

**10,000**\* asphalt professionals **subscribe** to our print publication

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**88.1%** of surveyed subscribers\*\* report they have **authority** to recommend, purchase

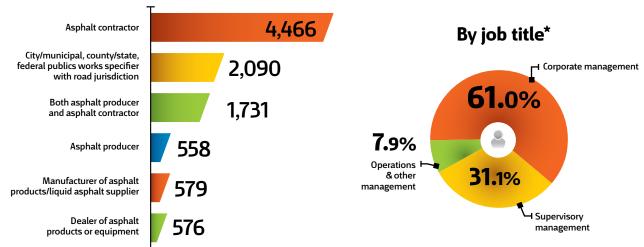
# Production, paving and preservation in every issue



Asphalt Contractor is the only industry source providing cutting-edge information on the entire life cycle of asphalt pavements – from production to paving to preservation – in EVERY issue. With our sister publication, Pavement Maintenance & Reconstruction, we sponsor the industry's foremost trade show, National Pavement Expo, giving you a premium opportunity to meet your clients and prospects face to face.

Choose Asphalt Contractor to reach decision-makers! As you plan your 2016 ad package, be sure to include our Buyers Guide and Special Report issues on technology, quality control, training, products and equipment, and industry forecast.

# Audience Profile: By business and industry\*









# **2016** Editorial Calendar

	JANUARY	FEBRUARY	MARCH/ APRIL	MAY	JUNE/ JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER
Ad close	12-3-2015	1-4-2016	2-10-2016	4-6-2016	5-11-2016	7-1-2016	8-3-2016	9-2-2016	10-5-2016	11-1-2016
Materials due	12-8-2015	1-7-2016	2-16-2016	4-11-2016	5-16-2016	7-7-2016	8-8-2016	9-8-2016	10-11-2016	11-4-2016
Special Reports			WORLD OF ASPHALT SHOW REPORT	TOP 30 EDITOR'S CHOICE AWARDS Chosen by the Asphalt Contractor editorial staff	TECHNOLOGY - GPS AND OTHER JOBSITE TOOLS THE LATEST TRENDS TO HELP IMPROVE PRODUCTIVITY ON JOBSITES  30TH ANNIVERSARY ISSUE	SHOWCASE AND BUYERS' GUIDE: Comprehensive pictorial guide featuring equipment, products and technology for asphalt contractors and producers	QUALITY CONTROL TECHNOLOGY GUIDE Improve the quality of asphalt you produce, lay and preserve	TRAINING REVIEW AND SCHEDULE: Leading suppliers' list of training opportunities	ASPHALT RECYCLING & CRUSHING PLANTS Insider's look at the latest trends and technologies	2016 INDUSTRY FORECAST: Industry experts predict the year ahead
Plant Matters	Innovative, how-to solutions to maximize production capabilities									
Paving Innovations	Project profiles address specification and logistical challenges									
Pavement Preservation	Meet the growing demand to maintain the country's aging infrastructure by focusing on techniques and equipment to extend the life cycle of good roads									
New Products	The latest equipment and technology unveiled to the asphalt industry									
Bonus/Show Distribution	NPE, WOC, NAPA Annual Meeting, AED Summit & CONDEX	ARRA/ AEMA/ ISSA	WOA		NAPA Midyear Meetings	APWA				
Trade Shows & Supplements	NATIONAL PAVEMENT EXPO2016,			Asphalt Silvement INDUSTRY Directory			Sustainable CONSTRUCTION Fall 2016			
Marketing Specials		World of Asphalt Preview Special: Place an ad and receive a spotlight promo to highlight your WOA products!			Preservation Spotlight: Place an ad and receive equal space for your preservation product release!			Training Special: Submit a training schedule and purchase a full-page ad to get the facing page 50% off!		

Dates and topics are subject to change without notice.

# 2016 Display ad rates

	1X	3X	6X	8X	10X
Full page spread	\$5,125	\$4,815	\$4,485	\$4,245	\$3,865
Full Page	\$2,990	\$2,825	\$2,615	\$2,495	\$2,270
2/3 Page	\$2,685	\$2,530	\$2,400	\$2,245	\$2,055
1/2 Page	\$2,300	\$2,150	\$2,050	\$1,925	\$1,825
1/3 Page	\$2,105	\$1,985	\$1,835	\$1,735	\$1,585
1/4 Page	\$1,815	\$1,705	\$1,570	\$1,465	\$1,375

Back cover is an additional 25%

Inside front and back covers are an additional 20% All other guaranteed positions will incur a 15% surcharge

Color rates: Four color process \$1,275

## **Ad Sizes & Specifications**

**CLICK HERE** or visit our marketing resource center at ForConstructionPros.com/Advertise.

## **Amy Schwandt, Group Publisher**

aschwandt@ACBusinessMedia.com 800.538.5544 ext. 1243

# Ad Sizes & Specs

	BLEED	TRIM
Equipment Today		
Tabloid Spread*	22" x 14.75"	21.75" x 14.5"
Tabloid Page*	11.125" x 14.75"	10.875" x 14.5"
1/2 Tabloid*	11.125" x 8.25"	10.875" x 8"
Journal Spread*	16.25" x 11"	16" x 10.75"
Journal Page*	8.25" x 11"	8"×10.75"

