

2013 Editorial Calendar

	JANUARY	FEBRUARY/ MARCH	APRIL/ MAY	JUNE/ JULY	AUGUST/ SEPTEMBER	OCTOBER/ NOVEMBER	DECEMBER	
Ad close	12-5-2012	1-4-2013	3-5-2013	5-3-2013	7-5-2013	9-9-2013	10-31-2013	
Materials due	12-10-2012	1-9-2013	3-8-2013	5-8-2013	7-10-2013	9-12-2013	11-5-2013	
Feature Articles Each issue tackles a topic or event vital to our readers' interests, including economic reports, business management advice and new product information	2013 STATE OF THE INDUSTRY REPORT Analysis of factors affecting the rental market and the contractors who rent, includes an exclusive economic forecast by Manfredi & Associates	THE RENTAL SHOW ISSUE Comprehensive coverage of new products introduced at the only national trade show dedicated to the rental market	AERIAL INDUSTRY REPORT In-depth look at the dynamic forces within the aerial market with analysis as to how they impact the current business environment	RENTER'S REVIEW Our staff secret shops rental businesses and shares experiences and insights	BUSINESS SURVIVAL GUIDE Rental industry experts reveal the secrets to surviving and thriving in the current business climate	2013 EDITORS' CHOICE AWARDS Rental's editorial staff selects the year's top products available in the equipment rental industry	2014 SHOWCASE Annual pictorial product guide displaying hundreds of products available to rental fleets	
Special Reports Information to effectively serve rental customers	Blades, Saws	Engines, Trailers Business Management Software	Attachments	Pumps	Debris Handling	Engines Business Management Software		
Earthmoving	Big iron is a big part of many rental businesses, and each issue features coverage of earthmoving equipment such as: Skid Steers Excavators Backhoe-Loaders Trenchers Wheel Loaders Attachments							
Construction Support	- ·	ontractors increasingly look to rental and rely upon equipment such as: Scissor and boom lifts Material Handling Concrete Compaction Power Sources						
DIY/Light	Homeowners are renting more than ever, and to help rental businesses serve that customer base, each issue features DIY/Light equipment such as: Lawn and Grounds Floor and Carpet Care Hand Tools							
Bonus/Show Distribution	AED Summit & CONDEX, National Pavement Expo, WOC	ARA The Rental Show, IPAF Summit/IAPA				Lift and Access Showcase & Symposium, IPAF U.S. Convention, STAFDA		
Supplements					CONSTRUCTION ZONE SAFETY IPAF ELEVATING SAFETY			
Throughout 2013, watch for special re	Throughout 2013, watch for special reports on sustainable construction. Dates and topics are subject to change without notice.							



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Full Page Spread	\$9,075	\$8,835	\$8,590	\$8,355	\$8,090
Full Page	5,195	5,055	4,905	4,780	4,640
2/3 Page	4,185	4,065	3,935	3,840	3,725
1/2 Page Standard	3,615	3,525	3,445	3,335	3,245
1/2 Page	3,240	3,140	3,065	2,975	2,870
1/3 Page	2,620	2,525	2,475	2,395	2,260
1/4 Page	2,195	2,145	2,085	2,025	1,970

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