

Transferable vs. Traditional Bolt-on Service Body

Transferability Changes Everything

FLEETWEST
SLIP-ON TRUCK BODIES

1320 S. Priest Dr. Ste. 101
Tempe, AZ 85281

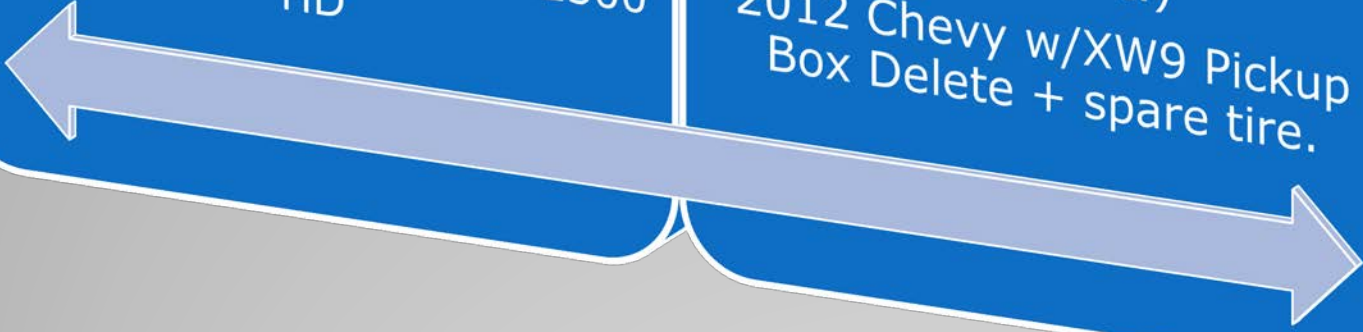
More info at www.Fleetwest.net
or call 866-497-7200



Transferable Load'N'Go® with
1000# capacity pull-out
drawer
(60 cu. ft. secure storage)
on 2012 Chevy Silverado 2500
HD



Traditional Bolt-on Service
Body without pull-out drawer
(45 cu. Ft.)
2012 Chevy w/XW9 Pickup
Box Delete + spare tire.



Comparison



Transferable

Invoice Cost	\$29,617
Up-fit Rebate -	\$500
Load'N'Go®	<u>\$6,399</u>
Total Cost	\$35,516



Bolt-on

Invoice	\$27,837
Up-fit Rebate -	\$1,000
Bolt-on Svc. Body	<u>\$5,900</u>
Total Cost	\$32,737



Comparison – Initial Cost

Transferable

New Truck	\$29,117
Residual Value	-\$13,328
Load'N'Go®	<u>\$0,000</u>
Total Cost	\$15,789

Bolt-on

New Utility Body	\$32,737
Residual Value	- <u>\$8,184</u>
Total Cost	\$24,551

Replacement Cycle 1

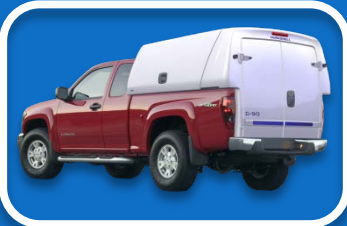
**Transferable SAVINGS \$8,762
(35.6%)**



Huge reduction in life cycle cost (35%+)



Significantly lowers tech downtime



Reduce fleet size – increase efficiency

Transferability Benefits



Higher residual value for pickup truck vs service body



Lower Total Vehicle Requirement – less spare up-fitted vehicles



GREEN – use one tool box for multiple vehicles

Lower Life-cycle Cost



Can utilize short term leased pickup trucks as needed

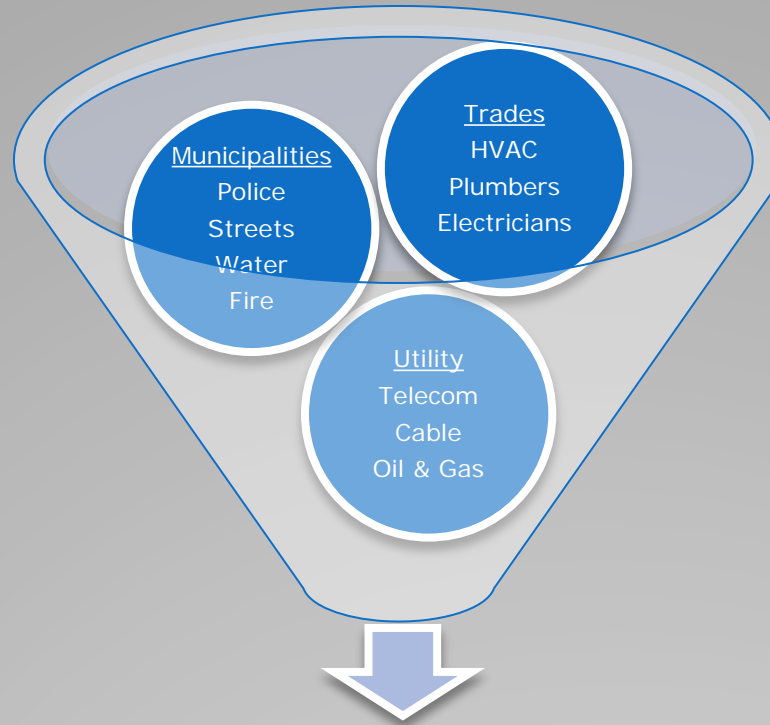


Lead time for up-fit reduced
– 1 hour vs MONTHS



Technician Satisfaction – tool box is organized “their way”

Increased Flexibility
Lower Downtime



TRANSFERABLE = LIFE CYCLE SAVINGS
TRANSFERABLE = IMPROVED EFFICIENCY
TRANSFERABLE = UNIVERSAL FIT FORD, CHEVY, DODGE

Applications



Maintenance
and Repairs



New and
Replacement
Vehicles

*Downtime and new in service times reduced
without increasing number of fleet vehicles!*

Improve Fleet Efficiencies



Load'N'Go® models that fit standard size ½ ton pickup trucks

- Load'N'Go® Sportsman (long and short bed models)
- Prices starting at \$5,660



Load'N'Go® Security Top (removable) models that fit standard ¾ ton pickup trucks

- Load'N'Go Security Top (long and short bed models)
- Prices starting at \$6,799



Load'N'Go® TSS models that fit standard size 1 ton pickup trucks

- Load'N'Go TSS (long bed models only)
- Prices starting at \$7,199

Load'N'Go® Pricing

Most Load'N'Go® models
are in stock ready for
IMMEDIATE DELIVERY, or
order at [Lowes.com](https://www.lowes.com)

Most Durashell models
are built and ready for
customization or
immediate shipment.

[Go to Lowes.com](https://www.lowes.com)

Get a quote at [www.Fleetwest.net](https://www.fleetwest.net)

Availability