Asphalt Contractor, Concrete Contractor, Pavement Maintenance
& Reconstruction, Rental & Sustainable Construction

Full Page Spread*	16" x 11"	15.75" x 10.75"
Full Page*	8.125" x 11"	7.875" x 10.75"

#### TRIM **ALL publications** 4.5625" x 10" 2/3 Page 1/2 Page Standard 4.5625" x 7.375" 1/2 Page Horizontal 7" x 4.875" 1/2 Page Vertical 3 375" x 10" 1/3 Page Standard 4.5625" x 4.875" 1/3 Page Vertical 2.1875" x 10" 1/4 Page 3.375" x 4.875"

\*LIVE AREA: All logos and type must be .25" (1/4") away from the trim

#### **TABLOID**

TABLOID FULL-PAGE SPREAD TRIM: 21.75" X 14.75" BLEED: 22" X 14.75"

**FULL-PAGE** TABLOID TRIM: 10.875" BLEED: 11.125" X 14.75"







#### **JOURNAL**

FULL-PAGE SPREAD TRIM: 15.75" X 10.75" BLEED: 16" X 11"

FULL-PAGE LIVE: 7.375" X 10.25" TRIM: 7.875" X 10.75" BLEED: 8.125" X 11"







4.5625" X 10"



VERTICAL

3.375" X 10"



4.5625" X 7.375"



STANDARD

4.5625" X 4.875"



VERTICAL

2.1875" X 10"



3.375" X 4.875"

## How to create your files: Preferred file format: PDF X/1a

Careful attention must be paid to the proper creation of PDF files to ensure that they will reproduce correctly. Choose "PDF X/1a" or "Press Quality" in your job options when creating high-resolution PDFs. The original files that you are making the PDF from should also be high resolution. Make sure images are CMYK and 300 dpi resolution and all fonts used are loaded and embedded.

Ads should be created to correct ad size dimensions, including bleed.

### Where to send materials:

Email files to the assigned Ad Production Manager. For files larger than 10MB, follow these steps:

- 1. Go to www.hightail.com/u/acbm
- 2. Drag and drop file(s) to upload.
- 3. In the subject field, please include magazine or brand, issue date, other identifying information.
- 4. Click "Send."

# **Equipment Asphalt**





**Patti Brown**. Ad Production Manager 201 N. Main Street Fort Atkinson, WI 53538 800.538.5544 x1224 pbrown@ACBusinessMedia.com







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### **Terms and conditions:**

#### Contract and copy conditions

Advertisements are accepted upon the representation that the advertiser and its agency have the right to publish the content. Advertisers and agencies agree to indemnify, defend and save harmless the publisher from any and all liability for content of published advertisements whether in print or in electronic format. Publisher reserves the right to refuse any advertisement.

#### **Payment and commissions**

Net 30 days. 15% of gross paid to recognized advertising agencies on space, color and position provided account is paid in full within 30 days of invoice date. Publisher reserves the right to hold the advertiser and/or its advertising agency jointly and separately responsible for such monies as are due and payable to the publisher. Publisher will not be bound by conditions, printed or otherwise, appearing in ad orders or copy instructions when such conditions conflict with Publisher's stated policies.

#### Protective clauses

Rates subject to change without notice. Advertiser and advertising agency assume liability for all content of advertisements printed and also assume responsibility for any claims made against the Publisher. The Publisher reserves the right to reject any advertising that it feels is not in keeping with publication standards, policies and practices.

#### **Contract cancellation**

Advertising canceled after closing date will be charged at earned rate to the advertiser with an additional fee of up to \$500 for remake of the page. Advertisers that fail to achieve contracted number of insertions within the year will be short rated to the applicable frequency on rate card.

# NATIONAL PAVEMENT EXPO



# EXHIBIT AT NPE 2017

Join us as an exhibitor on Feb. 1-4, 2017, for National Pavement Expo, the largest event specifically dedicated to paving and pavement maintenance professionals. For 2017, we're returning to our roots ... Nashville, Tennessee, the birthplace of NPE.

Meet face-to-face with contractors who make their living from asphalt and concrete paving, sealcoating, striping, sweeping, cracksealing, pavement repair and snow removal.

NPE is equal parts education, networking and buying. Our goal? To help you and attendees maximize profits and success!

Contact Amy Schwandt, NPE Show Manager, for exhibiting information: 800-538-5544, ext. 1243 or aschwandt@ACBusinessMedia.com.

## ATTENDEE PURCHASING POWER

82% of attendees purchased at the show or plan to purchase within 12 months

### **SHOW FLOOR SELLING FAST**

71% of 2017 show floor sold as of February 2016

# ATTENDEES FROM EVERY STATE AND 15 COUNTRIES IN 2016

94% of 2016 attendees plan to attend in 2017

#### **SALES**



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Contact us today for an entirely new experience in business-to-business marketing planning.

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For updated information throughout the

year, visit our marketing resource center at

ForConstructionPros.com/Advertise or call

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