Equipment 2017 EDITORIAL CALENDAR

| | JANUARY | FEBRUARY | MARCH | APRIL | MAY | JUNE | JULY | AUGUST | SEPTEMBER | OCTOBER | NOVEMBER | DECEMBER |
|---|---|---|---|--|---|---|--|---|---|--|---|---|
| Ad close | 12-2-2016 | 1-6-2017 | 2-7-2017 | 3-21-2017 | 4-19-2017 | 5-18-2017 | 6-16-2017 | 7-18-2017 | 8-17-2017 | 9-15-2017 | 10-16-2017 | 11-14-2017 |
| Materials due | 12-7-2016 | 1-11-2017 | 2-10-2017 | 3-24-2017 | 4-24-2017 | 5-23-2017 | 6-21-2017 | 7-21-2017 | 8-22-2017 | 9-20-2017 | 10-19-2017 | 11-17-2017 |
| Special Focus / Supplements | ATTACHMENT GUIDE | THE 2017 BIG SHOW GUIDE TO CONEXPO- CON/AGG & IFPE | ANNUAL SHOWCASE Comprehensive pictorial guide featuring equipment, products and technology for commercial construction contractors | | | EXCAVATOR SPEC GUIDE | | ELEVATING SAFETY | Sustainable SCONSTRUCTION: | | TRUCKS & TRAILERS | |
| Product Focus | World of Concrete Preview Excavators Compaction equipment | Pavers - asphalt Skid-steer loaders Lift equipment Dozers | Contactors | Backhoe-loaders Power sources Grading / Site Prep Undercarriages & tracks | Wheel loaders Compact track loaders Pavers - concrete | Excavator attachments Engines & components On- & off-road tires | Skid-steer loaders Lighting equipment Concrete equipment | Compact excavators Attachments Road building & repair | Demolition attachments Excavators Underground / utility equipment Lift equipment | Skid-steer loaders Skid-steer attachments Snow removal equipment Power sources | Vehicles & accessories Wheel loaders Service & repair equipment | Backhoe-loaders Compact track loaders Grading / Site Prep |
| Technology Trends | | | | | | | | | | 0 | | |
| Trucks & Transportation | | | | | | | | | | | Trucks & Transportation SPECIAL FOCUS | 0 |
| COLUMNS/DEPARTMENTS | | | | | | | | | | | | |
| Running the Business | | | | | | | | | | | | |
| Oils & Lubricants | | | | | | | | | | | | |
| Safety & Compliance | | | | | | | | | ļ | | | |
| The Cutting Edge Marketing Specials | Recurring column focused Advertiser Brand Study Attachment Equipment Spotlight ads | d on recent innovations/ a | dvancements in equipment Attachment Equipment Spotlight ads | design | | Innovations Profiles Attachment Spotlight ads | Mid-Year Ad Study for display advertisers | Attachment Equipment Spotlight ads | Print & Digital Ad Packages for Contractors' Top 50 Attachment Equipment Spotlight ads | Attachment Equipment Spotlight ads | | |
| Show Distribution PRELIMINARY EDITORIAL CALENDAR | AED, WOC National Pavement Expo | CONEXPO-CON/AGG, AGC,, ARA, NAPA, Work Truck Show | | | | | | | ICUEE | | | WOC 2018 |

PRELIMINARY EDITORIAL CALENDAR: Dates and topics are subject to change without notice.