with acrylic. This class will feature techniques on application and art featuring the light-activated glow in the dark Gelée 3-in-1 Glow Color Powder and temperature-activated Gelée 3-in-1 Mood Color Powder. Come learn about this unique, innovative and easy to use nail system with LeChat!

### **Light Elegance Nail Products @lightelegancehq**

Light Elegance Gel Tour: LEU Mini-Course

*Hannah Lippke, Light Elegance Educator*

The Light Elegance Gel Tour is a demonstration class that will introduce you to the world of Light Elegance UV/LED Gels. You will learn how to use them, in what combination and why. Your LEU Educator will also discuss the intricate chemistry of several Light Elegance products so you will know exactly what to do as a quality nail professional.

### **Mia Secret Nails**

*Efecto Cortina (For Spanish-speaking professionals.)*

Es un diseño en el que se emplean las pinturas de gel Mia Secret, creando un efecto de tela con movimiento, se puede trabajar sobre semipermanente y sistema artificial.

### **Rocket CM (Business Class)**

Spend your time making things beautiful. Let Rocket do the dirty work! - *Nate Ellis*

Rocket helps beauty professionals create effortless client retention; details of previous services, reminders, and follow-ups. Rocket is the only software on the market designed exclusively by beauty professionals to give the best possible service to their clients.

## 3:00 p.m. - 4:00 p.m.

### **LeChat @lechatnails**

Introduction to Gelée 3-in-1 Color Powder

*Michelle Ly, LeChat Educator*

**(For Vietnamese-speaking Professionals)**

Learn how to create dazzling nail art with LeChat's innovative Gelée 3-in-1 Color Powder that you can dip, pour or use with acrylic. This class will feature techniques on application and art featuring the light-activated glow in the dark Gelée 3-in-1 Glow Color Powder and temperature-activated Gelée 3-in-1 Mood Color Powder. Come learn about this unique, innovative and easy to use nail system with LeChat!

### **Light Elegance Nail Products @lightelegancehq**

Light Elegance ButterCream: An Introduction to the Future of Color

*June Sierra, Light Elegance Educator*

Light Elegance ButterCream Color Gels are made with a revolutionary new formulation that delivers extremely high pigmentation while remaining incredibly easy to work with. In this demo class, you will become familiar with ButterCream and how it behaves on the fingernail. You will learn application techniques used to perform overlays and create nail art. Get tips and tricks from the LEU Educator and receive a free ButterCream color gel.

**More classes to be announced at**  
[nailproevents.com/sacramento](http://nailproevents.com/sacramento)

## Shop your nail must-haves and the latest innovative products with:

(Partial list of 2018 exhibitors)

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Bio Sculpture Gel USA

Bio Seaweed Gel Limited

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Body Toolz

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CND

Dreamtime Creations

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